



Australian Government
Anti-Dumping Commission

REVIEW OF MEASURES

HOLLOW STRUCTURAL SECTIONS EXPORTED FROM THE PEOPLE'S REPUBLIC OF CHINA BY DALIAN STEELFORCE HI-TECH CO LTD

RECORD OF MEETING – STEELFORCE AUSTRALIA PTY LTD

Date: 5 June 2015

Location: Industry House
10 Binara St
Canberra City

Attendees:	<u>Anti-Dumping Commission</u>	<u>Steelforce Australia Pty Ltd</u>
	Joanne Reid Director, Operations 2	Rod Corkill Chief Executive Officer
	Andrea Stone Assistant Director, Operations 2	Matt Gerrard Group Financial Controller
	Joe Crowley Senior Investigator, Operations 2	John Bracic J. Bracic and Associates
	Victor Xu Investigator, Operations 2	

Discussed:

- Steelforce Australia Pty Ltd (Steelforce) spoke on behalf of itself as well as other entities in the Steelforce group of companies (including the exporter of hollow structural sections (HSS) under review, Dalian Steelforce Hi-Tech Co Ltd).
- The purpose of the meeting requested by Steelforce was to clarify certain matters and submit its opinion of certain approaches, noting the Commission's approaches to these matters could impact the current review and any future possible activities involving Steelforce.
- Steelforce referred to its response to the exporter questionnaire applicable to the review and clarified that all sales of like goods on the domestic market continue to be sales not in the ordinary course of trade as previously found by the Commission in the original investigation and subsequent reinvestigation. As such, Steelforce considered its domestic sales unsuitable for the purposes of ascertaining normal values.
- Steelforce sought to clarify the method adopted by the Commission in the original investigation in uplifting steel costs when determining the cost to make and sell for the company. It submitted that the Commission should continue to consistently apply this methodology in the current review.
- Steelforce submitted that, in determining the ex-works benchmark to be applied to determine a reasonable market cost of hot rolled coil in China, the Commission should make appropriate adjustments for delivery expenses to ensure that the determined benchmark prices can be properly compared with actual purchased hot rolled coil prices.

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- Steelforce discussed several other calculation matters to do with the outcome of its recently completed duty assessment that are confidential by their nature.
- Steelforce committed to lodging a formal submission to the Commission in relation to the matters discussed.