IMPORTER QUESTIONNAIRE

**PREPARED OR PRESERVED TOMATOES**

**EXPORTED TO AUSTRALIA FROM ITALY BY ALL EXPORTERS OTHER THAN Feger di Gerardo Ferraioli S.P.A.** **and La Doria S.p.A.**

This questionnaire seeks information in relation to your imports and sales of prepared or preserved tomatoes exported to Australia from Italy by all exporters other than Feger di Gerardo Ferraioli S.p.A. and La Doria S.p.A.

The questionnaire is accompanied by the attached Excel workbook “Importer

Questionnaire Spreadsheets”, which provides a template for your response to various parts of the questionnaire.

Information provided in response to the questionnaire may be used to assist in determining export prices and non-injurious prices, to construct the Australian market for the goods, and in the assessment of the applicant’s injury claims.

The attached *Australian Dumping Notice No 2018/106* provides details of the goods under consideration, the application and the inquiry procedures.

**This questionnaire comprises of three parts:**

|  |  |
| --- | --- |
| **Part A** | **Company and overseas supplier information** |
| **Part B** | **Imports and forward orders** |
| **Part C** | **Sales and expenses** |

**Due date for response: Part A Due - 23 July 2018**

**Part B & C Due - 6 August 2018**

**Return address**

**Mail (on CD or USB):** Director – Investigations 1

Anti-Dumping Commission   
Level 35, 55 Collins St  
Melbourne VIC 3000

**E-mail**: [investigations1@adcommission.gov.au](mailto:investigations1@adcommission.gov.au)

Part A – Company and overseas supplier information

**A.1 Your company**

|  |  |
| --- | --- |
| Company Name |  |
| ABN: |  |
| Contact name: |  |
| Position: |  |
| Mailing address: |  |
|  |  |
|  |  |
|  |  |
|  |  |
| Telephone: |  |
| Facsimile: |  |
| E-mail address: |  |

Provide details on the ownership of your company and major shareholders:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Describe the role of your company in the Australian market for prepared or preserved tomatoes – for example, buying or selling agent, importer/distributor, importer/wholesaler, importer/retailer or importer/end-user.

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At what level of trade is each of your customers – for example, distributor, wholesaler, retailer or end-user?

|  |  |
| --- | --- |
| **Customer** | **Level of trade** |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
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|  |  |
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|  |  |
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|  |  |

**A.2 Your overseas supplier(s) of the goods under consideration**

Please complete the below information for each of your overseas suppliers of prepared or preserved tomatoes (using a new box for each supplier).

If you source prepared or preserved tomatoes from a country other than Italy, please provide details of the supplier(s) of these prepared or preserved tomatoes.

|  |  |
| --- | --- |
| Commodity: | **Prepared or preserved tomatoes** |
| Supplier name: |  |
| Is the supplier the manufacturer?  If ‘no’, please also answer question A.3 in relation to this supplier. |  |
| Finish(es) supplied: |  |
| Country of origin: |  |
| Contact name: |  |
| Position: |  |
| Mailing address: |  |
|  |
|  |
|  |
|  |
| Telephone: |  |
| Facsimile: |  |
| E-mail address: |  |

**A.3 Overseas manufacturer(s) of the goods under consideration**

If the supplier(s) listed in your response to question A.2 above is not the manufacturer of the prepared or preserved tomatoes supplied, please complete the below for each manufacturer of the prepared or preserved tomatoes supplied (using a new box for each supplier).

|  |  |
| --- | --- |
| Commodity: | **Prepared or preserved tomatoes** |
| Supplier name (from A.2): |  |
| Manufacturer name: |  |
| Country of origin: |  |
| Manufacturer contact name: |  |
| Position: |  |
| Mailing address: |  |
|  |
|  |
|  |
|  |
| Telephone: |  |
| Facsimile: |  |
| E-mail address: |  |

**A.4 Timing of proposed visit by the Anti-Dumping Commission**

The Anti-Dumping Commission (the Commission) would like to commence visits to importers to verify the data submitted within import questionnaire responses and discuss the inquiry as soon as possible from **13 August 2018**.

Can you please advise what dates are suitable to your company for this visit?

Please note that it may be helpful to consider the availability of key staff, such as your accountant, purchasing officer or sales staff.

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Address for proposed visit (the address at which your accounting records are held):

|  |  |
| --- | --- |
| Street address: |  |
|  |
|  |
|  |
|  |
| Telephone: |  |
| Facsimile: |  |

Part B – Imports and forward orders

Upon submission of Part A of this questionnaire, the Commission will provide you with a detailed listing of your identified possible imports of prepared or preserved tomatoes exported from Italy during the period 1 July 2017 – 30 June 2018. This information has been sourced from the Australian Border Force imports database.

Within this listing, the Commission has highlighted several selected imports in yellow. These imports have been selected for detailed assessment (see below).

**B.1 Import details**

Please complete the “Part B – Cost to import and sell” spreadsheet included in the “Importer

Questionnaire Spreadsheets” workbook, with details for the highlighted selected shipments.

The spreadsheet should contain costs and sales data for the selected shipments of prepared or preserved tomatoes **exported** from Italy since 1 July 2017. The completed spreadsheet should be returned as part of your Part B response, along with details of your forward orders (see B.3 below).

**B.2 Documents required at the visit**

In relation to the shipments selected by the Commission for verification (i.e. those shipments highlighted in the spreadsheet which will be provided by the Commission), please prepare copies of the commercial invoice, bill of lading, packing list and any other documents supporting post exportation costs including;

* overseas freight and insurance;
* customs duties;
* landing and wharfage charges;
* freight forwarding fees;
* cartage/delivery fees and
* any other charges between the FOB point and the landed, duty paid into-store point.

It would be appreciated if these documents could be assembled into one bundle for each shipment selected. Please retain these copies for presentation at the Commission’s visit.

**B.3 Forward orders**

Please complete the “Part B – Forward Orders” spreadsheet within the “Importer

Questionnaire Spreadsheets” workbook. The completed spreadsheet should be returned as part of the Part B response, along with details of your selected shipments as discussed in B.1 above.

**B.4 The goods?**

Please go through this provided listing of potential imports and in the column titled ‘The goods (Yes/No)?’, identify whether you consider the imported products to be prepared or preserved tomatoes subject to the inquiry, as per the goods description.

Please return this listing with the column completed in your response to the importer questionnaire.

**B.5 Tenders for generic, retailer housebrand or private label**

Where a tender process was undertaken for generic, retailer housebrand or private label, please prepare copies of the following documents:

* tender documents for tenders that occurred in, or were in effect during the inquiry period (1 July 2017 to 30 June 2018);
* documentation outlining all tender offers submitted by suppliers, and
* finalised supply agreements.

Part C – Sales and selling expenses

**C.1 Your sales**

Please provide details of all your sales in the Australian market of prepared or preserved tomatoes exported from Italy **except** by Feger di Gerardo Ferraioli S.p.A. and La Doria S.p.A. during the period 1 July 2017 to 30 June 2018.

If possible, and where appropriate, the following data should be provided in Microsoft Excel format (a suggested spreadsheet “Part C – Sales” is provided within the “Importer Questionnaire Spreadsheets” workbook).

Please include:

* + Customer name;
  + Customer level of trade (Distributor, End user etc);
  + Location – state;
  + Location – city;
  + Invoice number;
  + Invoice date;
  + Delivery terms (eg. FIS, Ex-warehouse);
  + Credit terms (days);
  + Finish/dimensions/wall thickness;
  + Quantity;
  + Packing;
  + Total invoiced price;
  + Unit invoiced price;
  + Off invoice discount/rebate amount (if applicable, list each type of discount/rebate individually);
  + Net unit sales price;
  + Your supplier of the goods;
  + Purchase order number to supplier; and
  + Country of origin.

**C.2 Selling, general and administration expenses**

Please calculate your selling, general and administration costs for prepared or preserved tomatoes for the period 1 July 2017 to 30 June 2018 and enter this information into the “Part B – Cost to import and sell” spreadsheet included in the “Importer Questionnaire

Spreadsheets”.

These expenses are normally derived from profit and loss statements or other management records and are typically expressed as a percentage of sales revenue. Where prepared or preserved tomatoes is only a part of overall company sales, allocations of selling, general and administrative expenses may have to be made.

The Commission will seek to verify your sales data, and your estimate of selling, general and administrative expenses at the importer visit.

## Checklist

* Part A response
  + Your company details
  + Supplier/manufacturer details
  + Suitable dates for verification meeting with the Commission
* Part B response
* Sales Route spreadsheet of imports
  + Information on forward orders
* Part C response
  + Sales spreadsheet of sales
  + Selling, General and Administration expenses
* During verification meeting (may be required to assist verification)
  + Copies of source documents of post-exportation costs for shipments
  + Financial statements
  + Bank records
  + Import and post-exportation documents for other shipments
  + Sales invoices
  + Documentation to support selling costs (eg freight, warehousing)
  + Documentation to support SG&A expenses