



PUBLIC RECORD

IMPORTER QUESTIONNAIRE

STEEL REINFORCING BAR

**EXPORTED TO AUSTRALIA FROM THE REPUBLIC OF KOREA,
MALAYSIA, SINGAPORE, SPAIN, TAIWAN, THE KINGDOM OF
THAILAND AND THE REPUBLIC OF TURKEY**

This questionnaire seeks information in relation to your imports and sales of steel reinforcing bar exported to Australia from Republic of Korea (Korea), Malaysia, Singapore, Spain, Taiwan, the Kingdom of Thailand (Thailand) and the Republic of Turkey (Turkey).

This information will be used to assist in determining export prices and non-injurious prices, to construct the Australian market for the goods, and in the assessment of the applicant's injury claims.

The attached Australian Dumping Notice No 2014/100 provides details of the goods under consideration, the application and the investigation procedures.

<u>Part A</u>	Company and overseas supplier information	Return as quickly as possible but no later than 22 October 2014
<u>Part B</u>	Imports and forward orders	Return as soon as possible after receiving the Commission's detailed spreadsheets but no later than 7 November 2014
<u>Part C</u>	Sales and expenses	

Return address

Mail: The Director
Operations 3
Anti-Dumping Commission
1010 La Trobe Street
DOCKLANDS VIC 3008

Facsimile: 03 9244 8902

E-mail: operations3@adcommission.gov.au

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Part A – Company and overseas supplier information

A.1 Your company

Company Name	Best Bar Pty Ltd	
ABN:	48 068 713 539	
Contact name:	Geoff Pember	
Position:	National Supply Chain Manager	
Mailing address:	367 Mandurah Road	
	East Rockingham WA 6168	
Telephone:		
Facsimile:		
E-mail address:		

Provide details on the ownership of your company and major shareholders:

Describe the role of your company in the Australian market for steel reinforcing bar – for example, buying or selling agent, importer/distributor, importer/wholesaler, importer/retailer or importer/end-user.

Importer for purpose of manufacture and supply to the building and construction industry.

At what level of trade is each of your customers – for example, distributor, wholesaler, retailer or end-user?

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A.2 Your overseas supplier(s) of the goods under consideration

Please complete the below information for each of your overseas supplier of steel reinforcing bar (using a new box for each supplier).

If you source steel reinforcing bar from a country other than the seven countries/regions subject to the application, please provide details of the supplier(s) of this steel reinforcing bar.

Commodity:	
Supplier name:	
Is the supplier the manufacturer? If 'no', please also answer question A.3 in relation to this supplier.	
Finish(es) supplied:	
Country of origin:	
Contact name:	
Position:	
Mailing address:	
Telephone:	
Facsimile:	
E-mail address:	

Commodity:	
Supplier name:	
Is the supplier the manufacturer? If 'no', please also answer question A.3 in relation to this supplier.	
Finish(es) supplied:	
Country of origin:	
Contact name:	
Position:	
Mailing address:	
Telephone:	

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Facsimile:		
E-mail address:		

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A.3 Overseas manufacturer(s) of the goods under investigation

If the supplier(s) listed in your response to question A.2 above is not the manufacturer of the steel reinforcing bar supplied, please complete the below for each manufacturer of the steel reinforcing bar supplied (using a new box for each supplier).

Commodity:	
Supplier name (from A.2):	
Manufacturer name:	
Country of origin:	
Manufacturer contact name:	
Position:	
Mailing address:	
Telephone:	
Facsimile:	
E-mail address:	

Commodity:	
Supplier name (from A.2):	
Manufacturer name:	
Country of origin:	
Manufacturer contact name:	
Position:	
Mailing address:	
Telephone:	
Facsimile:	
E-mail address:	

A.4 Timing of proposed visit by the Commission

The Commission would like to commence visits to importers to verify the data submitted within import questionnaire responses and discuss the investigation as soon as possible from 24 November 2014.

Can you please advise what dates are suitable to your company for this visit?
Please note that it may be helpful to consider the availability of key staff, such as your accountant, purchasing officer or sales staff.

___As we are travelling the last week of November the first week of December is preferred.___

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Address for proposed visit (the address at which your accounting records are held):

Street address:	367 Mandurah road	
	East Rockingham WA 6168	
Telephone:		
Facsimile:		

Part B – Imports and forward orders

Please complete this part after the Commission has provided you with your detailed spreadsheets of imports, and return this part, along with your response to Part C no later than 7 November 2014.

To assist with the identification of imports of the steel reinforcing bar under investigation, the Commission will shortly provide you with spreadsheets of your imports of steel reinforcing bar from 1 July 2013 to 30 June 2014

This information will be provided from the Commission's import database.

Within this spreadsheet, the Commission will select several shipments (by highlighting them) that it wishes to examine in more detail.

B.1 Import details

Please complete the "Part B – Cost to import and sell" spreadsheet included in the "Steel Reinforcing Bar Importer Questionnaire Spreadsheets" workbook, with details for the highlighted selected shipments.

The spreadsheet should contain costs and sales data for the selected shipments of steel reinforcing bar **exported** from Korea, Malaysia, Singapore, Spain, Taiwan, Thailand and Turkey since 1 July 2013. The completed spreadsheet should be returned as part of your Part B response, along with details of your forward orders (see B.3 below).

(Please note that you cannot complete this part of the questionnaire until the Commission provides you with the respective listing of your imports. The Commission will contact you shortly in this regard after receiving Part A of the questionnaire).

B.2 Documents required at the visit

In relation to the shipments selected by the Commission for verification (i.e. those shipments highlighted in the spreadsheet which will be provided by the Commission), please prepare copies of the commercial invoice, bill of lading, packing list and any other documents supporting post exportation costs including;

- overseas freight and insurance;
- customs duties;
- landing and wharfage charges;
- freight forwarding fees;
- cartage/delivery fees and
- any other charges between the FOB point and the landed, duty paid into-store point.

It would be appreciated if these documents could be assembled into one bundle for each shipment selected. Please retain these copies for presentation at the Commission's visit.

B.3 Forward orders

Please complete the "Part B – Forward Orders" spreadsheet within the "Steel Reinforcing Bar Importer Questionnaire Spreadsheets" workbook. The completed spreadsheet should be returned as part of the Part B response, along with details of your selected shipments as discussed in B.1 above.

Part C – Sales and selling expenses

Please return your responses to Part C along with your response to Part B no later than 7 November 2014.

C.1 Your sales

Please provide details of all your sales in the Australian market of steel reinforcing bar exported from Korea, Malaysia, Singapore, Spain, Taiwan, Thailand and Turkey from **1 July 2013 to 30 June 2014**.

If possible, and where appropriate, the following data should be provided in Microsoft Excel format (a suggested spreadsheet “Part C – Sales” is provided within the “Steel Reinforcing Bar Exporter Questionnaire Spreadsheets” workbook).

Please include:

- Customer name;
- Customer level of trade (Distributor, End user etc);
- Location – state;
- Location – city;
- Invoice number;
- Invoice date;
- Delivery terms (eg. FIS, Ex-warehouse);
- Credit terms (days);
- Finish/dimensions/wall thickness;
- Quantity;
- Packing;
- Total invoiced price;
- Unit invoiced price;
- Off invoice discount/rebate amount (if applicable, list each type of discount/rebate individually);
- Net unit sales price;
- Your supplier of the goods;
- Purchase order number to supplier; and
- Country of origin.

C.2 Selling, general and administration expenses

Please calculate your selling, general and administration costs for steel reinforcing bar for the period **1 July 2013 to 30 June 2014** and enter this information into the “Part B – Cost to import and sell” spreadsheet included in the “Steel Reinforcing Bar Importer Questionnaire Spreadsheets” workbook on the disk in this package.

These expenses are normally derived from profit and loss statements or other management records and are typically expressed as a percentage of sales revenue. Where steel reinforcing bar is only a part of overall company sales, allocations of selling, general and administrative expenses may have to be made.

The Commission will seek to verify your sales data, and your estimate of selling, general and administrative expenses at the importer visit.

Checklist

- ☐ Return by **21 October 2014**
 - ☐ Part A response
 - Your company details
 - Supplier/manufacturer details
 - Suitable dates for verification meeting with the Commission

- ☐ Return by **6 November 2014**
 - ☐ Part B response
 - Sales Route spreadsheet of imports
 - Information on forward orders
 - ☐ Part C response
 - Sales spreadsheet of sales
 - Selling, General and Administration expenses

- ☐ During verification meeting (may be required to assist verification)
 - Copies of source documents of post-exportation costs for shipments
 - Financial statements
 - Bank records
 - Import and post-exportation documents for other shipments
 - Sales invoices
 - Documentation to support selling costs (eg freight, warehousing)
 - Documentation to support SG&A expenses