



27 June 2014

The Director  
Operations 3  
Anti-Dumping Commission  
1010 Latrobe Street  
Melbourne Docklands VIC 3008

### **Inquiry 241: P&O's selling prices by region**

This submission is made on behalf of Capral Limited, the applicant, in relation to the anti-circumvention inquiry into aluminium extrusions from China. We specifically refer to the evidence provided in our application of actual and estimated prices from P&O and Oceanic to their customers.<sup>1</sup> We used these prices to calculate a single weighted average price for P&O and a single weighted average price for Oceanic.<sup>2</sup>

We understand that P&O, although operating as a single business entity in the market, is actually comprised of four separate branches separated by region (P&O Brisbane, Melbourne, Perth and Sydney). We have therefore revised the calculations provided with our application to estimate a weighted average selling price for each of the four P&O branches: see attached confidential spreadsheet. We have calculated weighted averages for each region by estimating the volumes applicable to each customer in each region based on our understanding of the market and the customer's operations.

We anticipate this information will assist the Anti-Dumping Commission in its inquiry.

A handwritten signature in black ink, which appears to read 'Justin Wickes', is positioned above the printed name and title.

Justin Wickes  
Director

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<sup>1</sup> Application, p.10 at 'Actual/estimated prices'

<sup>2</sup> Application, Confidential Attachment B.1 at Tab 1a and Tab 1b