

Australian Government Anti-Dumping Commission

IMPORTER QUESTIONNAIRE

PREPARED OR PRESERVED PEACH PRODUCTS

EXPORTED TO AUSTRALIA FROM SOUTH AFRICA

This questionnaire seeks information in relation to your imports and sales of prepared or preserved peach products exported to Australia from South Africa.

This information will be used to assist in determining export prices and non-injurious prices, to construct the Australian market for the goods, and in the assessment of the applicant's injury claims.

The attached Australian Dumping Notice No 2013/54 provides details of the goods under consideration, the application and the investigation procedures.

Part A	Company and overseas supplier information	Return as quickly as possible but no later than 17 July 2013
<u>Part B</u>	Imports and forward orders	Return as soon as possible after receiving the Commission's detailed
Part C	Sales and expenses	spreadsheets but no later than 31 July 2013

Return address

Mail:	Director Operations 2 Anti-Dumping Commission 5 Constitution Ave CANBERRA ACT 2601
Facsimile:	1300 882 506
E-mail:	operations2@adcommission.gov.au

Part A – Company and overseas supplier information

A.1 Your company

Company Name	WOOLWORTHS LTD
ABN:	88000014675
Contact name:	Dino Spinelli, Kevin Shi
Position:	Customs Co-ordinator
Mailing address:	3 City View Rd
	Pennant Hills NSW 2120
Telephone:	(02) 8885 3770 , (02) 88852210
Facsimile:	(02) 8888 3770, (02) 88882210
E-mail address:	customs@woolworths.com.au

Provide details on the ownership of your company and major shareholders: AUSTRALIAN REGISTERED PUBLIC COMPANY LIMITED BY SHARES

Describe the role of your company in the Australian market for prepared or preserved peach products – for example, buying or selling agent, importer/distributor, importer/wholesaler, importer/retailer or importer/end-user.

Direct importer/retailer

At what level of trade is each of your customers – for example, distributor, wholesaler, retailer or end-user?

Customer	Level of trade
Customer General public	End user

PUBLIC RECORD

A.2 Your overseas supplier(s) of the goods under consideration

Please complete the below information for each of your overseas supplier of prepared or preserved peach products (using a new box for each supplier).

If you source prepared or preserved peach products from a country other than South Africa, please provide details of the supplier(s) of these goods.

Commodity:	Prepared or preserved peach products
Supplier name:	LANGEBERG AND ASHTON FOODS (PTY) LTD
Is the supplier the	YES
manufacturer?	
If 'no', please also	
answer question	
A.3 in relation to	
this supplier.	
Pack sizes supplied:	410G, 825G, 825G, 415G, 820G, 1KG
Country of origin:	South Africa
Contact name:	Aisha Hanief
Position:	
Mailing address:	41 MAIN ROAD, ASHTON,
	SOUTH AFRICA
Telephone:	27 23 615 1140
Facsimile:	27 23 615 1992
E-mail address:	aisha.hanief@langebergandashton.co.za
Contact name	Annelie Swart
E-mail address:	annelie.swart@langebergandashton.co.za

Australian agent	
Contact name:	Ken Wilson
Position:	
Mailing address:	
	JAMIESON TRADING PTY LTD
	MELBOURNE AUSTRALIA
Telephone:	(+61) 03 9521 0443
Facsimile:	
E-mail address:	enquire@jamiesontrdg.com.au

PUBLIC RECORD

A.3 Overseas manufacturer(s) of the goods under investigation

If the supplier(s) listed in your response to question A.2 above is not the manufacturer of the prepared or preserved peach products supplied, please complete the below for each manufacturer of the goods supplied (using a new box for each supplier).

Commodity:	Prepared or preserved peach products
Supplier name (from A.2):	
Manufacturer	AS ABOVE
name: Country of origin:	
Manufacturer contact name:	
Position:	
Mailing address:	
Telephone:	
Facsimile:	
E-mail address:	

A.4 Timing of proposed visit by the Commission

The Commission would like to commence visits to importers to verify the data submitted within import questionnaire responses and discuss the investigation as soon as possible from **5** August 2013.

Can you please advise what dates are suitable to your company for this visit? Please note that it may be helpful to consider the availability of key staff, such as your accountant, purchasing officer or sales staff.

Thursday 8/8/13 afternoon

Address for proposed visit (the address at which your accounting records are held):

Street address:	reet address: 3 City View Rd Pennant Hills NSW 2120	
Telephone:	(02) 8885 3770 , (02) 88852210	
Facsimile:	(02) 8888 3770 , (02) 88882210	

Part B – Imports and forward orders

Please complete this part after the Commission has provided you with your detailed spreadsheets of imports, and return this part, along with your response to Part C no later than 31 July 2013.

To assist with the identification of imports of the goods under investigation, the Commission will shortly provide you with spreadsheets of your imports of prepared or preserved peach products from 1 July 2012 to 30 June 2013.

This information will be obtained from the Australian Customs and Border Protection Service's import database.

Within this spreadsheet, the Commission will select several shipments (by highlighting them) that it wishes to examine in more detail.

B.1 Import details

Please complete the "Part B – Cost to import and sell" spreadsheet included in the "Prepared or preserved peach products Importer Questionnaire Spreadsheets" workbook emailed to you as part of this package, with details for the highlighted selected shipments.

The spreadsheet should contain costs and sales data for the selected shipments of prepared or preserved peach products **exported** from South Africa since 1 July 2012. The completed spreadsheet should be returned as part of your Part B response, along with details of your forward orders (see B.3 below).

(Please note that that you cannot complete this part of the questionnaire until the Commission provides you with the respective listing of your imports. The Commission will contact you shortly in this regard after receiving Part A of the questionnaire).

B.2 Documents required at the visit

In relation to the shipments selected by the Commission for verification (i.e. those shipments highlighted in the spreadsheet which will be provided by the Commission), please prepare copies of the commercial invoice, bill of lading, packing list and any other documents supporting post exportation costs including;

- overseas freight and insurance;
- customs duties;
- landing and wharfage charges;
- freight forwarding fees;
- cartage/delivery fees and
- any other charges between the FOB point and the landed, duty paid into-store point.

It would be appreciated if these documents could be assembled into one bundle for each shipment selected. *Please retain these copies for presentation at the Commission's visit.*

B.3 Forward orders

Please completed the "Part B – Forward Orders" spreadsheet within the "Prepared or preserved peach products Importer Questionnaire Spreadsheets" workbook in the package that will be provided. The completed spreadsheet should be returned as part of the Part B response, along with details of your selected shipments as discussed in B.1 above.

Part C – Sales and selling expenses

Please return your responses to Part C along with your response to Part B no later than 31 July 2013.

C.1 Your sales

Please provide details of all your sales in the Australian market of prepared or preserved peach products exported from South Africa from 1 July 2012 to 30 June 2013.

If possible, and where appropriate, the following data should be provided in Microsoft Excel format (a suggested spreadsheet "Part C – Sales" is provided within the "Prepared or preserved peach products Exporter Questionnaire Spreadsheets" workbook in this package).

Please include:

- Customer name;
- Customer level of trade (Distributor, End user etc);
- Location state;
- \circ Location city;
- Invoice number;
- o Invoice date;
- Delivery terms (eg. FIS, Ex-warehouse);
- Credit terms (days);
- o Quantity;
- Packing;
- Total invoiced price;
- Unit invoiced price;
- Off invoice discount/rebate amount (if applicable, list each type of discount/rebate individually);
- Net unit sales price;
- Your supplier of the goods;
- Purchase order number to supplier; and
- Country of origin.

C.2 Selling, general and administration expenses

Please calculate your selling, general and administration costs for prepared or preserved peach products for the period **1 July 2012** to **30 June 2013** and enter this information into the "Part B – Cost to import and sell" spreadsheet included in the "Prepared or preserved peach products Importer Questionnaire Spreadsheets" workbook in this package.

These expenses are normally derived from profit and loss statements or other management records and are typically expressed as a percentage of sales revenue. Where prepared or preserved peach products are only a part of overall company sales, allocations of selling, general and administrative expenses may have to be made.

The Commission will seek to verify your sales data, and your estimate of selling, general and administrative expenses at the importer visit.

Checklist

Return by 17 July 2013

Part A response

- Your company details
- o Supplier/manufacturer details
- \circ Suitable dates for verification meeting with the Commission

Return by 31 July 2013

Part B response

- o Sales Route spreadsheet of imports
- o Information on forward orders

Part C response

- Sales spreadsheet of sales
- o Selling, General and Administration expenses

During verification meeting (may be required to assist verification)

- o Copies of source documents of post-exportation costs for shipments
- Financial statements
- o Bank records
- \circ $\;$ Import and post-exportation documents for other shipments
- $\circ \quad \text{Sales invoices} \quad$
- o Documentation to support selling costs (eg freight, warehousing)
- Documentation to support SG&A expenses