



P.A. EXTRUSION (M) SDN. BHD.

專藝鋁擠型(馬)有限公司 (384326-A)

Lot 424 & 440, Jalan Kuala Selangor, Kg Batu 8, Ijok, 45620 Kuala Selangor, Selangor D. E., Malaysia.
Tel: +603-3279 3328 Fax: +603-3279 3313 Email: info@pagroup.com.my Website: www.pagroup.com.my

28 September 2016

Mr Matthew Williams
Director Investigations – Operations 3
Anti-Dumping Commission
Level 35, 55 Collins Street
GPO Box 1632
Melbourne VIC 3000

By email: operations3@adcommision.gov.au; matthew.williams@adcommission.gov.au;

Dear Matthew,

Submission by P.A. EXTRUSION (M) SDN. BHD. (PAE) regarding ADC Case No 362 Investigation into the alleged dumping and subsidisation of certain aluminium extrusions exported from Malaysia and the Socialist Republic of Vietnam

Dato' Ng Tong Hai, the Managing Director of PAE is willing to cooperate with the Anti-Dumping Commissioner (ADC) throughout the course of the Investigation and is able to provide any further information or assistance which the ADC may require. We would like to make submission to explain the business deal with Focus Merchant Management (FMM), a Malaysia registered company which exports to an Australian importer, [REDACTED] [Name of the Australian Importer].

Introduction to PAE

P.A. EXTRUSION (M) SDN. BHD. (384326-A) is a company incorporated in September 1996 under the Company Laws of Malaysia, which is registered as manufacturer of Aluminium Extruded Material in the form of Mill Finish, Powder-Coated, Anodized, Fabricated and combination of above mentioned processes. We sell our products [REDACTED] [Other business nature].

Selling Price to FMM

We sell our products to FMM using a formulated pricing that based on the London Metal exchange (LME) plus manufacturing cost which is inclusive of [REDACTED] [the Gross Profit Margin]. We do not enjoy any rebate or protection privileges from our government. The price of our products selling to FMM is [REDACTED] [Explanation of the pricing structure]. Payment terms given to our customers [REDACTED] [Explanation of payment terms structure]. Under the above described circumstances, we do not see how our products selling to Australia via FMM are able to cause injury to the Australian industry.



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Conclusion

PAE has not dump prices on materials sold to FMM from commencement of business. PAE is willing to cooperate and assist the Commission with any investigation activities if requested. As such, we expect that our product selling to Australia via FMM shall be exempted from any dumping or countervailing measure imposed as a result of the investigation.

Yours faithfully,

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Dato' Ng Tong Hai
Managing Director

P.A. Extrusion (M) Sdn. Bhd.



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