RESPONSE to EXPORTER QUESTIONNAIRE

deep drawn stainless steel sinks EXPORTED FROM THE PEOPLE’S REPUBLIC OF CHINA

Komodo Hong Kong Limited and It’s Related Companies

Period of Investigation: 1 JANUARY – 31 DECEMBER 2013
Response due by: 24 APRIL 2014 (As Extended to May 8, 2014)

CASE CONTACT

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RETURN OF QUESTIONNAIRE DETAILS

By mail
(on CD-ROM or USB): Attn: Director, Operations 2
Anti-Dumping Commission
5 Constitution Ave
CANBERRA ACT 2601

By email: operations2@adcommission.gov.au
# TABLE OF CONTENTS

<table>
<thead>
<tr>
<th>SECTION A - COMPANY STRUCTURE AND OPERATIONS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>A-1  IDENTITY AND COMMUNICATION</td>
<td></td>
</tr>
<tr>
<td>A-2  REPRESENTATIVE OF THE COMPANY FOR THE PURPOSE OF INVESTIGATION</td>
<td></td>
</tr>
<tr>
<td>A-3  COMPANY INFORMATION</td>
<td></td>
</tr>
<tr>
<td>A-4  GENERAL ACCOUNTING/ADMINISTRATION INFORMATION</td>
<td></td>
</tr>
<tr>
<td>A-5  INCOME STATEMENT</td>
<td></td>
</tr>
<tr>
<td>A-6  SALES</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SECTION B - SALES TO AUSTRALIA (EXPORT PRICE)</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>SECTION C - EXPORTED GOODS &amp; LIKE GOODS</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>SECTION D - DOMESTIC SALES</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>SECTION E - FAIR COMPARISON</th>
</tr>
</thead>
<tbody>
<tr>
<td>E-1  COSTS ASSOCIATED WITH EXPORT SALES</td>
</tr>
<tr>
<td>E-2  COSTS ASSOCIATED WITH DOMESTIC SALES</td>
</tr>
<tr>
<td>E-3  DUPLICATION</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SECTION F - EXPORT SALES TO COUNTRIES OTHER THAN AUSTRALIA (THIRD COUNTRY SALES)</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>SECTION G - COSTING INFORMATION AND CONSTRUCTED VALUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>G-1. PRODUCTION PROCESS AND CAPACITY</td>
</tr>
<tr>
<td>G-2. PRODUCTION CAPACITY DATA</td>
</tr>
<tr>
<td>G-3. COMPLETE THE ‘PRODUCTION’ SPREADSHEET IN THE EXPORTER QUESTIONNAIRE SPREADSHEETS – SINKS WORKBOOK.</td>
</tr>
<tr>
<td>G-4. COST ACCOUNTING PRACTICES</td>
</tr>
<tr>
<td>G-5. COST TO MAKE AND SELL GOODS UNDER CONSIDERATION (GOODS EXPORTED TO AUSTRALIA)</td>
</tr>
<tr>
<td>G-6. MAJOR RAW MATERIAL COSTS</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SECTION H – PARTICULAR MARKET SITUATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>PART H-1 GENERAL INFORMATION</td>
</tr>
<tr>
<td>PART H-2 GOVERNMENT OF CHINA MEASURES IN THE STEEL SECTOR</td>
</tr>
<tr>
<td>PART H-3 THE DEEP DRAWN STAINLESS STEEL SINKS SECTOR</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SECTION I - COUNTERVERSALING (SUBSIDISATION)</th>
</tr>
</thead>
<tbody>
<tr>
<td>PART I-1 PREFERENTIAL INCOME TAX PROGRAMS (PROGRAMS 7 AND 8)</td>
</tr>
<tr>
<td>PART I-2 GRANTS (PROGRAMS 2, 3, 4, 5 AND 6)</td>
</tr>
<tr>
<td>PART I-3 PROVISION OF COLD-ROLLED STAINLESS STEEL (PROGRAM 1)</td>
</tr>
<tr>
<td>PART I-4 ANY OTHER PROGRAMS</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SECTION J - EXPORTER’S DECLARATION</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>SECTION K - CHECKLIST</th>
</tr>
</thead>
</table>

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SECTION A - COMPANY STRUCTURE AND OPERATIONS

This section requests information relating to company details and financial reports.

A-1 Identity and communication

Please nominate a person within your company who can be contacted for the purposes of this investigation:

Head Office: Komodo Hong Kong Limited ("Komodo HK")  
Guangzhou Komodo Kitchen Technology Co., Ltd. ("Komodo GZ")

Name: Leslie Zhou (Zhou Xiamei)  
Position in the company: Logistics Manager  
Address: Room 702, Tian'an Development Plaza, Technology Park 555 Panyu Avenue, Guangzhou

Telephone: +86-20-39218603  
Facsimile number: +86-20-39218768  
E-mail address of contact person: leslie.zhou@komodolink.com

Factory: Zhongshan Xintian Hardware Co., Ltd. ("Xintian")

Name: Elva Xing (Xing Manjing)  
Position in the company: Manager of Export Department  
Address: North Shenghui Industrial Zone, Nantou, Zhongshan City, Guangdong Province

Telephone: +86-760-23136906  
Facsimile number: +86-760-23136283  
E-mail address of contact person: sales@xintian-cn.com

A-2 Representative of the company for the purpose of investigation

If you wish to appoint a representative to assist you in this investigation, provide the following details:

Name: Mr. Li Huaduan of Beijing Great Wall Law Firm  
Address: Third Floor, China World Trade Office, No. 1 JianGuoMenWai Avenue, Beijing China

Telephone: +86-13911062352  
Facsimile number: +86-10-65057869  
E-mail address of contact person: lihuaduan@greatwalllaw.com.cn
Note that in nominating a representative, the Commission will assume that confidential material relating to your company in this investigation may be freely released to, or discussed with, that representative.

A-3 Company information

1. What is the legal name of your business? What kind of entity is it (e.g. company, partnership, sole trader)? Please provide details of any other business names that you use to export and/or sell goods.

Answer:
Komodo Hong Kong Limited (“Komodo HK”) is the exporter of subject products. Komodo HK is a limited liability company and Komodo HK does not use any other business names to export and/or sell goods.

The subject products exported by Komodo HK to Australia are all produced by an unaffiliated manufacturer Zhongshan Xintian Hardware Co., Ltd. (“Xintian”), who also filled out and submitted a response to the questionnaire.

Komodo HK has a related company Guangzhou Komodo Kitchen Technology Co., Ltd. (“Komodo GZ”) who is responsible for [ ]. The information of Komodo GZ is included in this response to questionnaire.

Komodo HK has another related company Guangzhou aXCaliba Metalshop Limited (“aXCaliba”) who [ ] it is not necessary for aXCaliba to respond the questionnaire.

Hereinafter we use “Komodo Companies” to represent the three related companies Komodo HK, Komodo GZ and aXCaliba.

2. Who are the owners and/or principal shareholders? Provide details of shareholding percentages for joint owners and/or principal shareholders. (List all shareholders able to cast, or control the casting of, 5% or more of the maximum amount of votes that could be cast at a general meeting of your company).

Answer:
The shareholders of Komodo HK and Komodo GZ are as follows:

<table>
<thead>
<tr>
<th>Name of Company</th>
<th>Name of Shareholder</th>
<th>Shareholding Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Komodo HK</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
<tr>
<td>Komodo GZ</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
</tbody>
</table>

Note: [ ]

3. If your company is a subsidiary of another company, list the principal shareholders of that company.
Answer:
Not applicable as Komodo HK and Komodo GZ are not subsidiary of other company.

4. If your parent company is a subsidiary of another company, list the principal shareholders of that company.

Answer:
Not applicable as Komodo HK and Komodo GZ are not subsidiary of other company.

5. Provide a diagram showing all associated or affiliated companies and your company’s place within that corporate structure.

Answer:
Please refer to Exhibit A-1 Corporate Structure Diagram.

6. Are any management fees/corporate allocations charged to your company by your parent or related company?

Answer:
Not applicable, as there are no management fees/corporate allocations charged to Komodo HK and Komodo GZ by parent or related company.

7. Describe the nature of your company’s business. Explain whether you are a producer or manufacturer, distributor, trading company, etc.

Answer:
Komodo HK and Komodo GZ are involved in the design, development, sourcing, and export of products in areas of kitchen and bathroom. The natures of Komodo HK and Komodo GZ are trading companies.

8. If your business does not perform all of the following functions in relation to the goods under consideration, then please provide names and addresses of the companies which perform each function:

- produce or manufacture
- sell in the domestic market
- export to Australia, and
- export to countries other than Australia.

Answer:
Komodo HK and Komodo GZ do not produce or manufacture goods under consideration, do not sell goods under consideration in the domestic market. The above two functions are performed by Xintian. Please refer to answer to question A-1 for the whole name and address of Xintian.

9. Provide your company’s internal organisation chart. Describe the functions performed by each group within the organisation.

Answer:
Please refer to Exhibit A-2 for internal organization chart of Komodo HK and Komodo GZ.
10. Provide a copy of your most recent annual report together with any relevant brochures or pamphlets on your business activities.

Answer:
Komodo HK and Komodo GZ are not public listed company and do not publish “annual report”. Please refer to Exhibit A-3 for the brochures of Komodo HK and Komodo GZ.

A-4 General accounting/administration information

1. Indicate your accounting period.

Answer: January 1st to December 31st, per annum.

2. Indicate the address where the company’s financial records are held.

<table>
<thead>
<tr>
<th>Company</th>
<th>Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>Komodo HK</td>
<td>CKK Commercial Centre 289-295 Hennessy Road Wan chai HK</td>
</tr>
<tr>
<td>Komodo GZ</td>
<td>Room 702, Tian'an Development Plaza, Technology Park 555 Panyu Avenue, Guangzhou</td>
</tr>
</tbody>
</table>

3. Please provide the following financial documents for the two most recently completed financial years plus all subsequent monthly, quarterly or half yearly statements:
   - chart of accounts;

Answer:
Please refer to Exhibit A-4 for chart of accounts of Komodo HK and Komodo GZ.

   - audited consolidated and unconsolidated financial statements (including all footnotes and the auditor’s opinion);

Answer:
Please refer to Exhibit A-5 for 2012 and 2013 audited financial statements of Komodo HK and Komodo GZ.

   - internal financial statements, income statements (profit and loss reports), or management accounts, that are prepared and maintained in the normal course of business for the goods under consideration.

   These documents should relate to:
   - the division or section/s of your business responsible for the production and sale of the goods under consideration, and
   - the company.

Answer:
Komodo HK does not make internal financial statements, income statements or management accounts in the normal course of business. Please refer to Exhibit A-6 for the monthly financial reports of Komodo GZ during the investigation period. Komodo HK and Komodo GZ do not have division or sectors financial statements in the normal business of trade.
4. If you are not required to have the accounts audited, provide the unaudited financial statements for the two most recently completed financial years, together with your taxation returns. Any subsequent monthly, quarterly or half yearly statements should also be provided.

Answer:
Not applicable. See preceding response.

5. Do your accounting practices differ in any way from the generally accepted accounting principles in your country? If so, provide details.

Answer:
Not applicable, as Komodo HK and Komodo GZ’s accounting practices are in accordance with the generally accepted accounting principles in HK and China. See Auditor's Reports at Exhibit A-5.

6. Describe:

The significant accounting policies that govern your system of accounting, in particular:

- the method of valuation for raw material, work-in-process, and finished goods inventories (eg last in first out –LIFO, first in first out- FIFO, weighted average);

Answer:
Komodo HK and Komodo GZ are trading companies, they use the actual purchase costs to value the merchandise under consideration they purchased.

- costing methods, including the method (eg by tonnes, units, revenue, direct costs etc) of allocating costs shared with other goods or processes (such as front office cost, infrastructure cost etc);

Answer:
Not applicable as Komodo HK and Komodo GZ do not produce the subject product. Please refer to the response of manufacturer company Xintian.

- valuation methods for damaged or sub-standard goods generated at the various stages of production;

Answer:
Not applicable as Komodo HK and Komodo GZ do not produce the subject product. Please refer to the response of manufacturer company Xintian.

- valuation methods for scrap, by products, or joint products;

Answer:
Not applicable as Komodo HK and Komodo GZ do not produce the subject product. Please refer to the response of manufacturer company Xintian.

- valuation and revaluation methods for fixed assets;
Komodo HK and Komodo GZ value the fixed assets according to the actual cost incurred.

- average useful life for each class of production equipment and depreciation method and rate used for each;

Answer: Not applicable as Komodo HK and Komodo GZ do not produce the subject product. Please refer to the response of manufacturer company Xintian.

- treatment of foreign exchange gains and losses arising from transactions;

Answer: Foreign exchange gains and losses arising from transactions are recorded in financial expenses account.

- treatment of foreign exchange gains/losses arising from the translation of balance sheet items;

Answer: Please see the above response.

- inclusion of general expenses and/or interest;

Answer: General expenses include expenses not directly associated with transactions, such as office staff salary, travel expenses, insurance, office expenses, etc. Interest income and interest cost are all recorded in financial expenses account.

- provisions for bad or doubtful debts;

Answer: Not applicable as no provision for bad debt is drawn.

- expenses for idle equipment and/or plant shut-downs;

Answer: Not applicable

- costs of plant closure;

Answer: Not applicable

- restructuring costs;

Answer: Not applicable

- by-products and scrap materials resulting from your company’s production process; and
Answer: Not applicable
- effects of inflation on financial statement information.

Answer: Not applicable.

7. In the event that any of the accounting methods used by your company have changed over the last two years provide an explanation of the changes, the date of change, and the reasons for it.

Answer:
There is no material change to accounting policies over the last two years.

A-5 Income statement

Complete the spreadsheet ‘Income statement’ in the Exporter Questionnaire spreadsheets – sinks workbook.

Note: if your financial information does not permit you to present information in accordance with this spreadsheet please present the information in a form that closely matches the table.

You will note that the spreadsheet requires information concerning all products produced and for the goods under consideration (‘goods under consideration’ (the goods) is defined in the Glossary of Terms in the appendix to this form). You should explain how costs have been allocated.

This information will be used to verify the completeness of cost data that you provide in Section G. If, because of your company’s structure, the allocations would not be helpful in this process, please explain why this is the case.

Answer:
Please see Exhibit A-7 Income Statement Spreadsheet.

A-6 Sales

Complete the spreadsheet ‘Turnover’ in the Exporter Questionnaire spreadsheets – sinks workbook.

Note: if your financial information does not permit you to present information in accordance with this spreadsheet please present the information in a form that closely matches the table.

This requires you to state your company's net turnover (after returns and all discounts), and free of duties and taxes. Use the currency in which your accounts are kept.

This information will be used to verify the cost allocations to the goods under consideration in Section G.

Also, you should be prepared to demonstrate that sales data shown for the goods is a complete record by linking total sales of these goods to relevant financial statements.

Answer:
Please see Exhibit A-8 Turnover Spreadsheet.
SECTION B - SALES TO AUSTRALIA (EXPORT PRICE)

This section requests information concerning your export practices and prices to Australia. You should include costs incurred beyond ex-factory. Export prices are usually assessed at FOB point, but the Commission may also compare prices at the ex-factory level, or another level if considered appropriate.

You should report prices of all goods under consideration (the goods) shipped to Australia during the investigation period.

The invoice date will normally be taken to be the date of sale. If you consider:

- the sale date is not the invoice date (see ‘date of sale’ column in question B4 below) and;
- an alternative date should be used when comparing export and domestic prices

you must provide information in section D on domestic selling prices for a matching period - even if doing so means that such domestic sales data predates the commencement of the investigation period.

B-1 For each customer in Australia to whom you shipped goods in the investigation period list:

Answer:

[Company Name: ]
[Address: ]
[Phone: ]
[Fax: ]
[Contact Person: ]
[Level of Trade: ]

Komodo HK has only one customer in Australia. Komodo HK maintains long-term cooperation with the customer. Komodo HK has no intention to expand export through low price to Australia.

B-2 For each customer identified in B1 please provide the following information.

(a) Describe how the goods are sent to each customer in Australia, including a diagram if required.

Answer:

All sales to customer identified in B1 are at the FOB level. For most of the sales, goods were sent to customer through ocean shipping. (Occasionally, for some small-quantity sales of sample, goods may also be sent to Australia through air transport.)

All the subject products exported by Komodo HK to Australia are produced by Xintian; Xintian sold the products to Komodo Companies at EXW level.
Komodo GZ arranges the inland transportation of subject products from Xintian to the designated port for shipping to Australia. Goods are transferred to the customer upon loading the goods on the ship. The customer will then arrange for customs clearance and formalities in Australia.

The below chart indicates the movement of the subject goods:

- Goods Manufactured and packed at Xintian;
- Transferred to Rongqi Port (Arranged by Komodo GZ);
- Transferred to Nansha Port (Arranged by Komodo GZ);
- Tranship at Hong Kong or Shenzhen (Arranged by Customer);
- Shipped to Australia (Arranged by Customer);

(b) Identify each party in the distribution chain and describe the functions performed by them. Where commissions are paid indicate whether it is a pre or post exportation expense having regard to the date of sale.

Answer:

There are two ways of distribution for export of subject products to Australia:

1. [ ];
2. [ ];

There is no difference on physical movement of subject goods between the two ways of distribution. (Please see the above response).

The functions performed by each party in the distribution chain are:

Xintian is responsible for producing and packing of subject products;

Komodo GZ is responsible for [ ];

Komodo HK is responsible for [ ];

For the second way of distribution,
The Australian customer is a distributor, reselling to other Australian customers, i.e. end users or Supermarket.

No commissions are paid in the distribution chain.

(c) Explain who retains ownership of the goods at each stage of the distribution chain. In the case of DDP sales, explain who retains ownership when the goods enter Australia.

Answer:

(1) Production stage – owned by Xintian
(2) Goods inland transport – goods owned by Komodo Companies
(3) Goods tranship – goods owned by the Australian customer
(4) Goods ocean freight – goods owned by the Australian customer

Komodo HK sells goods to the Australian customer on FOB basis and the ownerships of the goods are transferred upon loading into the vessel at the port of exit.

(d) Describe any agency or distributor agreements or other contracts entered into in relation to the Australian market (supply copy of the agreement if possible).

Answer:
Not applicable, as Komodo HK and Komodo GZ did not have any agency or distributor agreement with Australian customer.

(e) Explain in detail the process by which you negotiate price, receive orders, deliver, invoice and receive payment. If export prices are based on price lists supply copies of those lists.

Answer:
The Australian customer collects the orders in Australian market and then forwards a summary offer to Komodo HK. Komodo HK negotiates price with the Australian customer on transaction basis. Upon receipt of the purchase order, Komodo HK signs purchasing contract with Komodo GZ; Komodo GZ places order to Xintian and signs purchasing contract with Xintian; then Xintian arranges production. After finishing the production, Xintian informs Komodo GZ, Komodo GZ arranges truck to take over the goods at the plant of Xintian and then transport the goods to port. After delivery, Komodo GZ issues commercial invoice to Komodo HK; Komodo HK issues commercial invoice to the Australian customer together with shipping documents. Upon the receipt of original shipping documents, the Australian customer makes payment to Komodo HK; then Komodo HK makes payment to Komodo GZ.
(f) State whether your firm is related to any of its Australian customers. Give details of any financial or other arrangements (eg free goods, rebates, or promotional subsidies) with the customers in Australia (including parties representing either your firm or the customers).

Answer:
Komodo HK and Komodo GZ are not related to any Australian customer in any way.

(g) Details of the forward orders of the goods under consideration (include quantities, values and scheduled shipping dates).

Answer:
Not applicable, as Komodo HK and Komodo GZ do not issue the forward order in the normal course of business.

B-3 Do your export selling prices vary according to the distribution channel identified? If so, provide details. Real differences in trade levels are characterised by consistent and distinct differences in functions and prices.

Answer: Not applicable as Komodo HK has only one customer in Australia.

B-4 Australian sales data

Complete the ‘Australian sales’ spreadsheet in the Exporter Questionnaire spreadsheets – sinks workbook.

This data should be provided on a transaction by transaction basis.

The below table provides some explanation of the data requested in the Australian sales spreadsheet.

<table>
<thead>
<tr>
<th>Column heading</th>
<th>Explanation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Customer name</td>
<td>names of your customers</td>
</tr>
<tr>
<td>Level of trade</td>
<td>the level of trade of your customers in Australia</td>
</tr>
<tr>
<td>Model</td>
<td>commercial model/grade or type</td>
</tr>
<tr>
<td>Number of bowls</td>
<td>the number of bowls of the sink sold, for example single bowl, 1 and ½ bowls, double bowl, etc.</td>
</tr>
<tr>
<td>Drainer boards</td>
<td>If the sink includes one or more drainer boards, identify the number of these</td>
</tr>
<tr>
<td>Finish</td>
<td>sink surface finish e.g. polished, brushed, unfinished</td>
</tr>
<tr>
<td>Brand name</td>
<td>If the sink is sold under a particular brand name, identify this</td>
</tr>
<tr>
<td>Product tier</td>
<td>In the application, the Australian industry identified that sinks may be classified into entry-level, mid or top-range sinks, which is relative to their pricing. Identify if the sink sold is considered entry-level, mid or top-range product.</td>
</tr>
<tr>
<td>Accessories included</td>
<td>If the sink is sold with 'accessories' other than the sink and drainer board itself, identify which accessories are included (e.g. strainer, etc)</td>
</tr>
<tr>
<td>Product code</td>
<td>Code used in your records for the model/grade/type identified. Explain the product codes in your submission.</td>
</tr>
<tr>
<td>Invoice number</td>
<td>invoice number</td>
</tr>
<tr>
<td>Invoice date</td>
<td>invoice date</td>
</tr>
<tr>
<td>Date of sale</td>
<td>Refer to the explanation at the beginning of this section. If you consider that a date other than the invoice date best establishes the material terms of sale, report that date. For example, order confirmation, contract, or purchase order date.</td>
</tr>
<tr>
<td>Order number</td>
<td>If applicable, show order confirmation, contract or purchase order number if you have shown a date other than invoice date as being the date of sale.</td>
</tr>
<tr>
<td><strong>Shipping terms</strong></td>
<td>Delivery terms eg. CIF, C&amp;F, FOB, DDP (in accordance with Incoterms)</td>
</tr>
<tr>
<td><strong>Payment terms</strong></td>
<td>Agreed payment terms eg. 60 days=60 etc</td>
</tr>
<tr>
<td><strong>Quantity</strong></td>
<td>Quantity in units shown on the invoice. Show basis eg kg.</td>
</tr>
<tr>
<td><strong>Gross invoice value</strong></td>
<td>Gross invoice value shown on invoice in the currency of sale, excluding taxes.</td>
</tr>
<tr>
<td><strong>Discounts on the invoice</strong></td>
<td>If applicable, the amount of any discount deducted on the invoice on each transaction. If a % discount applies show that % discount applying in another column.</td>
</tr>
<tr>
<td><strong>Other charges</strong></td>
<td>Any other charges, or price reductions, that affect the net invoice value. Insert additional columns and provide a description.</td>
</tr>
<tr>
<td><strong>Invoice currency</strong></td>
<td>the currency used on the invoice</td>
</tr>
<tr>
<td><strong>Exchange rate</strong></td>
<td>Indicate the exchange rate used to convert the currency of the sale to the currency used in your accounting system</td>
</tr>
<tr>
<td><strong>Net invoice value in the currency of the exporting country</strong></td>
<td>the net invoice value expressed in your domestic currency as it is entered in your accounting system</td>
</tr>
<tr>
<td><strong>Rebates or other allowances</strong></td>
<td>the amount of any deferred rebates or allowances paid to the importer in the currency of sale</td>
</tr>
<tr>
<td><strong>Quantity discounts</strong></td>
<td>the actual amount of quantity discounts not deducted from the invoice. Show a separate column for each type of quantity discount.</td>
</tr>
<tr>
<td><strong>Ocean freight</strong></td>
<td>the actual amount of ocean freight incurred on each exportation listed.</td>
</tr>
<tr>
<td><strong>Marine insurance</strong></td>
<td>Amount of marine insurance</td>
</tr>
<tr>
<td><strong>FOB export price</strong></td>
<td>the free on board price at the port of shipment.</td>
</tr>
<tr>
<td><strong>Packing</strong></td>
<td>Packing expenses</td>
</tr>
<tr>
<td><strong>Inland transportation costs</strong></td>
<td>inland transportation costs included in the selling price. For export sales this is the inland freight from factory to port in the country of export.</td>
</tr>
<tr>
<td><strong>Handling, loading &amp; ancillary expenses</strong></td>
<td>handling, loading &amp; ancillary expenses. For example, terminal handling, export inspection, wharfage &amp; other port charges, container tax, document fees &amp; customs brokers fees, clearance fees, bank charges, letter of credit fees, &amp; other ancillary charges incurred in the exporting country.</td>
</tr>
<tr>
<td><strong>Warranty &amp; guarantee expenses</strong></td>
<td>warranty &amp; guarantee expenses</td>
</tr>
<tr>
<td><strong>Technical assistance &amp; other services</strong></td>
<td>expenses for after sale services, such as technical assistance or installation costs.</td>
</tr>
<tr>
<td><strong>Commissions</strong></td>
<td>Commissions paid. If more than one type is paid insert additional columns of data. Indicate in your response to question B2 whether the commission is a pre or post exportation expense having regard to the date of sale.</td>
</tr>
<tr>
<td><strong>Other factors</strong></td>
<td>any other costs, charges or expenses incurred in relation to the exports to Australia (include additional columns as required). See question B5.</td>
</tr>
</tbody>
</table>

**FOB export price and Ocean Freight:**

**FOB export price:** An FOB export price must be calculated for each shipment - regardless of the shipping terms. FOB price includes inland transportation to the port of exportation, inland insurance, handling, and loading charges. It excludes post exportation expenses such as ocean freight and insurance. Use a formula to show the method of the calculation on each line of the export sales spreadsheet.

**Ocean freight:** as ocean freight is a significant cost it is important that the actual amount of ocean freight incurred on each exportation be reported. If estimates must be made you must explain the reasons and set out the basis - estimates must reflect changes in freight rates over the investigation period.

Freight allocations must be checked for consistency.

* All of these costs are further explained in section E-1.
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Please refer to Exhibit B-1 for the spreadsheet of Australian sales.

B-5 If there are any other costs, charges or expenses incurred in respect of the exports listed above which have not been identified in the table above, add a column (see “other factors” in question B-4) for each item, and provide a description of each item. For example, other selling expenses (direct or indirect) incurred in relation to the export sales to Australia.

Answer:
(1) The accessories sold together with sinks to Australian customer were bought by Komodo GZ and packed by Xintian in the packing of sinks. We report the cost of accessories in Exhibit G-1 Australian CTMS Spreadsheet as “other costs”.

(2) During the investigation period, the VAT refund rate for sink, drainer, tray and clips is 9%; for waste kit is 15%; for cutting board is 13%. Therefore Komodo GZ incurs non-refundable VAT cost (2%-8%) for those Australia sales, as compared with the domestic sales VAT exclusive price. We added a column named “Un-refundable VAT” and applied the difference between refunded VAT and the paid VAT applicable for sinks and accessories to report this cost.

B-6 For each type of discount, rebate, allowance offered on export sales to Australia:
- provide a description; and
- explain the terms and conditions that must be met by the importer to obtain the discount.

Where the amounts of these discounts, rebates etc are not identified on the sales invoice, explain how you calculated the amount shown in your response to question B4. If they vary by customer or level provide an explanation.

Answer:
No discount, rebate, allowance offered on export sales to Australia during POI.

B-7 If you have issued credit notes (directly or indirectly) to the customers in Australia, in relation to the invoices listed in the detailed transaction by transaction listing in response to question B4, provide details of each credit note if the credited amount has not been reported as a discount or rebate.

Answer:
No credit notes issued to the Australian customer during POI.

B-8 If the delivery terms make you responsible for arrival of the goods at an agreed point within Australia (eg. delivered duty paid), insert additional columns in the spreadsheet for all other costs incurred. For example:

Answer:
Not applicable, as Komodo HK is not responsible for arrival of the goods at an agreed point within Australia.
B-9 Select two shipments, in different quarters of the investigation period, and provide a complete set of all of the documentation related to the export sale. For example:

- the importer’s purchase order, order confirmation, and contract of sale;
- commercial invoice;
- bill of lading, export permit;
- freight invoices in relation to movement of the goods from factory to Australia, including inland freight contract;
- marine insurance expenses; and
- letter of credit, and bank documentation, proving payment.

The Commission will select additional shipments for payment verification at the time of the visit.

Answer:
Please refer to Exhibit B-2 for two sets of Australian exporting sales documentations during the investigation period.
SECTION C - EXPORTED GOODS & LIKE GOODS

C-1 Fully describe all of the goods you have exported to Australia during the investigation period. Include specification details and any technical and illustrative material that may be helpful in identifying, or classifying, the exported goods.

Answer:
Please refer to Exhibit C-1 for the list and description of drawn stainless steel sinks as exported to Australia in the POI.

C-2 List each type of goods exported to Australia (these types should cover all types listed in spreadsheet “Australian sales” – see section B of this questionnaire).

Answer:
Please refer to Exhibit C-1.

C-3 If you sell like goods on the domestic market, for each type of the goods that your company has exported to Australia during the investigation period, list the most comparable model(s) sold domestically; and provide a detailed explanation of the differences where the domestic goods (ie. the like goods – see explanation in glossary) are not identical to goods exported to Australia.

An example of how this information can be presented is provided in the below table.

<table>
<thead>
<tr>
<th>EXPORTED TYPE</th>
<th>DOMESTIC TYPE</th>
<th>IDENTICAL?</th>
<th>DIFFERENCES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product code of each model of the goods exported to Australia</td>
<td>Product code of comparable model sold on the domestic market of the country of export</td>
<td>If goods are identical indicate “YES”. Otherwise “NO”</td>
<td>Where the good exported to Australia is not identical to the like goods, describe the specification differences. If it is impractical to detail specification differences in this table refer to documents which outline differences</td>
</tr>
</tbody>
</table>

Answer:
Komodo HK and Komodo GZ do not make domestic sales of sink products. All the models sold by Komodo HK to Australia were developed by Komodo. Xintian did not sell these models to other customers including domestic customer. In addition, the Australia consumers have different demands on product features of sinks with Chinese consumers. So there is no like good sold on the domestic market.

C-4 Please provide any technical and illustrative material that may be helpful in identifying or classifying the goods that your company sells on the domestic market.

Answer: Not applicable.
SECTION D - DOMESTIC SALES

This section seeks information about the sales arrangements and prices in the domestic market of the country of export.

All domestic sales made during the investigation period must be listed transaction by transaction. If there is an extraordinarily large volume of sales data and you are unable to provide the complete listing electronically you **must** contact the case officer **before** completing the questionnaire. If the case officer agrees that it is not possible to obtain a complete listing he or she will consider a method for sampling that meets the Commission’s requirements. If agreement cannot be reached as to the appropriate method the Commission may not visit your company.

The Commission will normally take the invoice date as being the date of sale in order to determine which sales fall within the investigation period.

If, in response to question B4 (Sales to Australia, Export Price), you have reported that the date of sale is not the invoice date and you consider that this alternative date should be used when comparing domestic and export prices –

- you **must** provide information on domestic selling prices for a matching period - even if doing so means that such domestic sales data predates the commencement of the investigation period.
- If you do not have any domestic sales of like goods you **must** contact the case officer who will explain the information the Commission requires for determining a normal value using alternative methods.

**Answer:**
Komodo HK and Komodo GZ do not make domestic sales of sink products. The questions in Section D-Domestic are not applicable to Komodo HK and Komodo GZ. The following questions in Section D will be filled out by Xintian. Please refer to the response of Xintian.

**D-1**

Provide:
- a detailed description of your distribution channels to domestic customers, including a diagram if appropriate;
- information concerning the functions/activities performed by each party in the distribution chain; and
- a copy of any agency or distributor agreements, or contracts entered into.

If any of the customers listed are associated with your business, provide details of that association. Describe the effect, if any, that association has upon the price.

**Answer:** Not applicable.

**D-2**

Do your domestic selling prices vary according to the distribution channel identified? If so, provide details. Real differences in trade levels are characterised by consistent and distinct differences in functions and prices.

**Answer:** Not applicable.
D-3  Explain in detail the sales process, including:

- the way in which you set the price, receive orders, make delivery, invoice and finally receive payment; and the terms of the sales; and
- whether price includes the cost of delivery to customer.

If sales are in accordance with price lists, provide copies of the price lists.

Answer: Not applicable.

D-4  Domestic sales data

Complete the ‘Domestic sales’ spreadsheet in the Exporter Questionnaire spreadsheets – sinks workbook.

This data should be provided on a transaction by transaction basis.

The below table provides some explanation of the data requested in the Domestic sales spreadsheet.

Answer: Not applicable.

<table>
<thead>
<tr>
<th>Column heading</th>
<th>Explanation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Customer name</td>
<td>names of your customers. If an English version of the name is not easily produced from your automated systems show a customer code number and in a separate table list each code and name.</td>
</tr>
<tr>
<td>Level of trade</td>
<td>the level of trade of your domestic customer</td>
</tr>
<tr>
<td>Model</td>
<td>commercial model/grade or type of the goods</td>
</tr>
<tr>
<td>Number of bowls</td>
<td>the number of bowls of the sink sold, for example single bowl, 1 and ½ bowls, double bowl, etc.</td>
</tr>
<tr>
<td>Drainer boards</td>
<td>If the sink includes one or more drainer boards, identify the number of these</td>
</tr>
<tr>
<td>Finish</td>
<td>sink surface finish e.g. polished, brushed, unfinished</td>
</tr>
<tr>
<td>Brand name</td>
<td>If the sink is sold under a particular brand name, identify this</td>
</tr>
<tr>
<td>Product tier</td>
<td>In the application, the Australian industry identified that sinks may be classified into entry-level, mid or top-range sinks, which is relative to their pricing. Identify if the sink sold is considered entry-level, mid or top-range product.</td>
</tr>
<tr>
<td>Accessories included</td>
<td>If the sink is sold with ‘accessories’ other than the sink and drainer board itself, identify which accessories are included (e.g. strainer, etc)</td>
</tr>
<tr>
<td>Product code</td>
<td>code used in your records for the model/grade/type of the goods identified. Explain the product codes in your submission.</td>
</tr>
<tr>
<td>Invoice number</td>
<td>invoice number</td>
</tr>
<tr>
<td>Invoice date</td>
<td>invoice date</td>
</tr>
<tr>
<td>Date of sale</td>
<td>refer to the explanation at the beginning of this section. If you consider that a date other than the invoice date best establishes the material terms of sale and should be used, report that date. For example, order confirmation, contract, or purchase order date.</td>
</tr>
<tr>
<td>Order number</td>
<td>show order confirmation, contract or purchase order number if you have shown a date other than invoice date as being the date of sale.</td>
</tr>
<tr>
<td>Delivery terms</td>
<td>eg ex factory, free on truck, delivered into store</td>
</tr>
<tr>
<td>Payment terms</td>
<td>payment terms agreed with the customer eg. 60 days=60 etc</td>
</tr>
<tr>
<td>Quantity</td>
<td>quantity in units shown on the invoice eg kg.</td>
</tr>
<tr>
<td>Gross Invoice value</td>
<td>gross value shown on invoice in the currency of sale, net of taxes.</td>
</tr>
<tr>
<td>Discounts on the Invoice</td>
<td>the amount of any discount deducted on the invoice on each transaction. If a % discount applies show that % discount applying in another column.</td>
</tr>
<tr>
<td>Other charges</td>
<td>any other charges, or price reductions, that affect the net invoice value. Insert additional columns and provide description.</td>
</tr>
</tbody>
</table>
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<table>
<thead>
<tr>
<th>Description</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net invoice value in the currency of the exporting country</td>
<td>The net invoice value expressed in your domestic currency as recorded in your accounting system.</td>
</tr>
<tr>
<td>Rebates or other Allowances</td>
<td>The actual amount of any deferred rebates or allowances in the currency of sale.</td>
</tr>
<tr>
<td>Quantity discounts</td>
<td>The actual amount of quantity discounts not deducted from the invoice. Show a separate column for each type of quantity discount.</td>
</tr>
<tr>
<td>Packing*</td>
<td>Packing expenses.</td>
</tr>
<tr>
<td>Inland transportation Costs*</td>
<td>Amount of inland transportation costs included in the selling price.</td>
</tr>
<tr>
<td>Handling, loading And ancillary Expenses*</td>
<td>Handling, loading &amp; ancillary expenses.</td>
</tr>
<tr>
<td>Warranty &amp; Guarantee expenses*</td>
<td>Warranty &amp; guarantee expenses.</td>
</tr>
<tr>
<td>Technical assistance &amp; other services*</td>
<td>Expenses for after sale services such as technical assistance or installation costs.</td>
</tr>
<tr>
<td>Commissions*</td>
<td>Commissions paid. If more than one type is paid insert additional columns of data.</td>
</tr>
<tr>
<td>Other factors*</td>
<td>Any other costs, charges or expenses incurred in relation to the domestic sales (include additional columns as required). See question D5.</td>
</tr>
</tbody>
</table>

Costs marked with * are explained in section E-2.

**D-5** If there are any other costs, charges or expenses incurred in respect of the sales listed which have not been identified in the table in question D-4 above add a column for each item (see "other factors"). For example, certain other selling expenses incurred.

**Answer:** Not applicable.

**D-6** For each type of commission, discount, rebate, allowance offered on domestic sales of like goods:

- provide a description; and
- explain the terms and conditions that must be met by the customer to qualify for payment.

Where the amounts of these discounts, rebates etc are not identified on the sales invoice, explain how you calculated the amounts shown in your response to question D4.

If you have issued credit notes, directly or indirectly to the customers, provide details if the credited amount has **not** been reported as a discount or rebate.

**Answer:** Not applicable.

**D-7** Select two domestic sales, in different quarters of the investigation period, that are at the same level of trade as the export sales. Provide a **complete** set of documentation for those two sales. (Include, for example, purchase order, order acceptance, commercial invoice, discounts or rebates applicable, credit/debit notes, long or short term contract of sale, inland freight contract, bank documentation showing proof of payment.)

The Commission will select additional sales for verification at the time of our visit.

**Answer:** Not applicable.
SECTION E - FAIR COMPARISON

Section B sought information about the export prices to Australia and Section D sought information about prices on your domestic market for like goods (i.e., the normal value).

Where the normal value and the export price are not comparable adjustments may be made. This section informs you of the fair comparison principle and asks you to quantify the amount of any adjustment.

As prices are being compared, the purpose of the adjustments is to eliminate factors that have unequally modified the prices to be compared.

To be able to quantify the level of any adjustment it will usually be necessary to examine cost differences between sales in different markets. The Commission must be satisfied that those costs are likely to have influenced price. In practice, this means that the expense item for which an adjustment is claimed should have a close nexus to the sale. For example, the cost is incurred because of the sale, or because the cost is related to the sale terms and conditions.

Conversely, where there is not a direct relationship between the expense item and the sale a greater burden is placed upon the claimant to demonstrate that prices have been affected, or are likely to have been affected, by the expense item. In the absence of such evidence the Commission may disallow the adjustment.

Where possible, the adjustment should be based upon actual costs incurred when making the relevant sales. However, if such specific expense information is unavailable cost allocations may be considered. In this case, the party making the adjustment claim must demonstrate that the allocation method reasonably estimates costs incurred.

A party seeking an adjustment has the obligation to substantiate the claim by relevant evidence that would allow a full analysis of the circumstances, and the accounting data, relating to the claim.

The investigation must be completed within strict time limits therefore you must supply information concerning claims for adjustments in a timely manner. Where an exporter has knowledge of the material substantiating an adjustment claim that material is to be available at the time of the verification visit. The Commission will not consider new claims made after the verification visit.
E-1 Costs associated with export sales

(These cost adjustments will relate to your responses made at question B-4, ‘Australian sales’)

1. Transportation

Explain how you have quantified the amount of inland transportation associated with the export sale (‘Inland transportation costs’). Identify the general ledger account where the expense is located. If the amount has been determined from contractual arrangements, not from an account item, provide details and evidence of payment.

Answer:
Since Komodo GZ is responsible for transportation from the factory to the port of exit and thus pay the inland freight. We reported its inland freight on a transaction basis in Exhibit B-1 the spreadsheet of Australian sales. The Inland transportation cost is located in the Selling Expenses account.

2. Handling, loading and ancillary expenses

List all charges that are included in the export price and explain how they have been quantified (‘Handling, loading & ancillary expenses’). Identify the general ledger account where the expenses are located. If the amounts have been determined using actual observations, not from a relevant account item, provide details.

The various export related ancillary costs are identified in the table at question B4, for example:
- terminal handling;
- wharfage and other port charges;
- container taxes;
- document fees and customs brokers fees;
- clearance fees;
- bank charges, letter of credit fees
- other ancillary charges.

Answer:
Komodo GZ is responsible for handling, loading expense at the port of exit, and we reported on a transaction basis in Exhibit B-1 the spreadsheet of Australian sales. The Handling, loading & ancillary expenses are located in the Selling Expenses account.

3. Credit

The cost of extending credit on export sales is not included in the amounts quantified at question B4. However, the Commission will examine whether a credit adjustment is warranted and determine the amount. Provide applicable interest rates over each month of the investigation period. Explain the nature of the interest rates most applicable to these export sales eg, short term borrowing in the currency concerned.
If your accounts receivable shows that the average number of collection days differs from the payment terms shown in the sales listing, and if export prices are influenced by this longer or shorter period, calculate the average number of collection days. See also item 4 in section E-2 below.

**Answer:**
First, we calculate an average number of collection days for account receivable of the Komodo HK in Exhibit E-1 Expenses Calculation Spreadsheet.

Second, we provided the benchmark short-term interest rate of HKD published by the People’s Bank of China. Please refer to Exhibit E-2 the Interest Ratio of Short-term Loan.

### 4. Packing costs

List material and labour costs associated with packing the export product. Describe how the packing method differs from sales on the domestic market, for each model. Report the amount in the listing in the column headed ‘Packing’.

**Answer:**
Stainless steel sinks are generally packed with carton, paper board and foam etc. The packing work is conducted by Xintian, who does not record packing cost separately in its account but just count the packing cost in the total cost of sink products. Material costs associated with packing were included in the Australian CTMS of Xintian, and the labor costs associated were also included in “direct labor” in Australian CTMS of Xintian.

### 5. Commissions

For any commissions paid in relation to the export sales to Australia:
- provide a description; and
- explain the terms and conditions that must be met.

Report the amount in the sales listing in question B-4 under the column headed “Commissions”. Identify the general ledger account where the expense is located.

**Answer:**
No commission was paid by Komodo Companies to any party in relation to sales to Australia.

### 6. Warranties, guarantees, and after sales services

List the costs incurred. Show relevant sales contracts. Show how you calculated the expenses (“Warranty & guarantee expenses” and “Technical assistance & other services”), including the basis of any allocations. Include a record of expenses incurred. Technical services include costs for the service, repair, or consultation. Where these expenses are closely related to the sales in question, an adjustment will be considered. Identify the ledger account where the expense is located.
7. **Other factors**

There may be other factors for which an adjustment is required if the costs affect price comparability – these are identified in the column headed “Other factors”. For example, other variable or fixed selling expenses, including salesmen’s salaries, salesmen’s travel expenses, advertising and promotion, samples and entertainment expenses. Your consideration of questions asked at Section G, concerning domestic and export costs, would have alerted you to such other factors.

**Answer:** Not applicable.

8. **Currency conversions**

In comparing export and domestic prices a currency conversion is required. Fluctuations in exchange rates can only be taken into account when there has been a 'sustained' movement during the period of investigation (see article 2.4.1 of the WTO Agreement). The purpose is to allow exporters 60 days to adjust export prices to reflect 'sustained' movements. Such a claim requires detailed information on exchange movements in your country over a long period that includes the investigation period.

**Answer:** Not applicable.

E-2 **Costs associated with domestic sales**

(These cost adjustments will relate to your responses made at question D-4, “domestic sales”)

*The following items are not separately identified in the amounts quantified at question D-4. However you should consider whether any are applicable.*

**Answer:**
Komodo HK and Komodo GZ do not make domestic sales of sink products. The questions in Section E-2 Costs associated with domestic sales are not applicable to Komodo HK and Komodo GZ. The following questions in Section E-2 will be answered by Xintian. Please refer to the response of Xintian.

1. **Physical characteristics**

The adjustment recognises that differences such as quality, chemical composition, structure or design, mean that goods are not identical and the differences can be quantified in order to ensure fair comparison.

The amount of the adjustment shall be based upon the market value of the difference, but where this is not possible the adjustment shall be based upon the difference in cost plus the gross profit mark-up (i.e. an amount for selling general and administrative costs (S G & A) plus profit).
The adjustment is based upon actual physical differences in the goods being compared and upon the manufacturing cost data. Identify the physical differences between each model. State the source of your data.

You should provide copies of your Bill of Materials for both the goods exported to Australia and those associated with domestic sales, and identify those components or inputs into production that are different, for example, specify different:

- Steel grades (Grade 304);
- Chrome/nickel content (18/10, compared with 18/8);
- Steel gauge (18, 20 or 22 gauge);
- Bowl finish (labour hours to achieve a brushed or polished finish);
- Inclusion or exclusion of a drainer board; and
- Inclusion or exclusion of a strainer/basket waste.

**Answer: Not applicable.**

2. **Import charges and indirect taxes**

If exports to Australia:

- are partially or fully exempt from internal taxes and duties that are borne by the like goods in domestic sales (or on the materials and components physically incorporated in the goods), or
- if such internal taxes and duties have been paid and are later remitted upon exportation to Australia;

the price of like goods must be adjusted downwards by the amount of the taxes and duties.

The taxes and duties include sales, excise, turnover, value added, franchise, stamp, transfer, border, and excise taxes. Direct taxes such as corporate income tax are not included as such taxes do not apply to the transactions.

Adjustment for drawback is not made in every situation where drawback has been received. Where an adjustment for drawback is appropriate you must provide information showing the import duty borne by the domestic sales. (That is, it is not sufficient to show the drawback amount and the export sales quantity to Australia. For example, you may calculate the duty borne on domestic sales by quantifying the total amount of import duty paid and subtracting the duty refunded on exports to all countries. The difference, when divided by the domestic sales volume, is the amount of the adjustment).

In substantiating the drawback claim the following information is required:

- a copy of the relevant statutes/regulations authorising duty exemption or remission, translated into English;
- the amount of the duties and taxes refunded upon *exportation* and an explanation how the amounts were calculated and apportioned to the exported goods;
- an explanation as to how you calculated the amount of duty payable on imported materials is borne by the goods sold *domestically* but is not borne by the exports to Australia;

**Substitution drawback systems**

Annex 3 of the WTO Agreement on Subsidies provides: “**Drawback systems can allow for the refund or drawback of import duties on inputs which are consumed in the production process of another product and where the export of this latter product contains domestic inputs having the same quality and characteristics as those substituted for the imported inputs**”

If such a scheme operates in the country of export adjustments can also be made for the drawback payable on the substituted domestic materials, provided the total amount of the drawback does not exceed the total duty paid.

**Answer:**

*During the investigation period, the VAT refund rate for sink, drainer, tray and clips is 9%; for waste kit is 15%; for cutting board is 13%. Therefore Komodo GZ incurs non-refundable VAT cost (2%-8%) for those Australia sales, as compared with the domestic sales VAT exclusive price. We have reported “Un-refundable VAT” for export sales in Australian sales spreadsheet.*

**Komodo GZ did not imported raw materials.**

3. **Level of trade**

Question D-4 asks you to indicate the level of trade to the domestic customer. To claim an adjustment for level of trade differences you will need to quantify the amount by which level of trade influences price.

Trade level is the level a company occupies in the distribution chain. The trade level to which that company in turn sells the goods and the functions carried out distinguish a level of trade. Examples are producer, national distributor, regional distributor, wholesaler, retailer, end user, and original equipment.

It may not be possible to compare export prices and domestic prices at the same level of trade. Where relevant sales of like goods at the next level of trade must be used to determine normal values an adjustment for the difference in level of trade may be required where it is shown that the difference affects price comparability.

The information needs to establish that there are real trade level differences, not merely nominal differences. Real trade level differences are characterised by a consistent pattern of price differences between the levels and by a difference in functions performed. If there is no real trade level differences all sales are treated as being at the same level of trade.

A real difference in level of trade (may be adjusted for using either of the following methods:
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(a) costs arising from different functions: the amount of the costs, expenses etc incurred by the seller in domestic sales of the like goods resulting from activities that would not be performed were the domestic sales made at the same level as that of the importer.

This requires the following information:

- a detailed description of each sales activity performed in selling to your domestic customers (for example sales personnel, travel, advertising, entertainment etc);
- the cost of carrying out these activities in respect of like goods;
- for each activity, whether your firm carries out the same activity when selling to importers in Australia;
- an explanation as to why you consider that you are entitled to a level of trade adjustment.

or

(b) level discount: the amount of the discount granted to purchasers who are at the same level of trade as the importer in Australia. This is determined by an examination of price differences between the two levels of trade in the exporter’s domestic market, for example sales of like goods by other vendors or sales of the same general category of goods by the exporter. For this method to be used it is important that a clear pattern of pricing be established for the differing trade levels. Such pattern is demonstrated by a general availability of the discounts to the level - isolated instances would not establish a pattern of availability.

Answer: Not applicable.

4. Credit

The cost of extending credit on domestic sales is not included in the amounts quantified at question D-4. However, the Commission will examine whether a credit adjustment is warranted and determine the amount. An adjustment for credit is to be made even if funds are not borrowed to finance the accounts receivable.

The interest rate on domestic sales in order of preference is:

- the rate, or average of rates, applying on actual short term borrowing’s by the company; or
- the prime interest rate prevailing for commercial loans in the country for credit terms that most closely approximate the credit terms on which the sales were made; or
- such other rate considered appropriate in the circumstances.

Provide the applicable interest rate over each month of the investigation period.

If your accounts receivable shows that the average number of collection days differs from the payment terms shown in the sales listing, and if domestic prices are influenced by this longer or shorter period, calculate the average number of collection days.
Where there is no fixed credit period agreed at the time of sale the period of credit is determined on the facts available. For example, where payment is made using an open account system\(^1\), the average credit period may be determined as follows:

1. **Calculate an accounts receivable turnover ratio**

   This ratio equals the total credit sales divided by average accounts receivable. (It is a measure of how many times the average receivables balance is converted into cash during the year).

   In calculating the accounts receivable turnover ratio, credit sales should be used in the numerator whenever the amount is available from the financial statements. Otherwise net sales revenue may be used in the numerator.

   An average accounts receivable over the year is used in the denominator. This may be calculated by:

   - using opening accounts receivable at beginning of period plus closing accounts receivable at end of period divided by 2, or
   - total monthly receivables divided by 12.

   **Answer: Not applicable.**

2. **Calculate the average credit period**

   The average credit period equals 365 divided by the accounts receivable turnover ratio determined above at 1.

   The resulting average credit period should be tested against randomly selected transactions to support the approximation.

   **Answer: Not applicable.**

The following items are identified in the amounts quantified at question D-4:

5. **Transportation**

   Explain how you have quantified the amount of inland transportation associated with the domestic sales ("**Inland transportation Costs**"). Identify the general ledger account where the expense is located. If the amount has been determined from contractual arrangements, not from an account item, provide details and evidence of payment.

   **Answer: Not applicable.**

6. **Handling, loading and ancillary expenses**

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\(^1\) Under an open account system, following payment the balance of the amount owing is carried into the next period. Payment amounts may vary from one period to the next, with the result that the amount owing varies.
List all charges that are included in the domestic price and explain how they have been quantified (“Handling, loading and ancillary Expenses”). Identify the general ledger account where the expense is located. If the amounts have been determined using actual observations, not from a relevant account item, provide details.

**Answer:** Not applicable.

7. **Packing**

List material and labour costs associated with packing the domestically sold product. Describe how the packing method differs from sales on the domestic market, for each model. Report the amount in the listing in the column headed “Packing”.

**Answer:** Not applicable.

8. **Commissions**

For any commissions paid in relation to the domestic sales:
- provide a description
- explain the terms and conditions that must be met.

Report the amount in the sales listing under the column headed “Commissions”. Identify the general ledger account where the expense is located.

**Answer:** Not applicable.

9. **Warranties, guarantees, and after sales services**

List the costs incurred. Show relevant sales contracts. Show how you calculated the expenses (“Warranty & Guarantee expenses” and “Technical assistance & other services”), including the basis of any allocations. Include a record of expenses incurred. Technical services include costs for the service, repair, or consultation. Where these expenses are closely related to the sales in question, an adjustment will be considered. Identify the ledger account where the expense is located.

**Answer:** Not applicable.

10. **Other factors**

There may be other factors for which an adjustment is required if the costs affect price comparability – these are identified in the column headed “Other factors”. List the factors and show how each has been quantified in per unit terms. For example:
- *inventory carrying cost*: describe how the products are stored prior to sale and show data relating to the average length of time in inventory. Indicate the interest rate used;
- *warehousing expense*: an expense incurred at the distribution point;
- **royalty and patent fees**: describe each payment as a result of production or sale, including the key terms of the agreement;
- **advertising**; and
- **bad debt**.

**Answer**: Not applicable.

### E-3 Duplication

In calculating the amount of the adjustments you must ensure that there is no duplication.

For example:
- adjustments for level of trade, quantity or other discounts may overlap, or
- calculation of the amount of the difference for level of trade may be based upon selling expenses such as salesperson’s salaries, promotion expenses, commissions, and travel expenses.

Separate adjustment items must avoid duplication.

An adjustment for quantities may not be granted unless the effect on prices for quantity differences is identified and separated from the effect on prices for level of trade differences.

**Answer**: Not applicable.
**SECTION F - EXPORT SALES TO COUNTRIES OTHER THAN AUSTRALIA (THIRD COUNTRY SALES)**

Your response to this part of the questionnaire may be used by the Commission to select sales to a third country that may be suitable for comparison with exports to Australia.

Sales to third countries may be used as the basis for normal value in certain circumstances. The Commission may seek more detailed information on particular third country sales where such sales are likely to be used as the basis for determining normal value.

**F-1 Third country sales data**

Complete the ‘Third country’ spreadsheet in the Exporter Questionnaire spreadsheets – sinks workbook.

This data should be provided on a summary basis.

The below table provides some explanation of the data requested in the Third country spreadsheet.

<table>
<thead>
<tr>
<th>Column heading</th>
<th>Explanation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Country</td>
<td>Name of the country that you exported like goods to over the investigation period.</td>
</tr>
<tr>
<td>Number of customers</td>
<td>The number of different customers that your company has sold like goods to in the third country over the investigation period.</td>
</tr>
<tr>
<td>Level of trade</td>
<td>The level of trade that you export like goods to in the third country.</td>
</tr>
<tr>
<td>Quantity</td>
<td>Indicate quantity, in units, exported to the third country over the investigation period.</td>
</tr>
<tr>
<td>Unit of quantity</td>
<td>Show unit of quantity eg kg</td>
</tr>
<tr>
<td>Value of sales</td>
<td>Show net sales value to all customers in third country over the investigation period</td>
</tr>
<tr>
<td>Currency</td>
<td>Currency in which you have expressed data in column SALES</td>
</tr>
<tr>
<td>Payment terms</td>
<td>Typical payment terms with customer(s) in the country eg 60 days=60 etc</td>
</tr>
<tr>
<td>Shipment terms</td>
<td>Typical shipment terms to customers in the third country eg CIF, FOB, ex-factory, DDP etc.</td>
</tr>
</tbody>
</table>

Answer:
Third country sales of Komodo HK and Komodo GZ during the investigation period are reported in Exhibit F-1.

**F-2** Please identify any differences in sales to third countries which may affect their comparison to export sales to Australia.

Answer:
No such differences in sales to third countries for the same product codes.
SECTION G - COSTING INFORMATION AND CONSTRUCTED VALUE

The information that you supply in response to this section of the questionnaire will be used for various purposes including:

- testing the profitability of sales of like goods on the domestic market;
- determining a constructed normal value of the goods under consideration (the goods) - ie of the goods exported to Australia; and
- making certain adjustments to the normal value.

You will need to provide the cost of production of both the exported goods (the goods) and for the like goods sold on the domestic market. You will also need to provide the selling, general, and administration costs relating to goods sold on the domestic market; the finance expenses; and any other expenses (eg. non-operating expenses not included elsewhere) associated with the goods.

In your response please include a worksheet showing how the selling, general, and administration expenses; the finance expenses; and any other expenses have been calculated.

If, in response to question B4 (Sales to Australia, Export Price) you:

- reported that the date of sale is not the invoice date and consider that this alternative date should be used when comparing domestic and export prices, and
- provided information on domestic selling prices for a matching period as required in the introduction to Section D (Domestic Sales)

you must provide cost data over the same period as these sales even if doing so means that such cost data predates the commencement of the investigation period.

At any verification meeting you must be prepared to reconcile the costs shown to the accounting records used to prepare the financial statements.

Answer:
Komodo HK and Komodo GZ do not produce sink products and do not sell sink products in domestic market. The questions in G-1 to G-4 and G6 are not applicable to Komodo HK and Komodo GZ. These questions were answered by Xintian. Please refer to the response of Xintian.

G-1. Production process and capacity

1. Describe the production process for the goods. Provide a flowchart of the process. Include details of all products manufactured using the same production facilities as those used for the goods. Also specify all scrap or by-products that result from producing the goods.

Answer: Not applicable.
G-2. Production capacity data

Complete the ‘Production’ spreadsheet in the Exporter Questionnaire spreadsheets – sinks workbook.

Answer: Not applicable.

G-3. Cost accounting practices

1. Outline the management accounting system that you maintain and explain how that cost accounting information is reconciled to your audited financial statements.

Answer: Not applicable.

2. Is your company’s cost accounting system based on standard (budgeted) costs? State whether standard costs were used in your responses to this questionnaire. If they were state whether all variances (ie differences between standard and actual production costs) have been allocated to the goods - and describe how those variances have been allocated.

Answer: Not applicable.

3. Provide details of any significant or unusual cost variances that occurred during the investigation period.

Answer: Not applicable.

4. Describe the profit/cost centres in your company’s cost accounting system.

Answer: Not applicable.

5. For each profit/cost centre describe in detail the methods that your company normally uses to allocate costs to the goods under consideration. In particular specify how, and over what period, expenses are amortised or depreciated, and how allowances are made for capital expenditures and other development costs.

Answer: Not applicable.

6. Describe the level of product specificity (models, grades etc) that your company’s cost accounting system records production costs.

Answer: Not applicable.

7. List and explain all production costs incurred by your company which are valued differently for cost accounting purposes than for financial accounting purposes.

Answer: Not applicable.

8. State whether your company engaged in any start-up operations in relation to the goods under consideration. Describe in detail the start-up operation giving dates (actual or projected) of each stage of the start-up operation.

Answer: Not applicable.
9 State the total cost of the start-up operation and the way that your company has treated the costs of the start-up operation in its accounting records.

Answer: Not applicable.

G-4 Cost to make and sell on domestic market

This information is relevant to testing whether domestic sales are in the ordinary course of trade.2

Answer: Not applicable.

Complete the ‘Domestic CTMS’ spreadsheet in the Exporter Questionnaire spreadsheets – sinks workbook.

- Please provide the actual unit cost to make and sell separately for each model/type (identified in section C) of the like goods sold on the domestic market.
- Provide this cost data for each quarter over the investigation period. If your company calculates costs monthly, provide monthly costs.
- Indicate the source of cost information (account numbers etc) and/or methods used to allocate cost to the goods. Provide documentation and worksheets supporting your calculations.
- Provide the information broken down into fixed and variable costs, and indicate the % total cost represented by fixed costs.
- If you are unable to supply this information in this format, please contact the case officer for this investigation at the address shown on the cover of this questionnaire.
- Please specify unit of currency.
- Give details and an explanation of any significant differences between the costs shown, and the costs as normally determined in accordance with your general accounting system. Reference should be made to any differences arising from movements in inventory levels and variances arising under standard costing methods.
- In calculating the unit cost to make and sell, provide an explanation if the allocation method used (eg number, or weight etc) to determine the unit cost differs from the prior practice of your company.
- Supply your Bill of Materials separately for each model/type (identified in section C) of the like goods sold on the domestic market.

G-5 Cost to make and sell goods under consideration (goods exported to Australia)

2 The Commission applies the tests set out in s.269TAAD of the Customs Act 1901 to determine whether goods are in ordinary course of trade. These provisions reflect the WTO anti-dumping agreement – see Article 2.2.1.
Complete the ‘Australian CTMS’ spreadsheet in the Exporter Questionnaire spreadsheets – sinks workbook.

- Please provide the actual unit cost to make and sell separately for each model/type (identified in section C) of the goods sold to Australia.
- Provide this cost data for each quarter over the investigation period. If your company calculates costs monthly, provide monthly costs.
- Indicate the source of cost information (account numbers etc) and/or methods used to allocate cost to the goods. Provide documentation and worksheets supporting your calculations.
- Provide the information broken down into fixed and variable costs, and indicate the % total cost represented by fixed costs.
- If you are unable to supply this information in this format, please contact the case officer for this investigation at the address shown on the cover of this questionnaire.
- Please specify unit of currency.
- Where there are cost differences between goods sold to the domestic market and those sold for export, give reasons and supporting evidence for these differences.
- Give details and an explanation of any significant differences between the costs shown, and the costs as normally determined in accordance with your general accounting system. Reference should be made to any differences arising from movements in inventory levels and variances arising under standard costing methods.
- In calculating the unit cost to make and sell, provide an explanation if the allocation method used (eg number, or weight etc) to determine the unit cost differs from the prior practice of your company.
- Supply your Bill of Materials separately for each model/type (identified in section C) of the like goods sold on the domestic market.

Answer:
Please refer to Exhibit G-1 Australian CTMS Spreadsheet. We reported the cost of accessories bought by Komodo GZ and the SG&A expenses of Komodo HK and Komodo GZ.

G-6 Major raw material costs

List major raw material costs, which individually account for 10% or more of the total production cost.

Answer: Not applicable as the major raw material cold rolled stainless steel plate is purchased by Xintian. Please refer to Xintian’s response.
For these major inputs:

- identify materials sourced in-house and from associated entities;
- identify the supplier; and
- show the basis of valuing the major raw materials in the costs of production you have shown for the goods (e.g., market prices, transfer prices, or actual cost of production).

Where the major input is produced by an associate of your company, the Commission will compare your purchase price to a normal market price. If the associate provides information on the cost of production for that input, such cost data may also be considered.

Normal market price is taken to be the price normally available in the market (having regard to market size, whether the input is normally purchased at 'spot prices' or under long-term contracts, etc).

The term associate is defined in section 269TAA of the *Customs Act*. Included in that definition are companies controlled by the same parent company (a company that controls 5% or more of the shares of another is taken to be an associated company); companies controlled by the other company; and companies having the same person in the board of directors.

**Important note:** If the major input is sourced as part of an integrated production process, you should provide detailed information on the full costs of production of that input.
SECTION H – PARTICULAR MARKET SITUATION

The applicants claim that a ‘market situation’ exists in respect of deep drawn stainless steel sinks from China due to government influence on both the prices of the goods and the major raw material inputs (cold-rolled stainless steel) used in the manufacture of the goods.

The existence of a ‘market situation’ could affect the Commission’s approach to calculating normal value within its dumping assessment.

In broad terms, it is generally the case that the normal value of the goods is the price paid for like goods sold for home consumption in the country of export. One of the exceptions to using domestic selling prices for this purpose provides that the domestic selling prices are not an appropriate basis for normal value if the Minister is satisfied that a situation in the market has rendered domestic selling prices unsuitable for establishing normal values (i.e. a ‘particular market situation’ exists).

One of these situations may be where the domestic selling prices in the country of export have been materially affected by government influence rendering those prices unsuitable for use in establishing normal values.

Through this questionnaire, the Commission is providing producers/exporters of the subject goods in China the opportunity to supply evidence that the sector under investigation is operating under market conditions. In examining the matter, the Commission will also send questionnaires to the Government of China and continue to examine information available from third-party sources.

It may be necessary for the Commission to request additional information following receipt and review of your response.

There are three parts to this section:

PART H-1 - Requests information concerning the organisation of your company and the Government of China’s involvement in the business of your company.

PART H-2 - Requests information concerning the Government of China’s measures with respect to the steel industry in China.

PART H-3 - Requests information concerning the deep drawn stainless steel sinks sector in the region where your company is located.

Answer:
Komodo HK is established in Hong Kong according to Hong Kong’s laws and regulations. It is under the governance of Hong Kong government. There is no China Government’s influence on the business of Komodo HK in any respect. So, the questions in SECTION H–PARTICULAR MARKET SITUATION were only responded by Komodo GZ. Please refer to Exhibit H-1, for the Business Registration Certificate of Komodo HK.

PART H-1 GENERAL INFORMATION
The information requested in this part will provide an overview of your corporate organisation and the Government of China’s involvement in your business. In addition to your response to each of the questions, all necessary supporting documentation is requested.

1. Specific questions are asked throughout this questionnaire in relation to the Government of China’s interaction with your businesses.

However, please generally describe all interaction that your business has with the Government of China at all levels, including (but not limited to):

a) reporting requirements;

Answer:
Komodo GZ is not required to report any business decision to any level of GOC.

According to Chinese regulations, for annual inspection purpose, an enterprise shall provide annual financial summaries (include annual balance sheet and income statement) to relevant industrial and commercial administrative authority.

b) payment of taxes;

Answer:
Komodo GZ is not required to report any business decision to any level of GOC.

c) senior management representation within your business;

Answer:
Komodo GZ’s senior management representations are selected/appointed by the shareholders/directors of the company.

d) supervision by the State-owned Assets Supervision and Administration Commission (SASAC) or a body under the control of SASAC.

Answer:
Komodo GZ is a privately owned company; there is no supervision by the State-owned Assets Supervision and Administration Commission (SASAC) or a body under the control of SASAC.

e) approval/negotiation of business decisions (e.g. investment decisions, management decisions, pricing decisions, production decisions, sales decisions);

Answer:
All major business decision are decided by Komodo GZ’s shareholders/directors and senior management.

f) licensing;
Answer: According to Chinese regulations, an enterprise is required to obtain a business license before operation.

   g) restrictions on land use;

Answer: There is no restriction on land use for Komodo GZ.

   h) provision of loans; or

Answer: Not applicable as Komodo GZ does not have any loan.

   i) provision of grants, awards or other funds.

Answer:
Komodo GZ did not receive any grants, awards or other funds.

2. Business structure, ownership and management

   a) Indicate whether your company is a state-owned or state-invested enterprise (SIE) (refer to the Glossary of Terms for definition).

Answer:
Komodo GZ is not a State-owned or state-invested enterprise.

   b) List the Board of Directors and Board of Shareholders of your business and all other entities/businesses your business is related to.

   Indicate the names of common directors and officers between yours and related businesses, where applicable.

Answer:
The list of directors and shareholders of Komodo GZ and related companies are as follows:

<table>
<thead>
<tr>
<th>Company</th>
<th>Shareholders</th>
<th>Directors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Komodo GZ</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
<tr>
<td>Komodo HK</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
<tr>
<td>aXCaliba</td>
<td>[ ]</td>
<td>[ ]</td>
</tr>
</tbody>
</table>

   c) Are any members of your business’ (and/or all other entities your business is related to) Board of Directors or Board of Shareholders representatives, employees, or otherwise affiliated with the Government of China (at any level, from any agency, party, or otherwise associated entity, including SASAC)?

   If so, identify the individuals, their role on that Board and their affiliation with the Government of China.

Answer:
No members of Komodo GZ’s directors or shareholders representatives, employees, or otherwise affiliated with the GOC.
d) Does your business’ (and/or all other entities your business is related to) Board of Directors or Board of Shareholders have a representative from the Chinese Communist Party (CCP)? If so, identify their name and title and indicate their position at the board level.

Answer:
No member of Komodo GZ’s directors or shareholders is a representative from CCP.

e) Are any members of your business’ (and/or all other entities your business is related to) Board of Directors or Board of Shareholders appointed, managed or recommended by the Government of China? If so, identify any relevant government department(s) they are affiliated with.

Answer:
No directors or shareholders is appointed, managed or recommended by the GOC.

f) Indicate who owns what percentage of all shares in your business and identify whether they are:

- an affiliate, representative, agency or otherwise representative of the Government of China;
- employees of your business;
- foreign investors; or
- other (please specify).

Answer:
Komodo GZ is wholly owned by a Chinese natural person [ ], who is not an affiliate, representative, agency or representative of the GOC.

g) Provide the details of any significant changes in the ownership structure of your business during the investigation period.

Answer:
No significant change in the ownership structure occurred during the investigation period.

h) Identify any positions within your business that are appointments or designated to act on behalf of Government of China authorities.

Answer:
No position within Komodo GZ’s business is appointed or designated to act on behalf of GOC authorities.

i) Explain whether there are requirements in law and in practice to have government representation at any level of your business. If there is such a requirement, explain the role of government representatives appointed to any level of your business.

Answer:
No requirement in law and/or in practice to have government representation in Komodo GZ.
j) If your business is a publicly-traded company, what are the rules regarding the issuance of shares by your business? Identify any stock exchanges on which your business is listed.

Answer:
Komodo GZ is not a publicly-traded company.

k) Who has the ability to reward, fire or discipline your business’ senior managers?

Answer:
Shareholder/directors have the ability to reward, fire or discipline Komodo GZ’s senior managers.

l) Do any of your company’s senior managers hold positions in any Government of China departments or organisations, associations or Chambers of Commerce? If so describe the nature of these positions.

Answer:
No senior managers hold positions in any Government of China departments or organizations, associations or Chambers of Commerce.

m) Provide the names and positions of your company’s pricing committee.

Answer:
Komodo GZ does not have a pricing committee, all pricing related decisions are made by the directors and/or the senior managements.

3. Licensing

a) Provide a copy of your business license(s).

Answer:
Please refer to Exhibit H-2, for the Business License of Komodo GZ.

b) Identify the Government of China departments or offices responsible for issuing the license(s).

Answer:
Komodo GZ’s business license is issued by Industrial and Commercial Administrative Bureau of Guangzhou City Panyu District.

c) Describe the procedures involved in applying for the license(s).

Answer:
To obtain the business license, a company needs to go through the following procedures:

(1) Company name pre-approval;
(2) Capital verification;
(3) Registration application.

d) Describe any requirements or conditions that must be met in order to obtain the license(s).
In accordance with P.R. China Company Law, a company must have a name, an operation location, enough registered capital, and articles of association to obtain the business license.

e) Describe and explain any restrictions imposed on your business by the business license(s).

Answer:
No restrictions imposed on Komodo GZ’s business within the business scope.

f) Describe any sanctions imposed on your business if you act outside the scope of your business license(s).

Answer:
Komodo GZ does not operate outside the scope of the business scope.

g) Describe and explain any rights or benefits conferred to your business under the license(s).

Answer:
The business license entitles Komodo GZ the status of a legal person to operate independently and on its own profits and liabilities.

h) Describe the circumstances under which your business license(s) can be revoked, and who has the authority to revoke the license(s).

Answer:
A company’s business license can be revoked if:
1) The company is declared bankrupt;
2) Pursuant to the provisions of the company’s articles of association, the term of operation of the company expires or one of other events which are grounds for dissolution occurs;
3) A resolution for dissolution is passed by the shareholders’ meeting;
4) Dissolution is necessary due to a merger or division of the company;
5) Other circumstance of dissolution set out by laws or regulations.

4. Decision-making, planning and reporting

a) Provide a description of your business’ decision-making structure in general and in respect of steel products. This should identify the persons or bodies primarily responsible for deciding:

(i) what goods are produced;
(ii) how the goods are produced;
(iii) how levels of inputs such as raw materials, labour and energy are set and secured;
(iv) how the use of your outputs, such as how your product mix is determined; and
(v) how your business’ profit is distributed, etc., is determined.
In Komodo GZ, all important matters are decided by shareholder and directors, i.e. [ ]. There is no government body or official involved into the decision making process of Komodo GZ.

b) Provide a description of any Government of China input into the decision-making process respecting your manufacture, marketing and sale of steel products.

Answer:
There is no GOC input into Komodo GZ’s decision-making process.

c) Provide a list of all government departments/offices that are involved, either directly or indirectly, in your manufacture, sale or purchase of steel products.

Answer:
There is no government department/office that is involved, either directly or indirectly, in Komodo GZ’s manufacture, sale or purchase.

d) List and describe all reports that must be submitted to the Government of China periodically by your company, and identify the government department/office where each report is filed.

Answer:
Komodo GZ files financial statements to Administrative Bureau of Industry and Commerce annually for the purpose of annual inspection. There is no other report need to be filed to any government department.

e) Provide a copy of the last two Provincial/City Five Year Plans (including the appendices) for the province/city in which your business is located, whichever is applicable. The copies should be fully translated including the appendices, along with the original Chinese version.

Answer:
Komodo GZ focuses on its own business and does not aware any provincial/city Five Year Plans.

f) Does your business develop any five-year plans or similar planning documents? If so, provide copies of these plans and advise whether these plans have been submitted, reviewed or approved by the Government of China (including the National Development and Reform Commission).

Answer:
Komodo GZ does not develop any five-year plan or similar planning documents in its normal business operation.

g) Provide copies of the minutes of your Board of Directors and Board of Shareholders meetings over the investigation period.
NON-CONFIDENTIAL VERSION

Answer:
Komodo GZ is a small company, it has only one shareholder and directors. All the important matters of the company are decided through negotiation of the two directors, there’s no minutes are made.

h) Provide copies of the notes to company meetings where pricing decisions on steel products have been made over the investigation period.

Answer:
The selling prices of Komodo GZ are decided by the senior managements in daily operation. There’s no such meeting note.

PART H-2 GOVERNMENT OF CHINA MEASURES IN THE STEEL SECTOR

The information requested in this part will allow for a better understanding of the Government of China’s measures in respect of steel in China, in addition to your response to each of the questions, all necessary supporting documentation is requested.

1. Are there any other Government of China opinions, directives, decrees, promulgations, measures, etc. concerning the steel industry/sector that were put in place or operating during the investigation period?

   If yes, please provide a copy of that documentation and a translation as well. Also provide documentation concerning the Government of China or any association of the Government of China’s notification of the measures concerning steel to your company over the investigation period.

Answer:
Komodo GZ is not aware any GOC opinions, directives, decrees, promulgations, measures that were put in place or operating during the investigation period.

2. Provide information concerning the name of any Government of China departments, bureaus or agencies responsible for the administration of all Government of China measures concerning the steel industry in the regions, provinces or special economic zones where your company is located.

   Ensure that your response includes contact information regarding the following areas:

   • industrial policy and guidance on the steel industry sector;
   • market entry criteria for the steel industry sector;
   • environmental enforcement for the steel industry sector;
   • management of land utilization;
   • the China Banking Regulatory Commission for the steel industry sector;
   • investigation and inspection of new steel expansion facilities;
   • the section in the National Development and Reform Commission that is responsible for the steel industry sector; and
   • import licensing for iron ore, steel and other steel raw materials.
Answer: Komodo GZ focuses on its own business and does not possess much knowledge on the responsibilities of each GOC department or bureau etc. Komodo GZ also is not aware any interference or control from the GOC in its normal business.

3. National Steel Policy

the Commission is aware of the 2005 National Steel Policy (also referred to as the Steel and Iron Industry Development Policy, as well as by several other titles). The following questions relate to that policy.

Answer: The sink products are normal house wares, do not belong to steel and iron industry. The national steel policy has nothing to do with Komodo GZ. The policy has never been communicated to Komodo GZ and no information was provided to Komodo GZ. The policy do not has any effect on Komodo GZ's operation. Komodo GZ does not have any knowledge on the policy and thus can’t make any response to the following questions from a) to i).

a) Explain in detail how the policy and any updates regarding the policy were communicated to your company.

Answer: Not applicable.

b) Identify the government department, association, or company official that communicated this policy or any related measures, to your company as well as the government office or association and the names of the officials who are responsible for the administration of this policy.

Answer: Not applicable.

c) Explain in detail the information that has been provided to you from official and unofficial channels concerning action to be taken by your company in relation to the policy.

Answer: Not applicable.

d) Do you have designated officials that have provided direction to your company regarding the Government of China’s measures and how to proceed with your current project or future plans within the scope of the policy?

Answer: Not applicable.

e) Explain in detail if there are additional directives or measures from the Government of China that have been communicated to your company, since the inception of the policy.

Answer: Not applicable.

f) Explain in detail whether the policy has ever impacted your company’s investment plans. This many include reference to specific measures
considered or taken by your company to address issues and/or objectives raised by the policy. Such items may include but are not limited to items such as project approval process, credit and loans (including discounted interest payments), the environment, the scale of production, energy use, raw material inputs etc.

**Answer: Not applicable.**

**g) Explain the ongoing mechanism used by the Government of China to measure your company’s compliance with the policy directives and/or guidelines.**

**Answer: Not applicable.**

**h) The policy includes directives and/or guidelines that permit authorities to limit the supply of water, power, land and bank loans etc. to steel producers, which do not meet the objectives of the policy.**

- Explain in detail whether your company’s expansion or investment plans have ever been or may be impacted by these criteria.

- Explain the procedure to be followed by a steel company in making a request for approval of a steel investment for an existing steel enterprise or new steel enterprise.

- Identify any Government of China bodies at the regional or provincial level that have the responsibility to grant the approval, or refuse approval regarding an investment in the steel sector.

- Are review and approval decisions regarding investments in the steel sector made by the central government or are they delegated to the regional or provincial level?

**Answer: Not applicable.**

**i) Describe the role of the National Development and Reform Commission in terms of communicating, implementing and overseeing policies governing the steel sector, including but not limited to, China’s National Steel Policy.**

**Answer: Not applicable.**

4. **Other government approvals**

The below questions address the approvals that are necessary from various Government of China agencies, including the National Development and Reform Commission, in order to continue or initiate steel investments.

**a) Explain whether your company has undertaken an approval process through the Government of China for any steel investments in the last 10 years.**
Non-confidential version

Answer:
Komodo GZ has never undertaken any approval process through the GOC for any steel investments.

b) Explain whether any applicable investments received the necessary approval and if so, provide documentation confirming this approval.

Answer:
Not applicable, since Komodo GZ has not been requested to obtain such approval.

c) If your investment was not approved, provide the reasons given for the refusal.

Answer:
Not applicable as Komodo GZ has not undertaken the approval process for any steel investment.

d) Describe the process your company has to follow to obtain these approvals.

Answer:
Not applicable as Komodo GZ has not undertaken the approval process for any steel investment.

e) Provide a translated copy of the application form along with the original Chinese version.

Answer:
Not applicable as Komodo GZ has not undertaken the approval process for any steel investment.

f) Identify the office that sent communication of these requirements to your company along with the office address, contact names, phone numbers and fax numbers.

Answer:
Not applicable as Komodo GZ has not undertaken the approval process for any steel investment.

5. Steel industry rationalisation

The below questions address the efforts of the Government of China to rationalise the steel industry sector in China through a combination of closures and consolidations of steel making assets.

a) Describe to what extent, if any, your company has been directed, encouraged or requested to merge or consolidate operations with one or several other steel in China either by the National Development and Reform Commission or any other entities.
**NON-CONFIDENTIAL VERSION**

**Answer:**
Komodo GZ did not been directed, encouraged or requested to merge or consolidate operations with one or several other steel producers in China by the NDRC or any other steel authority or association in China.

b) Describe to what extent, if any, a facility owned by your company has ever been identified by the Government of China as a candidate for closure within the next two years.

**Answer:**
No facility owned by Komodo GZ has ever been identified as a candidate for closure within the next two years.

**PART H-3  THE DEEP DRAWN STAINLESS STEEL SINKS SECTOR**

The information requested in this part will assist in providing a better understanding of the Government of China measures and your business’ sales and production of deep drawn stainless steel sinks.

In addition to your narrative response to each of the questions, all necessary supporting documentation is requested.

1. **Export quotas and licensing**

   a) Are deep drawn stainless steel sinks sold by your company subject to any export quotas?

      If so, explain why deep drawn stainless steel sinks are subject to quotas and the method by which the quotas are allocated.

      Does this process involve any Government of China participation in determining the selling prices of the goods? If so, explain.

   **Answer:**
   Drawn stainless steel sinks sold by Komodo GZ are not subject to any export quotas.

   b) If deep drawn stainless steel sinks are not presently subject to export quotas, indicate if quotas existed during the investigation period and when and why they were removed.

   **Answer:**
   Drawn stainless steel sinks sold by Komodo GZ during the investigation period are not subject to any export quotas.

   c) Identify which Government of China agency legislates and monitors any such quotas.

   **Answer:**
   Drawn stainless steel sinks sold by Komodo GZ during the investigation period are not subject to any export quotas.
d) Has the Government of China set any targets or limits regarding the quantity of deep drawn stainless steel sinks that you may sell on the domestic or export markets? If so, provide details.

Answer: 
Not applicable as no such target or limit set.

e) Are there any export licence requirements for deep drawn stainless steel sinks? If so, provide details.

Answer: 
There has not export license requirement for drawn stainless steel sinks.

2. Taxation

a) Were there any export taxes on the exports of deep drawn stainless steel sinks during the investigation period?

Answer: 
There was no export tax on the export of drawn stainless steel sinks during the investigation period.

b) What was the VAT rebate applicable to deep drawn stainless steel sinks exports during the investigation period?

Answer: 
During the investigation period, the VAT rebate rate on drawn stainless steel sinks was 9%. (The rate for waste kit was 15%; for cutting board was 13%).

c) Have there been any changes to the value-added tax rebate applicable to steel exports in the last 5 years? If yes, provide:

   i. a detailed chronological history of the value-added tax rebate rates;
   ii. products affected;
   iii. the effective dates of the rate changes;
   iv. fully translated copies of any Government of China notices regarding these changes, including the relevant appendices.

Answer: 
The VAT rebate rate for drawn stainless steel sinks was changed from 5% to 9% in March, 2009. However, Komodo GZ does not have such official notices in possession.

d) Are you aware of any tax changes being planned that would impact the deep drawn stainless steel sinks sector?

Answer: 
Komodo GZ is not aware of any planned tax changes.

3. Sales terms
a) Identify the person who authorises the sales terms, prices and other contract provisions for the sale of deep drawn stainless steel sinks by your business.

Answer:
The directors/general manager have such authority to final the sales terms, prices and other contract provisions for the sale of deep drawn stainless steel sinks.

b) Explain how the selling prices of deep drawn stainless steel sinks by your business are determined, including any Government of China involvement in your business’ pricing decisions, and indicate if the goods are subject to Government of China direct or indirect pricing or government guidance pricing.

Answer:
The selling prices of deep drawn stainless steel sinks are determined by the directors/general manager. There is no government involvement in Komodo GZ’s pricing decisions.

c) Does your business coordinate the selling prices or supply of deep drawn stainless steel sinks with other domestic steel and steel product producers, any Government of China departments, or the China Iron and Steel Association? If so, provide details.

Answer:
Komodo GZ does not coordinate the selling prices or supply of stainless steel sinks with any domestic steel product producers, GOC departments or the CISA.

d) Explain whether your business provides deep drawn stainless steel sinks price information/data to the Government of China, the China Iron and Steel Association (CISA), other government officials or commercial/industry organisations, including those outside of China, which report on the steel sector.

Answer:
Komodo GZ does not provide stainless steel sinks price information to the GOC, CISA, other government officials or commercial organization.

e) Explain whether your business provides deep drawn stainless steel sinks price data to any other person at the provincial, regional or special economic zone level of government.

Answer:
Komodo GZ does not provide stainless steel sinks price data to any other person at the provincial, regional or special economic zone levels.

4. Involvement with CISA
a) Is your business a member of CISA or regional Iron & Steel Associations? If so, explain your business’ relationship with the association and the involvement of the Government of China with the CISA.

Answer:
Komodo GZ is not a member of CISA or regional Iron & Steel Associations.

b) If your business is a member of the CISA, indicate whether this membership is voluntary or compulsory. Explain the functions that the CISA provides for your business. Explain in detail the role of the CISA with respect to the directives as provided by the Government of China concerning the steel industry.

Answer:
Not applicable, Komodo GZ is not a member of CISA.

5. Other industry associations

a) Is your business a member of any other industry associations? If so, explain your business’ relationship with the association and the involvement of the Government of China with the association.

Answer:
Komodo GZ is not a member of any other industry association.

b) If your business is a member of another industry association, indicate whether this membership is voluntary or compulsory. Explain the functions that the association provides for your business. Explain in detail the role of the association with respect to the directives as provided by the Government of China concerning the steel industry.

Answer:
Not applicable, Komodo GZ is not a member of any other industry association.

6. Statistics submission/recording

a) Indicate if your business makes submissions to the Chinese Bureau of Statistics and/or any other government organisation. If yes, explain the purpose of these submissions and the type of information submitted.

Answer:
Komodo GZ makes submissions to the Bureau of Statistics. The submitted information includes amount of export turnover, export expense. The purpose of these submissions is to evaluate the local economic development condition and national statistics information.

b) Provide a recent example of a submission that has been made to the Bureau of Statistics and/or any other government organisation. For example, monthly data relating to sales, production and costs.

3 For example, monthly data relating to sales, production and costs.
c) Do the organisations approve or assess your submission? If yes, provide a detailed explanation.

Answer:
The Bureau does not approve or assess the submission of Komodo GZ.

d) Do the organisations provide feedback on your submission? If yes, provide a detailed explanation.

Answer:
The Bureau does not provide feedback to the submission of Komodo GZ.

7. Raw material supply

a) Is there a price difference in purchase price for raw materials (i.e. cold-rolled stainless steel or any other raw material) between your suppliers?

Answer:
Komodo GZ does not produce stainless steel sinks and thus does not purchase raw materials by itself. According to information from its producer Xintian, the Purchase prices of raw materials from different suppliers are comparable, though they may have slight difference in consideration of market condition and negotiation for a specific transaction.

b) Is there a price difference between purchase price of raw materials from SIEs and non-SIEs? Provide explanation.

Answer:
Komodo GZ does not produce stainless steel sinks and thus does not purchase raw materials. According to information from its producer Xintian, purchase prices from SOE and non-SOE are comparable in the same level.

The prices for raw materials are determined by the market condition, and each supplier determines the price based on its understanding of the market condition.

Note: the applicant alleges that producers in China of deep drawn stainless steel sinks have benefited from the provision of cold-rolled stainless steel by the Government of China at less than fair market value (see Program 1 in Section I of this questionnaire).

Further questions regarding cold-rolled stainless steel supply and pricing are asked in Section I of this questionnaire. Your responses to these questions are relevant to the assessment of whether a market situation exists. Ensure responses to these questions are complete.

8. Regional differences
a) If you have production facilities in more than one region/province, are the laws and regulations in each region the same with respect to pricing? Provide details on any regional differences.

Answer: Not applicable, since Komodo GZ’s does not have production facilities in more than one region/province.

9. Deep drawn stainless steel sinks production/output during the investigation period

a) Is any part of your production of deep drawn stainless steel sinks subject to any national/regional industrial policy or guidance? If so, provide details including a background of the policy/guidance and explain any restriction imposed by the policy/guidance.

Answer: Not applicable, as Komodo GZ does not product merchandise under consideration.

b) To what extent are any of the policies/guidelines identified in a) applicable to your business?

Answer: Not applicable, as Komodo GZ does not product merchandise under consideration.

c) Where applicable, how did your business respond to the policies/guidelines?

Answer: Not applicable, as Komodo GZ does not product merchandise under consideration.

d) Provide details regarding any other restrictions (e.g., geographic/regional, downstream, use, etc.) to the sale of deep drawn stainless steel sinks that may be imposed by the Government of China.

Answer: Komodo GZ is not aware of any other restriction to the sale of stainless steel sinks that may be imposed by the GOC.

10. Sales price during the investigation period

a) Explain whether your business has been subjected to any direct or indirect price guidance or controls by the Government of China during the investigation period, with respect to domestic steel prices.

Answer: Komodo GZ has not been subjected to any direct or indirect price guidance or control by the GOC during the investigation period, with respect to domestic steel prices.
b) Explain whether your business has been subjected to any direct or indirect price guidance or controls by the Government of China during the investigation period, with respect to raw material inputs (i.e. iron ore, coal, billet, cold-rolled stainless steel, etc.).

Answer:
Komodo GZ has not been subjected to any direct or indirect price guidance or control by the GOC during the investigation period, with respect to raw material inputs.

c) Explain whether your business has encountered any price guidance or controls established by regional, provincial or special economic zone officials and/or organisations.

Answer:
Komodo GZ has not encountered any price guidance or controls established by regional, provincial or special economic zone officials and/or organisations.

11. Adding capacity and/or joint ventures

a) Provide a detailed explanation with respect to the government approval process on adding capacity and/or joint ventures in relation to your business.

Answer:
Not applicable, since Komodo GZ did not make such adding capacity and/or joint ventures concerning stainless steel sinks in recent years, Komodo GZ is unable to provide requested specific information.

b) Does the government have the right to request modifications in the terms of adding capacity and/or joint ventures? If yes, provide a detailed explanation.

Answer:
Not applicable, since Komodo GZ did not make such adding capacity and/or joint ventures concerning stainless steel sinks in recent years, Komodo GZ is unable to provide requested specific information.
SECTION I - COUNTERVAILING (SUBSIDISATION)

The applicant alleges that producers in China of deep drawn stainless steel sinks have benefited from a number of subsidies granted by the Government of China (meaning any level of government – refer to the Glossary of Terms for further information), and that these subsidies are countervailable.

Answer:
Komodo HK is established in Hong Kong according to Hong Kong’s laws and regulations. It is under the governance of Hong Kong government. Komodo HK can’t receive any subsidy granted by GOC. So, the questions in SECTION I - COUNTERVAILING (SUBSIDISATION) were only responded by Komodo GZ.

INVESTIGATED PROGRAMS

The following are programs that the Commission is currently investigating:

<table>
<thead>
<tr>
<th>Program Number</th>
<th>Program Name</th>
<th>Program Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program 1</td>
<td>Raw Materials Provided by the Government at Less than Fair Market Value</td>
<td>Provision of goods</td>
</tr>
<tr>
<td>Program 2</td>
<td>Research &amp; Development (R&amp;D) Assistance Grant</td>
<td>Grant</td>
</tr>
<tr>
<td>Program 3</td>
<td>Grants for Export Activities</td>
<td>Grant</td>
</tr>
<tr>
<td>Program 4</td>
<td>Allowance to pay loan interest</td>
<td>Grant</td>
</tr>
<tr>
<td>Program 5</td>
<td>International Market Fund for Export Companies</td>
<td>Grant</td>
</tr>
<tr>
<td>Program 6</td>
<td>International Market Fund for Small and Medium-sized Export Companies</td>
<td>Grant</td>
</tr>
<tr>
<td>Program 7</td>
<td>Reduced tax rate for productive FIEs scheduled to operate for a period not less than 10 years</td>
<td>Income Tax</td>
</tr>
<tr>
<td>Program 8</td>
<td>Tax preference available to companies that operate at a small profit</td>
<td>Income Tax</td>
</tr>
</tbody>
</table>

Please answer the questions within parts I-1 to I-3 in relation to these programs.
PART I-1  PREFERENTIAL INCOME TAX PROGRAMS (PROGRAMS 7 AND 8)

1. Did your business or any company/entity related to your business receive any benefit\(^4\) under the following two programs during the investigation period (1 January to 31 December 2013):

   - Program 7 - Reduced tax rate for productive FIEs scheduled to operate for a period not less than 10 years

Answer:
Not applicable as Komodo GZ is not an enterprise with foreign investment.

   - Program 8 - Tax preference available to companies that operate at a small profit

Answer:
Komodo GZ received benefit of tax preference available to companies that operate at a small profit.

2. It is our understanding that the general tax rate for enterprises in China from 1 July 2010 was 25%. Confirm whether this is correct and if not, please identify the general tax rate for enterprises in China from 1 July 2010, indicating any changes in the taxation rate over the period July 2010 – December 2013.

Answer:
Yes, the general tax rate is 25%.

3. If your business currently pays corporate income tax at a rate less than 25% (or whatever the rate of general tax is as discussed above), or paid at a rate less than that during the investigation period, please indicate whether the reduced rate relates to any of the preferential income tax programs identified above.

Answer:
Komodo GZ pays income tax at rate of 20% according to tax preference available to companies that operate at a small profit.

4. If the income tax rate of less than the general rate does not relate to any of the programs identified above, please provide an explanation for the reduced income tax rate and answer the questions in Part I-1 above in relation to the income tax rate reduction.

Answer: Not applicable.

For each program that you have identified above as conferring benefit on your entity, answer the following.

5. Provide complete details of the amount of the benefit received, including whether it was received in total or in instalments.

\(^4\) Refer to the Glossary of Terms for a definition of benefit in this context.
Answer:
The benefit received in 2013 is RMB [                  ]. Please refer to the tax return filed in 2013 (for the tax payable of 2012). The benefit realized as reduction of income tax payable.

6. Indicate which goods you produced that benefited from the program (e.g. the program may have benefited all production, or only certain products that have undergone research and development).

Answer:  
There’s no any specific product benefited from the program.

7. Describe the application and approval procedures for obtaining a benefit under the program.

Answer:
(1) When conduct the first advance payment of a year, a company shall file documents to prove that it meets the criteria of small low profit enterprise in last year;
(2) After the end of a tax year, the tax authorities verify the eligibility of the company for small low profit enterprise according to the company’s indexes or current year.

8. Where applicable, provide copies of the application form or other documentation used to apply for the program, all attachments and all contractual agreements entered into between your business and the Government of China in relation to the program.

Answer: Please refer to Exhibit I-1 for the application document of small low profit enterprise.

9. Outline the fees charged to, or expenses incurred by your business for purposes of receiving the program.

Answer: No fees charged or expenses incurred.

10. Outline the eligibility criteria your business had to meet in order to receive benefits under this program.

Answer:
For non-productive company like Komodo GZ, the eligibility criteria are:
(1) Annual taxable income does not exceed 300,000 Yuan;
(2) Number of employees does not exceed 80 persons;
(3) Total assets do not exceed 10,000,000 Yuan.

11. State whether your eligibility for the program was conditional on one or more of the following criteria:

a) whether or not your business exports or has increased its exports;
b) the use of domestic rather than imported inputs;
c) the industry to which your business belongs; or
d) the region in which your business is located.

Answer:
Komodo GZ’s eligibility for the program was not conditional on any of the above criteria.

12. If the benefit was provided in relation to a specific activity or project of your entity, please identify the activity and provide supporting documentation.

Answer:
The benefit provided was not in relation to specific activity or project.

13. What records does your business keep regarding each of the benefits received under this program? Provide copies of any records kept in relation to the program.

Answer:
As the company just pay the income tax according to the reduced amount of tax payable, so no record need to be make for the program.

14. Indicate where benefits under this program can be found in your accounting system (i.e., specify the ledgers or journals) and financial statements.

Answer:
Benefits under this program can not be found in accounting system and financial statements. But it is shown in the income tax returns.

15. To your knowledge, does the program still operate or has it been terminated?

Answer:
To our knowledge the program still operates.

16. If the program has been terminated, please provide details (when, why). When is the last date that your business could apply for or claim benefits under the program? When is the last date that your business could receive benefits under the program?

Answer:
Not applicable as the program still operates.

17. For each taxation year from 2011 to 2013, complete the "Income Tax" spreadsheet in the Exporter Questionnaire spreadsheets – sinks workbook.

Answer:
Please refer to Exhibit I-2 for the Income Tax Spreadsheet.
18. Provide a copy, bearing the official stamp of the appropriate level of the Government of China of all

- corporate income tax acknowledgement form(s) and the income tax return(s) that your company filed for the 2011, 2012 and 2013 tax years; and
- income tax instalment payment receipts, and all applicable income tax forms and schedules for the 2011, 2012 and 2013 tax years.

Answer: Please refer to Exhibit I-3 for the income tax returns and income tax installment payment receipts.

Note: If your company did not file an income tax return in any of the tax years indicated, provide an explanation stating the reasons why you were exempt from filing such a return and the applicable section[s] of the Income Tax Act under which you were exempt from doing so.

PART I-2 GRANTS (PROGRAMS 2, 3, 4, 5 AND 6)

It is the Commission’s understanding that the Government of China may be providing grants to enterprises in China including the following identified programs:

- Program 2 - Research & Development (R&D) Assistance Grant
- Program 3 - Grants for Export Activities
- Program 4 - Allowance to pay loan interest
- Program 5 - International Market Fund for Export Companies
- Program 6 - International Market Fund for Small and Medium-sized Export Companies

Answer: As Komodo GZ did not receive any benefits under the program 2-6, the following questions from 1 to 17 are not applicable to Komodo GZ.

1. Did your business or any company/entity related to your business receive any benefit under the above programs during the period 1 January to 31 December 2013?

Answer: Not applicable as Komodo GZ did not receive benefit under the above programs.

2. Did your business receive benefits under any other grant (including awards, prizes, funds) program during the period 1 January to 31 December 2013?

Answer: Not applicable as Komodo GZ did not receive benefit under any other grant.

For each program identified in your answer to I-2.1 and I-2.2 above, answer the following.
3. Provide complete details involving the amount of the grant received, including whether the grant was received in a lump sum or multiple instalments.

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

4. Indicate which goods you produced that benefited from the program (e.g. the program may have benefited all production, or only certain products that have undergone research and development).

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

5. Describe the application and approval procedures for obtaining a benefit under the program.

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

6. Where applicable, provide copies of the application form or other documentation used to apply for the program, all attachments and all contractual agreements entered into between your business and the Government of China in relation to the program.

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

7. Outline the fees charged to, or expenses incurred by your business for purposes of receiving the program.

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

8. Outline the eligibility criteria your business had to meet in order to receive benefits under this program.

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

9. State whether your eligibility for the program was conditional on one or more of the following criteria:

a) whether or not your business exports or has increased its exports;
b) the use of domestic rather than imported inputs;
c) the industry to which your business belongs; or
d) the region in which your business is located.

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.
10. If the benefit was provided in relation to a specific activity or project of your entity, please identify the activity and provide supporting documentation.

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

11. What records does your business keep regarding each of the benefits received under this program? Provide copies of any records kept in relation to the program.

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

12. Indicate where benefits under this program can be found in your accounting system (i.e., specify the ledgers or journals) and financial statements.

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

13. To your knowledge, does the program still operate or has it been terminated?

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

14. If the program has been terminated, please provide details (when, why). When is the last date that your business could apply for or claim benefits under the program? When is the last date that your business could receive benefits under the program?

If the program terminated has been substituted for by another program, identify the program and answer all the questions in Part I-1 in relation to this programme.

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

15. Identify the body responsible for administering the grant.

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

16. Identify the date of approval of the grant and the date the grant was received.

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

17. Indicate where the grant was accounted for on your business’ financial statements.

Answer:
Not applicable as Komodo GZ did not receive benefit under any grant.

PART I-3 PROVISION OF COLD-ROLLED STAINLESS STEEL
The applicant claims that public bodies (in the form of state-owned or invested enterprises (SIEs)) are supplying cold-rolled stainless steel, directly or indirectly, to manufacturers of deep drawn stainless steel sinks at less than fair value.

In this questionnaire, the term cold-rolled stainless steel refers to both coil or sheets.

The term SIE is defined in the glossary of this questionnaire.

In relation to this program, provide the following information.

**Answer:**
Not applicable as Komodo does not produce deep drawn stainless steel sinks and thus does not purchase cold-rolled stainless steel. Please refer to producer Xintian’s response for answers of the following questions.

1. Did your business or any company/entity related to your business receive any benefit under the above program during the period **1 January to 31 December 2013**.

   **Answer:** Not applicable

2. Does your business purchase any goods/services from SIEs, e.g., raw materials (including cold-rolled stainless steel), energy, water, other utilities, etc?

   **Answer:** Not applicable

3. Provide a list, including a contact name and address, of all your suppliers of cold-rolled stainless steel. Indicate whether the supplier is a SIE.

   **Answer:** Not applicable

4. Complete the ‘Steel purchases’ spreadsheet in the **Exporter Questionnaire spreadsheets – sinks**.

   Provide this data on a **transaction-by-transaction basis, for all purchases of cold-rolled stainless steel** during the period **1 January to 31 December 2013**. This data should be provided for all purchases, not only those of Chinese origin (i.e. include imported materials as well).

   Please add more space for additional suppliers and categories of product as required.

   **Answer:** Not applicable

5. Did your business receive any reduction/reduced price for the purchase of these goods/services during the investigation period? If so, describe the eligibility criteria that your business had to meet in order to qualify for any reduction in the price paid for the goods/services.

   **Answer:** Not applicable
6. Provide copies of all contractual agreements that detail the obligations of the SIE and your business with reference to the granting and receipt of the assistance/benefits.

Answer: Not applicable

7. If your business purchased imported cold-rolled stainless steel, explain the reason/s for your business’ decision to purchase imported over domestic raw materials, including the key factors affecting the decision such as price, availability etc.

Answer: Not applicable

PART I-4 ANY OTHER PROGRAMS

If the Government of China, any of its agencies or any other authorised body has provided any other benefit\(^5\) under any other assistance programs to your entity not previously addressed, identify the program(s).

This may have included:

- the provision of grants, awards or prizes;
- the provision of goods or services at a reduced price (e.g. electricity, gas, raw materials (including, for example, zinc), transport);
- the reduction of tax payable including income tax and VAT;
- reduction in land use fees;
- loans from Policy Banks at below-market rates; or
- any other form of assistance.

Answer:

As Komodo GZ did not receive benefit under any other program. The following questions from 1 to 11 are not applicable to Komodo GZ.

For each program that you have identified above as conferring benefit on your entity, answer the following.

1. Indicate which goods you produced that benefited from the program (e.g. the program may have benefited all production, or only certain products that have undergone research and development).

Answer: Not applicable

2. Describe the application and approval procedures for obtaining a benefit under the program.

Answer: Not applicable

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\(^5\) Refer to the Glossary of Terms for a definition of benefit in this context.
3. Where applicable, provide copies of the application form or other documentation used to apply for the program, all attachments and all contractual agreements entered into between your business and the Government of China in relation to the program.

Answer: Not applicable

4. Outline the fees charged to, or expenses incurred by your business for purposes of receiving the program.

Answer: Not applicable

5. Outline the eligibility criteria your business had to meet in order to receive benefits under this program.

Answer: Not applicable

6. State whether your eligibility for the program was conditional on one or more of the following criteria:
   a) whether or not your business exports or has increased its exports;
   b) the use of domestic rather than imported inputs;
   c) the industry to which your business belongs; or
   d) the region in which your business is located.

Answer: Not applicable

7. If the benefit was provided in relation to a specific activity or project of your entity, please identify the activity and provide supporting documentation.

Answer: Not applicable

8. What records does your business keep regarding each of the benefits received under this program? Provide copies of any records kept in relation to the program.

Answer: Not applicable

9. Indicate where benefits under this program can be found in your accounting system (i.e., specify the ledgers or journals) and financial statements.

Answer: Not applicable

10. To your knowledge, does the program still operate or has it been terminated?

Answer: Not applicable

11. If the program has been terminated, please provide details (when, why). When is the last date that your business could apply for or claim benefits under the program? When is the last date that your business could receive benefits under the program?
If the program terminated has been substituted for by another program, identify the program and answer all the questions in Part I-1 in relation to this programme.

**Answer: Not applicable**
Answer:
Please refer to Exhibit J-1.
SECTION K - CHECKLIST

This section is an aid to ensure that you have completed all sections of this questionnaire.

<table>
<thead>
<tr>
<th>Section</th>
<th>Please tick if you have responded to all questions</th>
</tr>
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<tbody>
<tr>
<td>Section A – general information</td>
<td>√</td>
</tr>
<tr>
<td>Section B – export price</td>
<td>√</td>
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<tr>
<td>Section C – like goods</td>
<td>√</td>
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<tr>
<td>Section D – domestic price</td>
<td>√</td>
</tr>
<tr>
<td>Section E – fair comparison</td>
<td>√</td>
</tr>
<tr>
<td>Section F – exports to third countries</td>
<td>√</td>
</tr>
<tr>
<td>Section G – costing information</td>
<td>√</td>
</tr>
<tr>
<td>Section H – particular market situation</td>
<td>√</td>
</tr>
<tr>
<td>Section I – countervailing (subsidisation)</td>
<td>√</td>
</tr>
<tr>
<td>Section J - declaration</td>
<td>√</td>
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<td>INCOME STATEMENT</td>
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<tr>
<td>TURNOVER – sales summary</td>
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<td>AUSTRALIAN SALES – list of sales to Australia</td>
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<tr>
<td>DOMESTIC SALES – list of all domestic sales of like goods</td>
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<td>THIRD COUNTRY – third country sales</td>
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<tr>
<td>PRODUCTION – production figures</td>
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</tr>
<tr>
<td>DOMESTIC CTMS – costs of goods sold domestically</td>
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</tr>
<tr>
<td>AUSTRALIAN CTMS – costs of goods sold to Australia</td>
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</tr>
<tr>
<td>INCOME TAX – tax paid by your business for tax years 2011 to 2013</td>
<td>√</td>
</tr>
<tr>
<td>STEEL PURCHASES – data for all cold-rolled stainless steel purchased during the investigation period</td>
<td>N/A</td>
</tr>
</tbody>
</table>
LIST OF EXHIBITS

Exhibit A-1 Corporate Structure Diagram (CONFIDENTIAL)
Exhibit A-2 Internal Organization Chart (CONFIDENTIAL)
Exhibit A-3 Company Brochure (PUBLIC)
Exhibit A-4 Chart of Accounts (CONFIDENTIAL)
Exhibit A-5 2012, 2013 Audited Reports (CONFIDENTIAL)
Exhibit A-6 Monthly Financial Reports during the Investigation Period (CONFIDENTIAL)
Exhibit A-7 Income Statement Spreadsheet (CONFIDENTIAL)
Exhibit A-8 Turnover Spreadsheet (CONFIDENTIAL)
Exhibit B-1 Australian Sales Spreadsheet (CONFIDENTIAL)
Exhibit B-2 Sample Australian Sales Documentation Package (CONFIDENTIAL)
Exhibit C-1 Exported Goods (CONFIDENTIAL)
Exhibit E-1 Expenses Calculation Spreadsheet (CONFIDENTIAL)
Exhibit E-2 Interest Ratio of Short-term Loan (PUBLIC)
Exhibit F-1 Third Country Spreadsheet (CONFIDENTIAL)
Exhibit G-1 Australian CTMS Spreadsheet (CONFIDENTIAL)
Exhibit H-1 Business Registration Certificate of Komodo HK (CONFIDENTIAL)
Exhibit H-2 Business License of Komodo GZ (CONFIDENTIAL)
Exhibit H-3 Submission to the Bureau of Statistics (CONFIDENTIAL)
Exhibit I-1 Application Document of Small Low Profit Enterprise (CONFIDENTIAL)
Exhibit I-2 Income Tax Spreadsheet (CONFIDENTIAL)
Exhibit I-3 Income Tax Returns and Income Tax Installment Payment Receipts (CONFIDENTIAL)
Exhibit J-1 Exporter's Declaration (PUBLIC)
Exhibit A-1 Corporate Structure Diagram

Exhibit A-1 is corporate structure diagram of Komodo Companies. It lists Komodo’s all related companies information. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit A-2 Internal Organization Chart

Exhibit A-2 is Komodo’s internal organization chart. It lists Komodo’s all internal divisions and departments. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
INTEGRATO COLLECTION

The INTEGRATO sink is a stunning addition to your kitchen. Supplied with bars, it can be made to fit your sink perfectly. The INTEGRATO sink will disappear when not required. Also available are a fitted wire basket, a flush fitting bamboo cutting board, a calender, and an Eco sink, and an Eco drain. The INTEGRATO range is a stunning addition to your kitchen!
The INTEGRATO® sink is a stunning addition to your kitchen!

INK400T
With DRK24 & COC-29

INK340T
080mm x 516mm x 216mm
Sinkshrine

INK500T
880mm x 516mm x 216mm
Sinkshrine

INK700T
760mm x 516mm x 216mm
Sinkshrine

INK340DT
735mm x 51.5mm x 21.5mm
Sinkshrine

INK400DT
805mm x 51.5mm x 21.5mm
Sinkshrine

INK400CT
805mm x 51.5mm x 21.5mm
Cutting Board

INK400WD
805mm x 51.5mm x 21.5mm
Drainer Tray

INK400SH
805mm x 51.5mm x 21.5mm
Shelving Unit

INK400H
805mm x 51.5mm x 21.5mm
Household Unit

INK400C
805mm x 51.5mm x 21.5mm
Cutting Board

INK400D
805mm x 51.5mm x 21.5mm
Drainer Tray

INK400S
805mm x 51.5mm x 21.5mm
Shelving Unit

INK400U
805mm x 51.5mm x 21.5mm
Household Unit

INK400T
805mm x 51.5mm x 21.5mm
Sinkshrine

INK400D
805mm x 51.5mm x 21.5mm
Drainer Tray

INK400S
805mm x 51.5mm x 21.5mm
Shelving Unit

INK400U
805mm x 51.5mm x 21.5mm
Household Unit

INK400T
805mm x 51.5mm x 21.5mm
Sinkshrine

INK400D
805mm x 51.5mm x 21.5mm
Drainer Tray

INK400S
805mm x 51.5mm x 21.5mm
Shelving Unit

INK400U
805mm x 51.5mm x 21.5mm
Household Unit

INK400T
805mm x 51.5mm x 21.5mm
Sinkshrine

INK400D
805mm x 51.5mm x 21.5mm
Drainer Tray

INK400S
805mm x 51.5mm x 21.5mm
Shelving Unit

INK400U
805mm x 51.5mm x 21.5mm
Household Unit

INK400T
805mm x 51.5mm x 21.5mm
Sinkshrine

INK400D
805mm x 51.5mm x 21.5mm
Drainer Tray

INK400S
805mm x 51.5mm x 21.5mm
Shelving Unit

INK400U
805mm x 51.5mm x 21.5mm
Household Unit
REGATTA units combine tight R25 bowl geometry with a multi-level drainer pattern to form an attractive modern look.

The REGATTA range offers several bowl and drainer configurations to fit most cabinet sizes, and are complimented with numerous accessories to maximize your efficiency and enjoyment in the kitchen. Sourced from dish racks, cutting boards in either glass or bamboo, and scrubber.

Manufactured from SUS304 stainless steel, and finished with satin bowls and a high lustre “stilk” drainer, your REGATTA sink will look great and last a lifetime.

- **REK120**
  - 1000mm x 500mm x 218mm
  - Silk

- **REK125**
  - 1500mm x 800mm x 218mm
  - Silk

- **REK180**
  - 1900mm x 800mm x 218mm
  - Silk

- **REK180**

- **Product Under Development**
The STRATUS product incorporates an oval bowl geometry with a drain platform. The STRATUS provides additional workspace and is compatible with our full range of accessories, and is available in single bowl and various double bowl configurations.
The PANAMA "food preparation center" is the pinnacle of modern kitchen design. It looks great and is supremely functional with numerous configuration options from the eight modules, including: Cutting board set (2 boards), Full stainless steel knife set (8), Oil/wine bottle holders, Food prep containers (set of 3), Colander/ice bucket, and Soap/Utensil dispenser modules. The PANAMA products are available in 3 lengths: 700mm (fitted 2 modules), 1000mm (fitted 3 modules) or 1015mm (fitted 4 modules), and are ideal for installation with a sink from either our Cuba, Cayman or Stratus collections.
The ultra modern ZEFFIRO\textsuperscript{U} undermount range offers minimal radius bowls in 6 different bowl configurations. The ZEFFIRO\textsuperscript{U} sinks will enhance your kitchen space and integrate with other modern stainless steel appliances. These sinks are complimented by a range of tailored, functional, and attractive accessories including: glass cutting board, bamboo cutting boards, dish drainer / basket, food preparation centre including colander and cutting boards, a removable drainer tray, and a converting grid. All of the accessory pieces incorporate the R28 radii theme.
The ultra modern ZEFFIRO® undermount range offers minimal radii bowls in 6 different bowl configurations. The ZEFFIRO® sinks will enhance your kitchen space and integrate with other modern stainless steel appliances. These sinks are complimented by a range of tailored, functional, and attractive accessories, including: glass cutting board, bamboo cutting boards, dish drainer / basket, food preparation centre including colander and cutting boards, a removable drainer tray, and a converting grid. All of the accessory pieces incorporate the R26 radii theme.
The ZEFFIRO® bowl & drainer sink collection offers a range of styles in 3 different sink configurations, including: one single bowl plus drainer model, two double bowl plus drainer model, all of which have generous 200mm deep bowls that are finished in a high quality "cashmere" polish.

The ZEFFIRO® sinks are complemented by a range of optional and attractive accessories, including: glass cutting board, bamboo cutting board, dish drainer/basket, food preparation centre including colander and cutting boards, a removable drain tray, and a convenient gooseneck.

- **ZFK1000**
  - 860mm x 500mm x 210mm
  - Satin

- **ZFK175D**
  - 960mm x 300mm x 210mm
  - Satin

- **ZFK180D**
  - 1120mm x 500mm x 210mm
  - Satin

*Product Under Development
The CUBER collection is a geometric model, especially suited to undermounting, flushmounting or in-sink installations with solid surface benchtops. With numerous single and double bowl configurations, and generous bowl depths, the CUBER products will be the highlight of your kitchen. The CUBER sinks have a neat 90° bottom radius to assist with draining and to make cleaning easier. All products are supplied with professional installation kits, and are packaged in tailored moulded styrene shells to ensure they arrive in perfect condition.

- CRK340 with CRK422K CRK420K
- CRK200
  - 250mm x 400mm x 190mm Stainless steel
- CRK34D
  - 300mm x 450mm x 190mm Stainless steel
- CRK54D
  - 500mm x 450mm x 190mm Stainless steel
- CRK72D
  - 760mm x 450mm x 190mm Stainless steel
- CRK340D
  - 760mm x 450mm x 190mm Stainless steel

- CRK42K Glass Cutting Board
- CRK42DK Bamboo Cutting Board
- CRK62K Stainless Steel Dish Rack
- DVD007 Stainless Steel Wire Dish Rack
- DTK04 Stainless Steel Drain Tray
The CONDO collection are handcrafted sinks that can support both a tap, liquid dispenser, and/or filtered water outlet. Specifically designed to be installed as an undermount sink, the CONDO sinks provide a luxury option without the expense of undermounting the sink. As expected from all Komodo sinks, the CONDO range includes a selection of tailored functional accessory items that not only enhance the appearance of your kitchen but making food preparation a joy!

CDK120
400mm x 500mm x 235mm
Roundline

CDK100
460mm x 600mm x 215mm
Roundline

CDK12D
460mm x 600mm x 215mm
Roundline

CDK130
540mm x 500mm x 215mm
Roundline

CDK14D
760mm x 500mm x 215mm
Roundline

CDK420K
Glass Cutting Board

CEB420K
Bamboo Cutting Board

CU1002K
Stainless Steel Colander

DRK1007
Stainless Steel Wire Dish Rack

DTK004
Stainless Steel Drainer Tray
ONXY COLLECTION

The ONXY sink collection uses stainless steel and tempered glass materials to create a sink with full side-over-glass covers. The covers double as cutting boards, and run on Teflon slides to prevent damage to the benchtop, while ensuring ease of use.

Available in single and double bowl models, the ONXY sinks are complemented by various accessories including: eco-sink, colander, concertina grid/tidy, and dish rack. The double bowl models feature an inline bridge. ONXY glass can be supplied in various colours and patterns to achieve a unique appearance.

ONK500
With DK024 & COK-29

ONK340
690mm x 600mm x 200mm
Stainless Steel

ONK500
640mm x 600mm x 200mm
Stainless Steel

ONK700
740mm x 500mm x 200mm
Stainless Steel

ONK200D
640mm x 500mm x 200mm
Stainless Steel

ONK350D
740mm x 500mm x 200mm
Stainless Steel

DK5-1D
Stainless Steel Drainage Tray

COK-29
Stainless Steel Colander

COK-CN
Glass Sliding Sink Cover

DK004
Stainless Steel Wire Dish Rack
The LUCIA collection features deep, tight radius (R15mm) bowls. With our state-of-the-art deep-drawing capability, we are able to produce sink bowls with tight geometry normally associated with a hand-fabricated sink, but the cost advantages of a pressed bowl product. The LUCIA collection is complemented by Tempered glass covers that enable to redeem your benchtop space, various cutting board and colander options; and the recently released Komodo Contactus Foldable grid.
The ZEFFIRO® inset sink collection offers minimal-radius bowls in 4 different bowl configurations, including two single bowl models, two double bowl models, all of which have generous 300mm deep bowls that are finished in a high luster "carnaro" polish.

The ZEFFIRO® sinks are complemented by a range of tailored and attractive accessories, including glass cutting board, bamboo cutting board, dish drainer / basket, food preparation centre including colander and cutting boards, a removable drainer tray, and a convenient grid / grid-

<table>
<thead>
<tr>
<th>Model</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>ZFK195i</td>
<td>with SK R430PF</td>
</tr>
<tr>
<td>ZFK160</td>
<td>400mm x 400mm x 200mm 1-bowl</td>
</tr>
<tr>
<td>ZFK120</td>
<td>400mm x 400mm x 200mm 1-bowl</td>
</tr>
<tr>
<td>ZFK195s</td>
<td>540mm x 450mm x 200mm 1-bowl</td>
</tr>
<tr>
<td>ZFK200</td>
<td>640mm x 400mm x 200mm 1-bowl</td>
</tr>
<tr>
<td>ZFK200</td>
<td>640mm x 400mm x 200mm 2-bowl</td>
</tr>
</tbody>
</table>

- Stainless Cutting Board
- Stainless Steel Drainer Tray
- Glass Sink Cover
- Stainless Steel Wire Dish Rack
- Stainless Cutting Board & Colander Set
- CHK-1270 Carving Knife
The Aquarius collection incorporates deep bowls with a slim line edge. This combination achieves a minimalist appearance and maximises bench space. The combination of brushed, satin and mirror finishes creates a visual contrast and a surface that is easy to clean and maintain. Aquarius products are available as undermount or inset models.
Based on the standard European 500mm frame width, the Kura sinkware collection features parallel graduated fluting on the drainer area and deep bowls that make food preparation, or washing, a breeze. The Kura double-ledge design creates a very strong top mount, and reduces water "splashing" onto your benchtop. Kura sinks are supplied with an "inset" installation system, however they can also be either "undermounted" or "sandwich" mounted.
The Extrata Collection combines functionality with style to give you everything you need in a sink. With a variety of dimensions and bowl combinations, this range can be a practical feature in almost any kitchen. Deep flutes offer not only an attractive finish but also exceptional drainage and optimum cleaning ease.
Komodo's Aries sink collection is based on large, heavy duty "D" bowl geometry finished with a brushed polish / Satin finish. The Aries sinks are specifically designed for undermounting and are available in seven different configurations including one, two and three bowl options. Manufactured from 1.1mm SUS304 stainless steel, the Aries sink is a lifetime investment for your kitchen. A range of customized accessories are available, including drainer grids, bamboo cutting boards, and a board/basket/drain tray combination.
These products offer generous bowl geometry to maximize sink volume, whilst using less of the bench space in a kitchen. This makes them ideally suited to smaller kitchens, or as a second food preparation bowl. The cashmere finish provides a modern warm luster to complement any new kitchen.
Komodo’s Laundreuse sinkware collection offers high quality inset sinks designed to enhance any superior laundry space. Manufactured from heavy duty grade SUS304 steel, these laundry sinks will last a lifetime. The collection includes seven models that are available in brushed / mirror finish, or cashmere finish. Taps can be mounted in either rear corner, and an optional washing machine by-pass kit can also be installed. Overflow kits are also available to prevent a “flood” when the kids drop their rugby kit into the laundry sink. Various taps and baskets are also available.
The Bar & Prep sinks collection includes simple yet functional products in either round bowl, or rounded-rectangular configurations which can be supplied either as undermount, or inset ready. The rounded-rectangular bowl product can be specified with or without tap ledge. Matching accessories include cutting boards, and a basket for the round bowl products.
The Briano sink collection presents large bowl sinks with matching accessories such as colanders, cutting boards and dish drainer/basket. The Briano sink can easily accommodate large cookware such as woks and large pans, and is available in four models, all of which feature centre waste outlet location and tap ledge, thus enabling the tap to reach the full sink area for ease of cleaning and washing. The briano sink matches perfectly with one of our pull-out taps to create a modern preparation centre for your kitchen.
Kodiak sinkware collection features a full length tap ledge, and spillway on the two-bowl models. Supplied with fitted rim seal, and in various single and two-bowl configurations the Kodiak sink continues the Canadian tradition of functional and compact sinkware.
Based on the standard European 500mm frame width, the Euronox sinkware collection features parallel graduated fluting on the drainer area and deep bowls that make food preparation, or washing, a breeze. The Euronox Double-ledge design creates a very strong tap mount, and reduces water “splashing” onto your benchtop. Euronox sinks are supplied with an “inset” installation system, Euronox can also be undermounted. And the laser edge ensures a smooth transition to the benchtop.
The Cubix collection is a geometric sink specifically suited to undermounting with solid surface bench-tops. With numerous single and double bowl configurations, and generous bowl depths, the Cubix products will be the highlight of your modern kitchen. All products are supplied with professional installation kits, and are packaged in tailored, moulded styrene shells to ensure they arrive in perfect condition.
The Aquarius collection incorporates deep bowls with a slim line edge. This combination achieves a minimalist appearance and maximises bench space. The combination of brushed, satin and mirror finishes creates a visual contrast and a surface that is easy to clean and maintain. Aquarius products are available as undermount or inset models.
Exhibit A-4 Chart of Accounts

Exhibit A-4 is Komodo’s chart of accounts. It lists Komodo’s all accounting codes. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the marketplace.
Exhibit A-5 2012, 2013 Audited Reports

Exhibit A-5 is Komodo’s financial statements. It contains Komodo’s financial and accounting data. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit A-6 Monthly Financial Reports during the Investigation Period

Exhibit A-6 is Komodo’s monthly financial statements. It contains Komodo’s financial and accounting data. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit A-7 Income Statement Spreadsheet

Exhibit A-7 is Komodo’s income statement spreadsheet. It contains Komodo’s financial and accounting data. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit A-8 Turnover Spreadsheet

Exhibit A-8 is Komodo’s turnover spreadsheet. It contains Komodo’s financial and accounting data. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit B-1 Australian Sales Spreadsheet

Exhibit B-1 is Australian sales spreadsheet. It contains Australian sales prices and clients’ information. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit B-2 Sample Australian Sales Documentation

Package

Exhibit B-2 is Australian sales sample documents. It contains Australian sales prices and client’s information. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit C-1 Exported Goods

Exhibit C-1 contains the description of Models of products Komodo sold to Australian. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit E-1 Expenses Calculation Spreadsheet

Exhibit E-1 contains sales revenue and account receivable data of Komodo. This information is considered by Komodo to be proprietary information and its release could compromise Komodo's competitive position in the market place.
Exhibit E-2 the Interest Ratio of Short-term Loan
Hong Kong Dollar Prime Rate

Information last updated at HK Time: 2014/04/29 16:09:22

BOCHIC's Hong Kong Dollar Prime Rate: 5.00000%

For details of our mortgage services, please click here.

Remarks:

- The above Hong Kong Dollar Prime Rate is an annual interest rate.
- The above information is for reference only. The Hong Kong Dollar Prime Rate will be subject to the rate as quoted by the Bank from time to time.
Exhibit F-1 Third Country Spreadsheet

Exhibit F-1 is third country spreadsheet. It contains sales revenue and related data. This information is considered by Komodo to be proprietary information and its release could compromise Komodo's competitive position in the market place.
Exhibit G-1 Australian CTMS Spreadsheet

Exhibit G-3 is CTMS spreadsheet. It contains cost and financial data. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit H-1 Business Registration Certificate of

Komodo HK

Exhibit H-1 is Komodo HK’s Business Registration Certificate. It contains the registration information of Komodo HK. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit H-2 Business License of Komodo GZ

Exhibit H-2 is Komodo GZ's Business License. It contains the registration information of Komodo GZ. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit H-3 Submission to the Bureau of Statistics

Exhibit H-3 is a form filed by Komodo GZ to Bureau of Statistics. It contains the operation and accounting data of Komodo GZ. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit I-1 Application Document of Small Low Profit Enterprise

Exhibit I-1 is a form filed by Komodo GZ to Tax Authority. It contains the operation information of Komodo GZ. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit I-2 Income Tax Spreadsheet

Exhibit I-2 is the Income Tax Spreadsheet of Komodo. It contains the accounting data of Komodo GZ. This information is considered by Komodo to be proprietary information and its release could compromise Komodo’s competitive position in the market place.
Exhibit I-3 Income Tax Returns and Income Tax Installment Payment Receipts

Exhibit I-3 includes the income tax returns of 2011 and 2012 and Installment Payment Receipts in 2011 to 2013. It contains the accounting data of Komodo GZ. This information is considered by Komodo to be proprietary information and its release could compromise Komodo's competitive position in the market place.
Exhibit J-1  Exporter's Declaration

✓ I hereby declare that Komodo HK Limited/Guangzhou Komodo Kitchen Technology Co., Ltd did, during the period of investigation export the goods under consideration and have completed the attached questionnaire and, having made due inquiry, certify that the information contained in this submission is complete and correct to the best of my knowledge and belief.

☐ I hereby declare that .................................................................(company) did not, during the period of investigation, export the goods under consideration and therefore have not completed the attached questionnaire.

Name : Ross Duffy

Signature :

Position in Company : General Manager

Date : May 5, 2014