



**For Public Record
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Metso Minerals (Australia) Limited
Level 2, 1110 Hay Street
West Perth, WA, 6005
Australia

Date: 11/03/2014

Anti-Dumping Commission
Director Operations 3
1010 La Trobe Street
Docklands, VIC, 3008
Australia

Dear Sir or Madam,

Regarding Investigation into the alleged dumping of Quenched and Tempered Plate exported to Australia from Finland, Japan, and Sweden:

Metso Minerals is a global market leader in manufacturing and supply of mining equipment and has operations in 44 countries world-wide. Operational legal entity in Australia is "Metso Minerals (Australia) Limited" A.B.N. 990 001 974 28.

Our Mill Lining manufacturing facility in Canning Vale - Perth, Western Australia operates under "Comminution Wear Solutions" segment and is part of the "Service Business Line", which is in turn one of the three major business lines that form Metso Minerals globally. The Canning Vale factory employs 80 to 100 personnel and delivers product to Asia Pacific market. Metso has another 6 mill lining factories around the world to service different market sections.

The mill lining business that Metso currently owns started in Sweden in early 1980's under the name of Skega and in time it had a long history of ownership and name changes.

Mill linings come in variety of shapes and designs, with the basic classification in Cast Steel Liners, Rubber Liners and Polymet^(TM) Liners. The term "Polymet" refers to a generic rubber lining which has pieces of wear resistant steel moulded on the wear face. The Polymet lining started being developed in early 1990's and continues today.

In the course of the product development process for Polymet Liners, our engineering department in Australia has evaluated, and continues to evaluate a wide range of

materials for rubber compounds and for wear resistant metallic inserts. In respect to metallic inserts, the hot rolled steel plate has proven outstanding performance when compared with cast inserts. Metso have tested plate from many suppliers (including Bisalloy) and the JFE's steel plate was proven to be the most suitable selection in terms of wear performance, product range, price, availability, and service.

In time we have developed a very good relationship based on collaboration, where JFE has proven willingness to assist and develop materials suitable to our applications, including technical discussions and site visits to our factory in Canning Vale W.A. All these factors have ensured greater customer satisfaction, and have helped Metso to win and maintain a reputation for supplying Polymet Liners of superior quality.

As a supplier for the mining industry, our business is strongly sensitive to the evolution of the resources price on the stock market. In fact we are the second tier to be affected after the mining companies themselves. As currently experienced, there are times when the large global mining companies are running cost cutting programmes, which always end up in pressure for price reduction being exercised on the supply chain. In order to keep global competitiveness, Metso is obliged to periodically re-assess its cost, and consequently request the same from its suppliers. JFE's plate is not the cheapest product available, but the benefits gained by Metso through the quality of JFE's plate makes JFE's plate Metso's primary choice for our Polymet Liners.

The content of this letter is can be publicly disclosed.

Should additional information be required, please do not hesitate to contact us.

With Regards,



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