



**Australian Government**  
**Anti-Dumping Commission**

## DEEP DRAWN STAINLESS STEEL SINKS EXPORTED FROM CHINA

### RECORD OF MEETING WITH ABEY AUSTRALIA PTY LTD

**Date:** 4 December 2014

**Location:** Abey Australia Pty Ltd (Abey)  
208 York St  
South Melbourne  
VIC

**Attendees:** Anti-Dumping Commission

Joanne Reid  
Director, Operations 3

Andrea Stone  
Manger, Operations 3

Abey

Geoff Anderson  
Managing Director

Trent Anderson  
Sales Manager

Justin Wickes  
Wickes and Associates

**Discussed:**

- History of Abey, its position in the market, and the sources of its stainless steel sinks.
- The sampling of exporter for individual assessment by the Commission, reasons for this decision and what this was based on (export volume).
- The availability of Duty Assessments and an exporter-specific Review if the Parliamentary Secretary decides to impose anti-dumping measures as the result of the investigation.
- The physical, production and commercial differences between traditional deep drawn stainless steel sinks and tight corner radius sinks. This was accompanied by a physical examination of sample sinks in Abey's showroom.
- The possibility of assessing price undercutting by tight corner radius sinks or the materiality of injury caused by those sinks to Tasman Sinkware Pty Ltd (Tasman).
- Possible causes of material injury to Tasman other than dumped imports, particularly Tasman's failure to update its deep drawn stainless steel sink designs and Tasman's own import strategy