



Intex Australia

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Now Hiring!

Do you have what it takes to be a passionate Leader of a fast-growing team?

The **National Sales Manager - Commercial** has the responsibility of supporting performance across their aligned sales team. They will embed a high-performing sales culture, and drive initiatives across new and improved channels, products, and markets. This role is based in Melbourne.

Responsibilities:

- Overseeing a growing team of Territory Sales Managers – Commercial. 5 currently but expected to grow to at least 7-8 in the next 12+ months.
- Advancing the current sales strategy through analysing data and industry trends.
- Continuing to develop the Commercial division.
- Developing, coaching, and mentoring the team whilst instilling a collaborative and winning sales culture.
- Leading their aligned national sales team to achieve team and individual targets.
- Drive timely, informed, and accurate sales analysis and reporting.
- Work closely with procurement to identify sales trends and forecasts for efficient inventory holding.

If you feel that you're a good fit for this role and are passionate about Leadership and working in a friendly work environment, please reach out to us at recruitment@intex.com.au

