

SECTION A

A-1 Identity and communication

Please nominate a person within your company who can be contacted for the purposes of this inquiry:

Head Office:

Contact person name : HOW SWEE CHOW

Position in the company : FINANCIAL CONTROLLER

Address : LOT 8463, KAMPONG JAYA INDUSTRIAL AREA,
47000, SUNGAI BULOH, SELANGOR, MALAYSIA

Telephone : +60 3-6156 9457

E-mail address of contact person : HOW@ALUMAC.COM.MY

Factory: Same as above

Contact person name

Position in the company

Address

Telephone

E-mail address of contact person

A-2 Representative of the company for the purpose of inquiry

If you wish to appoint a representative to assist you in this inquiry, provide the following details: **Not applicable**

Contact person name

Position in the company

Address

Telephone

E-mail address of contact person

Note that in nominating a representative, The Commission will assume that confidential material relating to your company in this inquiry may be freely released to, or discussed with, that representative.

A-3 Company information

1. What is the legal name of your business? What kind of entity is it (eg. company, partnership, sole trader)? Please provide details of any other business names that you use to export or sell goods.

[Alumac Industries Sdn Bhd](#)

[Private Limited Company](#)

2. Provide a diagram showing all associated or affiliated companies and your company's place within that corporate structure.

[Not applicable](#)

3. Describe the nature of your company's business. Explain whether you are a producer or manufacturer, distributor, trading company, etc.

[Manufacturing and marketing of aluminium extrusion products.](#)

4. If your business does not perform all of the following functions in relation to the goods under inquiry, then please provide names and addresses of the companies which perform each function:

- produce or manufacture
- sell in the domestic market
- export to Australia, and
- export to countries other than Australia.

[We perform all of the above functions.](#)

5. Provide a copy of your most recent annual report together with any relevant brochures or pamphlets on your business activities.

CONFIDENTIAL [A3-5 ANNUAL REPORT FY2016 & FY2015.pdf](#)

[Please visit WEB SITE: WWW.ALUMAC-ALUMINIUM.COM](#)

[for our business activities](#)

A-4 Further information

1. Provide any further information that you may consider is relevant to this inquiry.
2. Provide any information you may be aware of about other parties that you may consider is relevant to this inquiry.

SECTION B EXPORTED GOODS

B-1 Exported Goods to Australia

Describe the goods you have exported to Australia during the inquiry period. Include specification details and model numbers as well as any marketing, technical and illustrative material that may be helpful in identifying, or classifying, the exported goods.

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Please refer to the

1. ATTACHMENT B-1(a)
ATTACHMENT B-1(a-drawing Pg1)
ATTACHMENT B-1(a-drawing Pg2)
ATTACHMENT B-1(a-drawing Pg3)

2. ATTACHMENT B-1(b)
ATTACHMENT B-1(b-drawing Pg1)
ATTACHMENT B-1(b-drawing Pg2)
ATTACHMENT B-1(b-drawing Pg3)
ATTACHMENT B-1(b-drawing Pg4)
ATTACHMENT B-1(b-drawing Pg5)

3. ATTACHMENT B-1(c)
ATTACHMENT B-1(c-drawing Pg1)

SECTION C SALES TO AUSTRALIA

C-1 For each customer in Australia to whom you shipped goods in the inquiry period, list:

- Contact person name
- Position in the company
- Address
- Telephone
- E-mail address of contact person

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Please refer to the ATTACHMENT C-1

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C-2 For each customer identified in C1 please provide the following information.

- (a) Describe how the goods are sent to each customer in Australia, including a diagram if required.

warehouse → load to container or truck → port of loading → custom clearance → Australia port of discharge.

- (b) Identify each party in the distribution chain and describe the functions performed by them.

Alumac as manufacturer & exporter, Forwarding agent handling custom clearance.

- (c) Indicate whether the goods you exported to each customer in Australia were manufactured by you.

Yes.

- (d) If the goods you exported to Australia were not manufactured by you, indicate which country they were manufactured in and who they were manufactured by.

Not applicable.

- (e) If the goods you exported to Australia were not manufactured by you, indicate please indicate if the goods are further processed, re-packaged, held under bond or are cleared through Customs to enter the economy of that your country.

Not applicable.

- (f) Explain who retains ownership of the goods at each stage of the distribution chain.

Port of loading : Alumac

Custom clearance : Alumac

On ocean : Alumac (for C&F terms only)

On ocean : Australia customers (for FOB terms only)

Australia Port of discharge : Customers

In the case of DDP sales, explain who retains ownership when the goods enter Australia.

Not applicable.

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- (g) Describe any agency or distributor agreements or other contracts entered into in relation to the Australian market (supply a copy of the agreement if possible).

Not applicable.

- (h) Provide company and contact details of relevant agents, freight forwarders or logistics providers.

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Please refer to the

1. ATTACHMENT C-2 (h) a
2. ATTACHMENT C-2 (h) b
3. ATTACHMENT C-2 (h) c

Explain in detail the process by which you negotiate price, receive orders, deliver, invoice and receive payment.

Selling price is based on average aluminium metal price (LME + Billet Premium) plus production cost, support cost, distribution cost and margin.

Process :

Received customer Purchase Order → issue Proforma Invoice → issue Order Confirmation → Production scheduling → production → packing → warehouse → issue Delivery Order and Invoice → load to truck/container → ship to customers accordingly → payment received based on agreed payment terms.

If export prices are based on price lists, supply copies of those lists.

Not applicable.

- (i) State whether your firm is related to any of its Australian customers. Give details of any financial or other arrangements (eg free goods, rebates, or promotional subsidies) with the customers in Australia (including parties representing either your firm or the customers).

Not applicable.

- (j) Details of the forward orders to Australia of the goods under inquiry (include quantities, values and scheduled shipping dates).

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Please refer to the ATTACHMENT C-2 (j)

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In the worksheet entitled *Sales to Australia*, which is in the supplied *Excel* workbook entitled *Attachment 1 to Third Country Exporter Questionnaire*:

- list all purchases of final products for sales from your country and from foreign countries;
- **Not applicable.**
- list all shipments transaction by transaction to Australia of the goods under inquiry in the inquiry period. Provide this list in electronic format.

In the worksheet entitled *Production and Purchases*, which is in the supplied *Excel* workbook entitled *Attachment 1 to Third Country Exporter Questionnaire*:

- provide a summary of your company's production and purchases of the goods.

**SECTION D
IMPORTS FROM CHINA**

D-1 Did you import any of the goods from China?

Not applicable.

D-2 For each supplier in China from whom you imported goods in the inquiry period, list:

Not applicable.

Contact person name

Position in the company

Address

Telephone

E-mail address of contact person

D-3 Were any of the goods that you exported to Australia imported from China? Do you make any alterations to the goods prior to sale?

Not applicable.

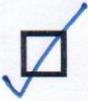
D-4 If any of the goods that you exported to Australia were imported from China, indicate who the supplier is that you imported the goods from. State whether your firm is related to the supplier and give details of any financial or other arrangements.

Not applicable.

D-5 If any of the goods that you exported to Australia were imported from China, indicate please indicate if the goods are further processed, re-packaged, held under bond or are cleared through Customs to enter the economy of your country.

Not applicable.

**SECTION E
DECLARATION**

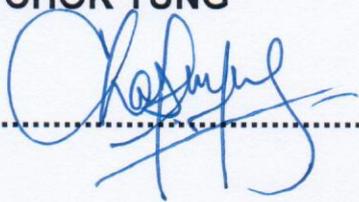


I hereby declare that ALUMAC INDUSTRIES SDN BHD did, during the period of inquiry export the goods under inquiry and have completed the attached questionnaire and, having made due inquiry, certify that the information contained in this questionnaire is complete and correct to the best of my knowledge and belief.



I hereby declare that.....(company)
did not, during the period of inquiry, export the goods under inquiry and therefore have not completed the attached questionnaire.

Name : NG CHOK TUNG

Signature : 

Position in

Company : Chief Executive Officer

Date : 27 - NOVEMBER - 2017

SECTION F CHECKLIST

This section is an aid to ensure that you have completed all sections of this questionnaire.

| Section | Please tick if you have responded to all questions |
|------------------------------------|--|
| Section A – COMPANY STRUCTURE | <input type="checkbox"/> |
| Section B – EXPORTED GOODS | <input type="checkbox"/> |
| Section C – SALES TO AUSTRALIA | <input type="checkbox"/> |
| Section D – IMPORTS FROM CHINA | <input type="checkbox"/> |
| Section E – EXPORTER'S DECLARATION | <input type="checkbox"/> |

| Electronic Data | Please tick if you have provided spreadsheet |
|--------------------------|--|
| Sales to Australia | <input type="checkbox"/> |
| Production and Purchases | <input type="checkbox"/> |