

A photograph of two white wind turbines in a field under a clear blue sky. The turbines are positioned diagonally across the frame, with the larger one in the foreground and a smaller one in the background. The background shows a hazy horizon with some distant hills.

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# **Company Introduction**

**December 2013**

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## CEO Greeting

Dear Sir / Madam,

Win&P., Ltd. has been running a sophisticated tower production plant since 2007, which is designed to ensure the maximum throughput and efficiency with the state-of-the-art facilities.

We aim to stand the No.1 Quality Tower Supplier in the global wind industries by providing the steel tubular towers to the wind turbine industry that are unrivalled in quality and services.

We have been building the world's best Quality Towers and Services, and we steadily endeavor to find a better way to achieve the customer's satisfaction. We take responsibilities and initiatives, creating values for our valued customers with even greater benefits and prosperity.

You are more than welcome to visit us and experience our unparalleled service at any time.

Thank you and we look forward to being of service to you soon!

Sincerely,

Yongsun John  
President / CEO



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## Business Goal

By awakening to the seriousness of global warming problem, Win&P will strive to contribute to the expansion of wind power energy usage globally, the best alternative energy solution commercially & technically feasible to date.

To this purpose, Win&P will always endeavor to provide the global wind industry with the Highest Quality Towers along with the Most Differentiated Service second to none, with a corporate motto 'We Build To Your Mind', thus eventually aiming to pursue a 'Co-Prosperity' with the global wind communities.



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## Core Values

Win&P follows a simple, but clear Business Ethics to contribute to fulfilling the valued customers' requirements.

To this purpose, Win&P has established the 5P's ;  
**Professionalism, Passion, Proactive Attitude, Personalized Approach, Perfect Teamwork.**

Through these specialized & professionalized approaches, we believe we can **Build Towers To Your Mind** to better serve you.



**We Build To Your Mind!**

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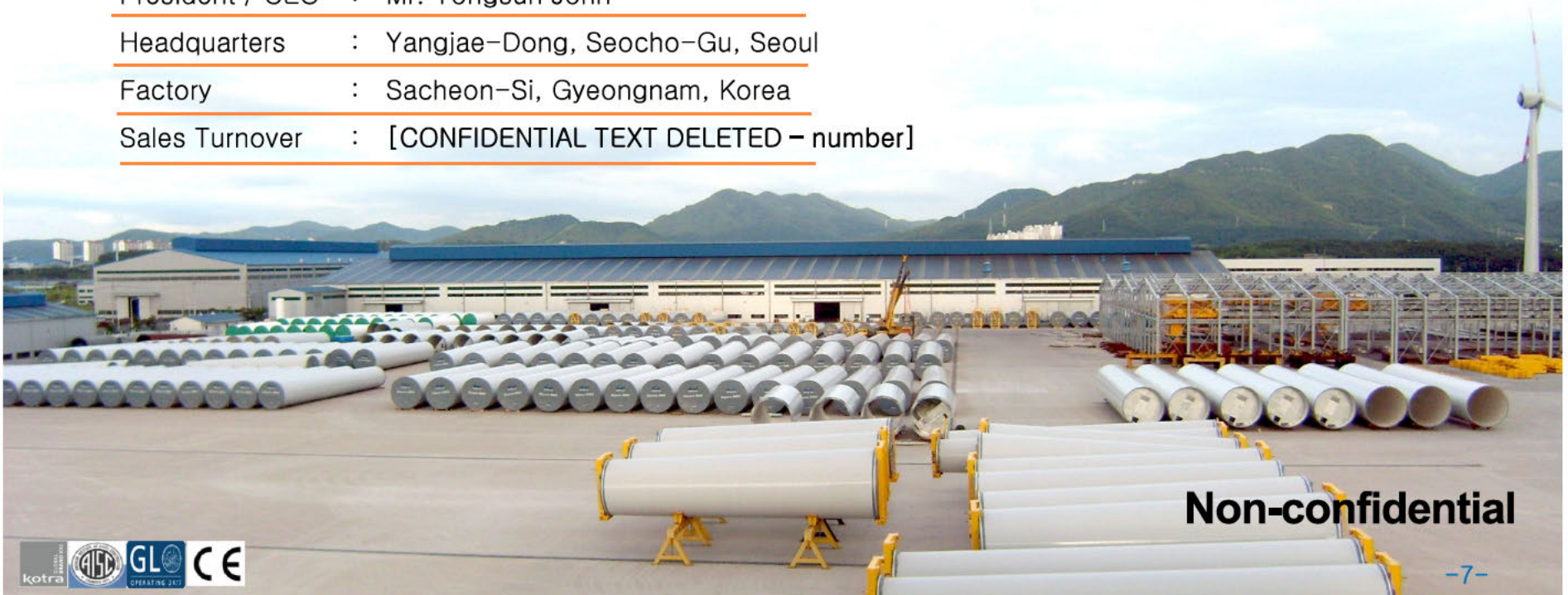
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# Overview

As a leading tower manufacturer based in South Korea, Win&P., Ltd. manufactures and supplies wind towers since 2007 out of its **fully dedicated tower production facilities** located at Sacheon, a hub of Korea's shipbuilding and steel-structure industry. Having one of the largest manufacturing capacities, Win&P has been steadily expanding its market shares at the global wind markets since its establishment.

Company Name	: Win&P., Ltd.
Establishment	: September 15, 2006
President / CEO	: Mr. Yongsun John
Headquarters	: Yangjae-Dong, Seocho-Gu, Seoul
Factory	: Sacheon-Si, Gyeongnam, Korea
Sales Turnover	: [CONFIDENTIAL TEXT DELETED – number]





## History

- Sep. 2006** Established Win & P., Ltd.
- Jul. 2007** Acquired ISO 9001:2000 Certificate
- Mar. 2008** Acquired ISO 14001:2004 Certificate
- Mar. 2009** Acquired AISC (American Institute of Steel Construction) Certificate
- Jul. 2009** Acquired DIN 18800-7 Class E(GL Certificate)
- Oct. 2009** Awarded the No.1 Rank Tower Supplier [CONFIDENTIAL TEXT DELETED – customer details]
- Aug. 2010** Acquired OHSAS 18001:2007 Certificate
- Nov. 2010** Awarded [CONFIDENTIAL TEXT DELETED –export sales number] from the Korean Government
- Sep. 2012** Awarded the Best Partner [CONFIDENTIAL TEXT DELETED – customer details]
- Dec. 2012** Awarded [CONFIDENTIAL TEXT DELETED – export sales number] from the Korean Government
- Feb. 2013** Acquired EN 1090-2 Welding Certificate & EC Certificate of Conformity of the Factory Production Control (FPC)

## Location



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## Sacheon Factory

Win&P's Factory is located at Sacheon Jinsa Industry Complex which is 300 km away from Seoul to Southern Province.

[CONFIDENTIAL PHOTOGRAPH DELETED – internal factory layout]

Ground : [CONFIDENTIAL – number] m<sup>2</sup> [CONFIDENTIAL – number] ft<sup>2</sup>)

Building : [CONFIDENTIAL – number] m<sup>2</sup> ([CONFIDENTIAL – number] ft<sup>2</sup>)



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# Manufacturing Parameters



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## Main Equipment

**[CONFIDENTIAL TEXT DELETED – details  
of WIN&P production equipment]**

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# Tower Manufacturing Process

**[CONFIDENTIAL TEXT DELETED – internal  
factory photographs and details of Win&P  
production procedures]**

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# Offshore Towers

We manufactured & supplied [CONFIDENTIAL TEXT DELETED – details of commercial sale] offshore application.

[CONFIDENTIAL – number]MW ([CONFIDENTIAL – number]M) vs [CONFIDENTIAL – number]MW ([CONFIDENTIAL – number]M) Bottom Section

**[CONFIDENTIAL  
PHOTOGRAPH DELETED –  
identifies customer details]**

**[CONFIDENTIAL  
PHOTOGRAPH DELETED –  
identifies customer details]**

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# Tower Shipments

Barge Shipment Direct From Win&P's Factory (To Gwangyang Port, The Main Shipping Port)



Double-Stacking Shipment At Gwangyang Port, Korea



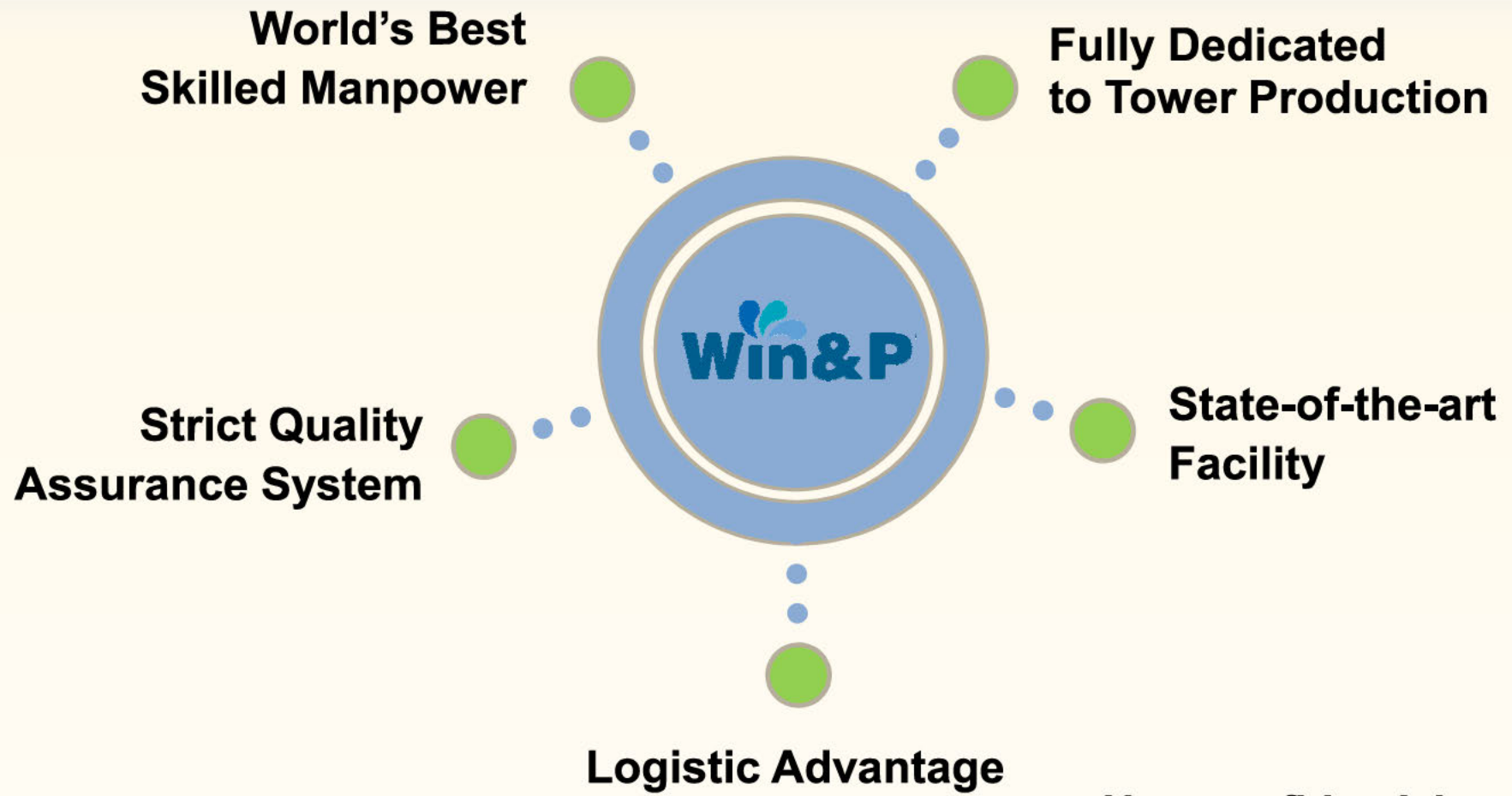
# Gwangyang Port, Korea

We have the additional storage area to store more than [CONFIDENTIAL-number]+ towers just in front of berth's loading area at Gwangyang Port, Korea. It means that the tower loading to vessel is very convenient, effective and flexible.

## Spacious Storage Area Available at Gwangyang Port, Korea



## Core Competences







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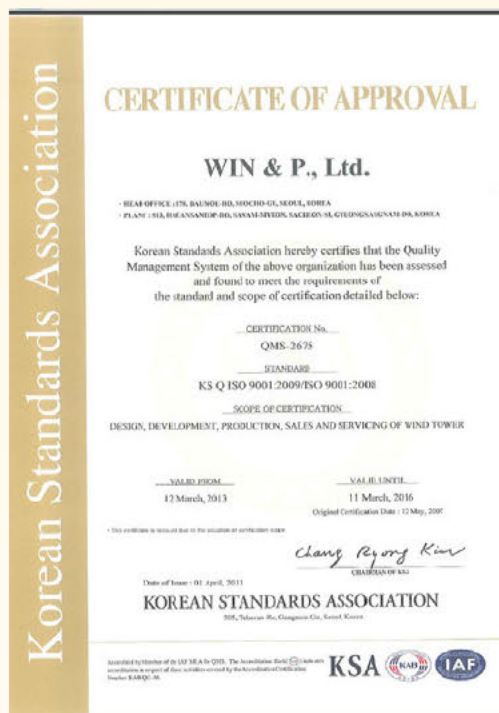
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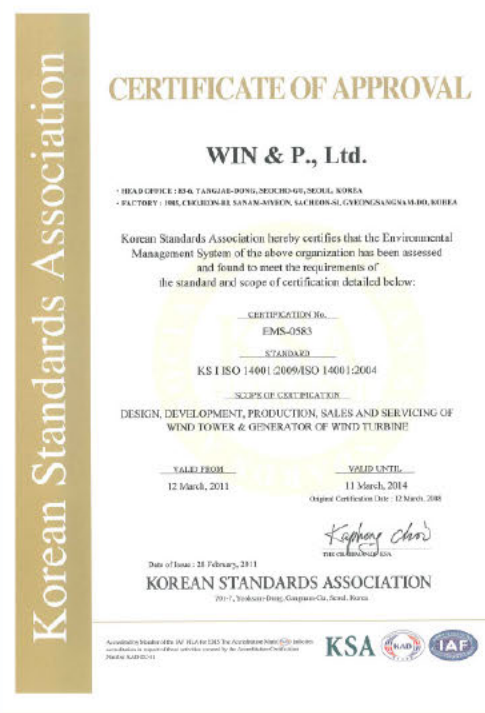
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# ISO & OHSAS Certificates

According to the ISO & OHSAS Standards, we have the Quality, Environmental & Safety Management System.



ISO 9001:2008



ISO 14001:2004



OHSAS 18001:2007

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# GL & AISC Certificates



DIN 18800-7 Class E  
(GL Certificate)



EN ISO 3834-2  
(GL Certificate)



American Institute of Steel Construction  
(AISC)

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# CE Certificates

**EC Certificate of Conformity**  
of the  
**Factory Production Control (FPC)**  
0035-CPD-1090-1.00170.TÜVRh.2013.001

In compliance with Council Directive 89/100/EEC of 21 December 1989 on the approximation of laws, regulations and administrative provisions of the Member States relating to construction products (Construction Products Directive - CPD), amended by the Directive 93/68/EEC of 22 July 1993, it has been stated that the construction products

are submitted by the manufacturer to the initial type testing of the products and a factory production control and to the further testing of samples taken at the factory in accordance with a prescribed test plan and that the notified inspection and Certification Body, TÜV Rheinland Industrie Service GmbH, NR 8026 has performed the initial inspection of the factory and the factory production control and performs the regular inspection, assessment and approval of the factory production control.

Placed on the market by  
(Name of the manufacturer/factory): Win&P Ltd.  
1985, Chojoon-Ri, Saran-Myeon, Sachoon-Si, Gyeongsangnam-Do

And produced in the factory  
CE-declaration method: 1985, Chojoon-Ri, Saran-Myeon, Sachoon-Si, Gyeongsangnam-Do  
ZA 3.4 nach EN 1090-1:2009+A1:2011

Product: Supporting steelwork according to EN 1090-2  
indicating corrosion protection.

Intended purpose: For structural applications in all types of buildings

Confirmation: The certificate attests that all requirements concerning the attestation of factory production control described in Annex ZA of the harmonised standard EN 1090-1:2009+A1:2011 were applied.

Valid from  
(First day of issue): February 28, 2013  
Next supervision date: February 27, 2014

Validity of the Certificate: This certificate remains valid as long as the conditions laid down in the harmonised technical specification in reference to the manufacturing conditions in the factory or the factory production control itself are not modified significantly.

Inspection number: 973124133908-10MAW0

Remarks: Belonging welding certificate: 1090-2.00157.TÜVRh.2013.001  
valid until: February 27, 2014

Place and date of issue: Köln, February 28, 2013

Notified Body No. 0088 for  
construction products  
TÜV Rheinland Industrie Service GmbH  
Am Grauen Stein, D-51105 Köln

 TÜV Rheinland Industrie Service GmbH  
Am Grauen Stein, D-51105 Cologne  
*Chakanka*  
Eng. A. Makowski  
Management of the Certification Body

www.tuv.com

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Precisely Right.

EC Certificate of Conformity of  
the Factory Production Control  
(FPC)

**WELDING CERTIFICATE**  
1090-2.00157.TÜVRh.2013.001

In accordance with EN 1090-2, table B.1, it is hereby declared:  
The manufacturer has produced evidence that he fulfils the requirements of the European standard EN1090-2 for the execution of structural steel components.

Manufacturer: Win&P Ltd.  
1985, Chojoon-Ri, Saran-Myeon, Sachoon-Si, Gyeongsangnam-Do

Relevant facility: 1985, Chojoon-Ri, Saran-Myeon, Sachoon-Si, Gyeongsangnam-Do

Techn. Specification: EN 1090-2: 2009+A1:2011

Execution classes: Up to EXC 3 according to EN 1090-2

Welding process(es): 121 - Submerged arc welding  
135 - MAG welding with flux cored electrode

Basic material(s): S235, S275, S355 according to EN 1090-2, Table 2 and 3

Responsible  
Welding supervisor: Gae Gun-Gon; DOB: January 3, 1976; Level C acc. EN ISO 14731

Deputy: Kim Dae-Seok; DOB: August 17, 1974; Level C acc. EN ISO 14731

Confirmation: It is confirmed that all procedures for the execution and the supervision of welding work are available.

Valid from  
(First day of issue): February 28, 2013  
Next supervision date: February 27, 2014

Validity period: This certificate remains valid as long as the provisions in the above stated technical specification associated with EN 1090-1 are not amended and there are no substantial changes to the manufacturing conditions in the plant or the plant's own production control system.

Inspection number: 973124133908-10MAW0

Remarks: None

Place and date of issue: Cologne, February 28, 2013

 TÜV Rheinland Industrie Service GmbH  
Am Grauen Stein, D-51105 Cologne  
*Chakanka*  
Dipl.-Ing. A. Makowski  
Management of the Certification Body

www.tuv.com

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EN1090-2 Welding Certificate

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## Project Sites

We are supplying the Towers globally, but the main markets are located at the Pacific Rim Countries.

**[CONFIDENTIAL TEXT DELETED – markets and % of sales]**

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## 04 Track Records

Year	Project Name	Height (M)	Country	Q'ty
[CONFIDENTIAL TEXT DELETED – sales details]				
	< As of October 2013>	Total		



## 04 Track Records

Year	Project Name	Height (M)	Country	Q'ty
[CONFIDENTIAL TEXT DELETED – sales details]				

## Various Project Sites



<Beebe Wind Farm, Michigan, USA>



<Hoosier Wind Park, Indiana, USA >



<Ceara I Project, Brazil >



<Linden Wind Park, Washington, USA>



<Seychelles Project, Seychelles>



<Arauco I Project, Argentina >

## Various Project Sites



<Kouga Project, South Africa>



<Mt. Mercer Project, Australia>



<Yeongam Project, Korea>



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## [CONFIDENTIAL – name of customer] Suppliers Day " Supplier Performance Award 2009/2010 "

We were selected as the No. 1 Tower Supplier  
and awarded the "Supplier Performance Award 2009/2010" from [CONFIDENTIAL – name of customer].

**[CONFIDENTIAL  
PHOTOGRAPH DELETED –  
identifies customer details]**

**[CONFIDENTIAL  
PHOTOGRAPH DELETED –  
identifies customer details]**

**Non-confidential**

## [CONFIDENTIAL – name of customer] Suppliers Day "The Best Partner Award 2012"

We were also selected as the No. 1 Tower Supplier  
and awarded the "Best Partner Award 2012" from [CONFIDENTIAL – name of customer].

**[CONFIDENTIAL  
PHOTOGRAPH DELETED –  
identifies customer details]**

**[CONFIDENTIAL  
PHOTOGRAPH DELETED –  
identifies customer details]**

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# Awards from the Korean Government

We acquired the Renewable Energy Korea 2012 Awards, KOTRA Global Brand & Korean Presidential Citation 2012 from the Korean Government for the Outstanding Performance on Product Quality, Technologies & Export Trade.



Renewable Energy Korea 2012 Awards



KOTRA Global Brand 2012 – Silver



Korean Presidential Citation 2012

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## Contacts Information

### \* Head Office



Address : 178, Baumoe-Ro, Secho-Gu, Seoul, Korea (137-890)

Telephone : +82 (0)2 2051 5800

Fax : +82 (0)2 2051 5804

E-mail : [winnp@winnp.co.kr](mailto:winnp@winnp.co.kr)

Web Site : <http://www.winnp.co.kr>

### \* Factory



Address : 1985, Chojeon-Ri, Sanam-Myeon, Sacheon-Si,  
Gyeongnam, Korea (664-942)

Telephone : +82 (0)55 851 8822

Fax : +82 (0)55 853 9109

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Are you looking for a reliable  
and proven source of *Wind Towers*?

**Win&P®** is ready to serve you  
as a trustworthy & long-term  
*Win-Win Partner* for you!

Thank You!

**Win&P®**  
We Build To Your Mind!



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