



INVESTIGATION INTO ALLEGED DUMPING OF CERTAIN ZINC COATED (GALVANISED) STEEL EXPORTED FROM INDIA AND THE SOCIALIST REPUBLIC OF VIETNAM

NOTE FOR FILE RECORD OF MEETING WITH REPRESENTATIVES OF HOA SEN GROUP

Background

On 11 July 2014 the Anti-Dumping Commission (the Commission) initiated an investigation into the alleged dumping of zinc coated (galvanised) steel exported to Australia from India and the Socialist Republic of Vietnam.

Following this, Hoa Sen Group contacted the Commission to advise that it would be fully co-operating with the investigation, and it had appointed Mr Merton Jack Howard of Staughton's to represent the company. Hoa Sen Group subsequently submitted its response to the Exporter Questionnaire by the extended deadline of 25 August 2014.

On 29 January 2015 the Commission met with Mr Howard and his team to discuss matters related to Hoa Sen Group's response to the Exporter Questionnaire and the upcoming visit to verify data submitted in that response.

Date: Thursday 29 January 2015

Attendees: Mr David Birrell, Chief Executive Officer, Australian Steel Association Inc.

Mr Merton Jack Howard, Director, Staughton's

Mr Maurie Bilston, Senior Associate, Staughton's

Mr Geoff Gleeson, Director, Operations 1, Anti-Dumping Commission

Mr Carl Halpin, Senior Investigator, Operations 2, Anti-Dumping Commission

Ms Heidi Matuschka, Manager, Operations 1, Anti-Dumping Commission

Matters discussed

- Further to earlier confidential correspondence, the Commission and the representatives of Hoa Sen Group discussed the domestic sales data submitted by the company in its response to the Exporter Questionnaire
- The aim of this discussion was to consider an approach to the verification of data relating to Hoa Sen Group's dependent branches, prior to arriving in Vietnam for the verification visit

PUBLIC RECORD

- Different options regarding the calculation of a normal value were discussed, as well as the cost data provided by Hoa Sen Group
- At the conclusion of the meeting, Staughton's referred to the BlueScope Steel Limited 'Vietnam exporter visit briefing' on the electronic public record. Staughton's claimed these notes provided no understanding to interested parties of the matters discussed at the briefing and that the reference to certain countervailing findings was irrelevant to a dumping investigation
- Staughton's indicated its intention to provide a further submission on this at a later date