



## EXEMPTION INQUIRY EX0047

### DEEP DRAWN STAINLESS STEEL SINKS EXPORTED TO AUSTRALIA FROM THE PEOPLE'S REPUBLIC OF CHINA

#### FILE NOTE – MEETING WITH TASMAN SINKWARE PTY LTD

##### Background

Tasman Sinkware Pty Ltd (Tasman) provided a response to a questionnaire regarding the above matter. The Anti-Dumping Commission (the Commission) visited Tasman and verified the information contained in the questionnaire response. One representative from Tasman and two representatives from the Commission were present.

**Date:** Tuesday 20 December 2016

**Location:** 51 Naweena Road, Regency Park, South Australia

##### Issues discussed:

Tasman indicated in its response that it does not produce identical goods but claimed that it does produce and sell goods in Australia that are like and directly competitive to the exemption goods. These like goods are its 45 litre and 70 litre deep drawn stainless steel laundry tubs. It also indicated that to produce an identical product Tasman would need to invest in additional tooling.

A discussion of the differences between the lipped laundry tubs imported by Milena Australia Pty Ltd (Milena) and Tasman's locally manufactured laundry tubs was conducted based on the four like goods assessment considerations as stated in the Commission's *Dumping and Subsidy Manual*.

##### Physical likeness

Tasman noted the difference between Tasman's laundry tub and the lipped laundry tub was the lipped design and the additional fold of the lipped laundry tub. Tasman also indicated that its laundry tub is inserted onto a benchtop (or can be 'under mounted' on a granite benchtop) and the lipped laundry tub is fitted onto a freestanding cabinet.

##### Commercial likeness

Tasman made the following comments:

- It has four categories of customer:
  - (1) Electrical and retail
  - (2) Plumbing supplies
  - (3) Hardware
  - (4) Cabinet makers

Following the visit Tasman provided 2016 sales data identifying sales of all laundry tubs by customer category;

- The distribution channels for the 45 litre and 70 litre laundry tubs are the same;
- The price difference between 45 litre and 70 litre tubs is due to the difference in raw material (steel) costs and it also achieves a premium for its 'Oliveri' branded tubs.

#### Functional likeness

As indicated above, Tasman's laundry tub is inserted onto a benchtop and the lipped laundry tub is fitted onto a freestanding cabinet. Tasman stated that it is probably the decision of the end user when determining what type of laundry tub to install, i.e. whether to build an inset or under mount tub into cabinetry or purchase a freestanding cabinet.

Tasman further stated that its 45 litre and 70 litre laundry tubs are designed and suitable for houses, but accepted that 32 litre freestanding tubs would be more suitable for smaller confined areas in apartments and units.

#### Production likeness

Tasman made the following comments:

- There is no difference in the production process for its 45 litre and 70 litre laundry tubs;
- It glues clips on the sides of its laundry tubs for the purposes of mounting the tubs on a benchtop;
- It has considered manufacturing lipped laundry tubs but the price point is low for lipped laundry tubs;
- It has the capability of making smaller tubs (e.g. 32 litre) on existing machinery without any additional investment;

Tasman opposes an exemption applicable to all lipped laundry tubs.