

RECORD OF MEETING

PUBLIC FILE

47

DATE 6 May 2011	TIME 10:00	AM	<input type="checkbox"/>		FILE NO. 2010/045929-04
			<input checked="" type="checkbox"/>	PUBLIC	
			<input type="checkbox"/>	CONFIDENTIAL	

SUBJECT: RESUMED DUMPING INVESTIGATION -CLEAR FLOAT GLASS FROM CHINA, INDONESIA & THAILAND CASE REFERENCE NO. 159C

ATTENDEES	
NAME	FIRM/ORGANISATION
Joanne Reid	Customs and Border Protection
David Turner	Customs and Border Protection
Carl Halpin	Customs and Border Protection
Jules Croft	Blackburn Croft & Co Ltd
Steve Choat	Viridian
Adrian Menara	Viridian
Alex Chetcuti	Viridian

ACTION - For Public file

DETAILS OF DISCUSSION

1. **Introduction**
2. **General background**
 - o Market structure
 - o Viridian's structure
 - o Levels of competition
3. **Sales volume/market share analysis:**
 - o Methodology
 - o External sales
 - o Internal transfers
 - o **Acquisition of DMS**
 - o Data
4. **Analysis of price effect:**
 - o methodology
 - o price depression;
 - o price suppression/ price undercutting

5. Costs:

- methodology
- USP

6. Profitability analysis:

- Discussion on Viridian's profitability since 2006

7. Other factors that may have caused injury to Viridian during the injury analysis period:

- **Contraction of the housing market** during the injury analysis period
- Seasonal downturn due to Christmas/ summer shutdown