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10 April 2013

Ms Joanne Reid  
Director, Operations 3  
International Trade Remedies Branch  
Australian Customs and Border Protection Service  
Customs House  
5 Constitution Avenue  
CANBERRA ACT 2601

Received  
11 April 2013

Dear Ms Reid

### Public File

#### Galvanized Steel exported from the People's Republic of China, the Republic of Korea, and Taiwan – TC 1243148

I refer to your email concerning my recent discussions with Ms Nicole Pratt in respect of *[customer]* representations on the supply of certain galvanized hot rolled coil ("HRC").

As you are aware TC 1243148 for non-alloy steel, hot rolled, zinc coated coils was operative from 13 November 2012 and included an expiry date of 31 May 2013. You would also be aware that *[customer]* placed orders to supply on BlueScope Steel Limited ("BlueScope") certain goods the subject of TC 1243148 for commercial supply during May 2013.

The scheduled expiry date of TC 1243148 was influenced by BlueScope's commitment and intention to supply *[customer]* with commercial standard galvanized HRC up to *[xx]* mm in thickness by 31 May 2013. BlueScope has *[commercially sensitive information]* the subject of TC 1243148 and *[commercially sensitive information]* orders submitted by *[customer]* by the scheduled deadline of mid-May 2013.

The galvanized HRC that is being produced for sale by BlueScope for *[customer]* is the equivalent HRC product that *[customer]* purchased ex BlueScope to in-house galvanize, up until *[date]*.

To assist your understanding of the developments since November 2012 on this issue, the following points summarize progress achieved on this issue:

- In December 2012 BlueScope agreed to support two applications for TCO made by *[customer]* in respect of HRC substrate galvanized steel, including product with a thickness of up to and including *[xx]* mm;
- BlueScope developed *[commercially sensitive information]* in early 2013 to achieve the end May 2013 target date;
- BlueScope made a *[commercially sensitive information]* to *[customer]* on *[date]* for the supply of HRC substrate galvanized steel;
- BlueScope received a *[volume]* tonne order from *[customer]* for HRC substrate galvanized steel to supply product out of *[commercially sensitive information]*;
- BlueScope will supply *[customer]* with HRC substrate galvanized steel that meets the requirements of AS/NZS 1163:2009 *[commercially sensitive information]*;
- *[Commercially sensitive information]* commercial capability as required by AS/NZS 1163:2009 up to and including *[xx]* mm thick HRC galvanized substrate steel, as per the *[commercially sensitive information]*;

- *[Commercially sensitive information]* including product up to *[xx]* mm thickness covers approximately *[XX]* per cent of *[customer's]* volume requirements;
- BlueScope conducted production *[commercially sensitive information]* for *[xx]* mm product on *[date]*;
- BlueScope understands that *[customer]* has, to date, processed *[commercially sensitive information]* of BlueScope's HRC steel substrate galvanized without any issue;
- BlueScope remains on track to fulfill its *[commercially sensitive information]* to produce HRC substrate galvanized steel in commercial volumes up to and including *[xx]* mm by 31 May 2013.

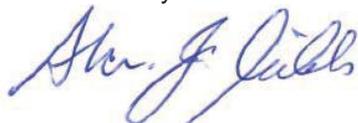
As a consequence *[commercially sensitive information]*, BlueScope has amended its price schedule for TUBEFORM steel for deliveries in the period *[date]* to include certain HRC substrate galvanized steel grades.

(refer *[grades]* in extract of Price Schedule at Attachment A).

BlueScope submits that its *[commercially sensitive information]* supply grades of galvanized HRC steel substrate the subject of TC 1243148 *[commercially sensitive information]* by 31 May 2013 is continuing *[commercially sensitive information]*.

If you have any questions concerning this letter, please do not hesitate to contact me on (02) 4275 3858.

Yours sincerely



Alan Gibbs  
Development Manager – International Trade