

#### **IMPORTER QUESTIONNAIRE**

#### PREPARED OR PRESERVED PEACH PRODUCTS

### **EXPORTED TO AUSTRALIA FROM SOUTH AFRICA**

This questionnaire seeks information in relation to your imports and sales of prepared or preserved peach products exported to Australia from South Africa.

This information will be used to assist in determining export prices and non-injurious prices, to construct the Australian market for the goods, and in the assessment of the applicant's injury claims.

The attached Australian Dumping Notice No 2013/54 provides details of the goods under consideration, the application and the investigation procedures.

Part A	Company and overseas supplier information	Return as quickly as possible but no later than  17 July 2013
Part B	Imports and forward orders	Return as soon as possible after receiving the Commission's detailed
Part C	Sales and expenses	spreadsheets but no later than 31 July 2013

#### **Return address**

Mail: Director Operations 2

Anti-Dumping Commission

5 Constitution Ave CANBERRA ACT 2601

**Facsimile**: 1300 882 506

**E-mail**: operations2@adcommission.gov.au

# Part A – Company and overseas supplier information

## A.1 Your company

Company Name	CAE Foods Assatratio Divilial
Company Name	GAF Foods Australia Pty Ltd
ABN:	
Contact name:	
Position:	
Mailing address:	
Telephone:	
Facsimile:	
E-mail address:	
Dravida dataila on the augusta	hip of your company and major charabolders.
Provide details on the owners	hip of your company and major shareholders:
Owner/Director	
Describe the role of your com	pany in the Australian market for prepared or preserved
pagab producto tar avample	huving or colling agent importer/distributor
	, buying or selling agent, importer/distributor,
peach products – for example importer/wholesaler, importer.	
importer/wholesaler, importer	retailer or importer/end-user.
	retailer or importer/end-user.
importer/wholesaler, importer	retailer or importer/end-user.
importer/wholesaler, importerImporter  At what level of trade is each	retailer or importer/end-user.
importer/wholesaler, importer	retailer or importer/end-user.
importer/wholesaler, importerImporter  At what level of trade is each retailer or end-user?	of your customers – for example, distributor, wholesaler,
importer/wholesaler, importerImporter  At what level of trade is each retailer or end-user?  Customer	of your customers – for example, distributor, wholesaler,
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importer/wholesaler, importerImporter  At what level of trade is each retailer or end-user?  Customer	of your customers – for example, distributor, wholesaler,

## A.2 Your overseas supplier(s) of the goods under consideration

Please complete the below information for each of your overseas supplier of prepared or preserved peach products (using a new box for each supplier).

If you source prepared or preserved peach products from a country other than South Africa, please provide details of the supplier(s) of these goods.

Commodity:	Prepared or preserved peach products
Supplier name:	Rhodes Food Group
Is the supplier the	Yes
manufacturer?	
If 'no', please also	
answer question	
A.3 in relation to	
this supplier.	
Pack sizes	825gram
supplied:	
Country of origin:	South Africa
Contact name:	Tertius Nel
Position:	International commercial manager
Mailing address:	Private bag X3040Paarl 7620
	Western Cape South Africa
Telephone:	27 0 21 870 4000
Facsimile:	27 0 21 874 1445
E-mail address:	nelt@rhodesfoodgroup.com

## A.3 Overseas manufacturer(s) of the goods under investigation

If the supplier(s) listed in your response to question A.2 above is not the manufacturer of the prepared or preserved peach products supplied, please complete the below for each manufacturer of the goods supplied (using a new box for each supplier).

Commodity:	Prepared or preserved peach products	
Supplier name (from A.2):	As Above	
Manufacturer		
name:		
Country of origin:		
Manufacturer		
contact name:		
Position:		
Mailing address:		
Telephone:		
Facsimile:		
E-mail address:		
within import ques from <b>5 August 20</b> Can you please ac Please note that it	would like to commence visits to importers to verify the tionnaire responses and discuss the investigation as a 13.  It is what dates are suitable to your company for this may be helpful to consider the availability of key staff asing officer or sales staff.	soon as possible visit?
Any staff wil	l be made available on your request, please advise d	ate
Address for propos	sed visit (the address at which your accounting record	ds are held):
Street address:		
Telephone:		
Facsimile:		

## Part B – Imports and forward orders

Please complete this part after the Commission has provided you with your detailed spreadsheets of imports, and return this part, along with your response to Part C no later than 31 July 2013.

To assist with the identification of imports of the goods under investigation, the Commission will shortly provide you with spreadsheets of your imports of prepared or preserved peach products from 1 July 2012 to 30 June 2013.

This information will be obtained from the Australian Customs and Border Protection Service's import database.

Within this spreadsheet, the Commission will select several shipments (by highlighting them) that it wishes to examine in more detail.

#### B.1 Import details

Please complete the "Part B – Cost to import and sell" spreadsheet included in the "Prepared or preserved peach products Importer Questionnaire Spreadsheets" workbook emailed to you as part of this package, with details for the highlighted selected shipments.

The spreadsheet should contain costs and sales data for the selected shipments of prepared or preserved peach products **exported** from South Africa since 1 July 2012. The completed spreadsheet should be returned as part of your Part B response, along with details of your forward orders (see B.3 below).

(Please note that that you cannot complete this part of the questionnaire until the Commission provides you with the respective listing of your imports. The Commission will contact you shortly in this regard after receiving Part A of the questionnaire).

#### B.2 Documents required at the visit

In relation to the shipments selected by the Commission for verification (i.e. those shipments highlighted in the spreadsheet which will be provided by the Commission), please prepare copies of the commercial invoice, bill of lading, packing list and any other documents supporting post exportation costs including;

- overseas freight and insurance;
- customs duties;
- landing and wharfage charges;
- freight forwarding fees;
- cartage/delivery fees and
- any other charges between the FOB point and the landed, duty paid into-store point.

It would be appreciated if these documents could be assembled into one bundle for each shipment selected. *Please retain these copies for presentation at the Commission's visit*.

#### **B.3** Forward orders

Please completed the "Part B – Forward Orders" spreadsheet within the "Prepared or preserved peach products Importer Questionnaire Spreadsheets" workbook in the package that will be provided. The completed spreadsheet should be returned as part of the Part B response, along with details of your selected shipments as discussed in B.1 above.

### Part C – Sales and selling expenses

Please return your responses to Part C along with your response to Part B no later than 31 July 2013.

#### C.1 Your sales

Please provide details of all your sales in the Australian market of prepared or preserved peach products exported from South Africa from 1 July 2012 to 30 June 2013.

If possible, and where appropriate, the following data should be provided in Microsoft Excel format (a suggested spreadsheet "Part C – Sales" is provided within the "Prepared or preserved peach products Exporter Questionnaire Spreadsheets" workbook in this package).

Please include:

- Customer name:
- Customer level of trade (Distributor, End user etc);
- Location state;
- Location city;
- Invoice number;
- Invoice date;
- Delivery terms (eg. FIS, Ex-warehouse);
- Credit terms (days);
- Quantity;
- Packing;
- Total invoiced price;
- Unit invoiced price;
- Off invoice discount/rebate amount (if applicable, list each type of discount/rebate individually);
- Net unit sales price;
- Your supplier of the goods;
- o Purchase order number to supplier; and
- Country of origin.

#### C.2 Selling, general and administration expenses

Please calculate your selling, general and administration costs for prepared or preserved peach products for the period **1 July 2012** to **30 June 2013** and enter this information into the "Part B — Cost to import and sell" spreadsheet included in the "Prepared or preserved peach products Importer Questionnaire Spreadsheets" workbook in this package.

These expenses are normally derived from profit and loss statements or other management records and are typically expressed as a percentage of sales revenue. Where prepared or preserved peach products are only a part of overall company sales, allocations of selling, general and administrative expenses may have to be made.

The Commission will seek to verify your sales data, and your estimate of selling, general and administrative expenses at the importer visit.

# Checklist

Returr	n by <b>17 July 2013</b>
	Part A response
0 0 0	Your company details Supplier/manufacturer details Suitable dates for verification meeting with the Commission
Returr	n by <b>31 July 2013</b>
	Part B response
0	Sales Route spreadsheet of imports Information on forward orders
	Part C response
0	Sales spreadsheet of sales Selling, General and Administration expenses
During  o o	verification meeting (may be required to assist verification) Copies of source documents of post-exportation costs for shipments Financial statements Bank records
0	Import and post-exportation documents for other shipments
0	Sales invoices  Documentation to support selling costs (eg freight, warehousing)  Documentation to support SG&A expenses