

5 November 2012

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commercial+international

By email

RECEIVED
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Dear Nicole

**Investigation/s concerning certain coated steel products
"Pre-painted" steel produced by the Australian industry**

As you know, we act for POSCO in this investigation/s.

We would be grateful if the applicant in this matter ("BlueScope") could provide interested parties and Australian Customs and Border Protection Service with answers and/or comments in response to the following:

- 1 Is it the case that BlueScope's external sales of "pre-painted" (ie painted) coated steel products exceed its external sales of coated steel.
- 2 Of the painted coated steel sold externally by BlueScope, what proportion has a zinc aluminium substrate as compared to a galvanised substrate.
- 3 What is the accounting treatment of internal transfers of coated steel from BlueScope's coating lines to its paint lines.
- 4 What is BlueScope's commercial policy in relation to the sale of coated steel to Australian companies with paint lines who compete with (or could compete with) BlueScope in the market for painted coated steel products.
- 5 BlueScope's painted coated steel is a product of the kind, and like goods, to the coated steel exported to Australia.

Yours sincerely

Daniel Moulis
Principal

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