END USER QUESTIONNAIRE

ZINC COATED (GALVANISED) STEEL

EXPORTED TO AUSTRALIA FROM THE REPUBLIC OF INDIA, MALAYSIA AND THE SOCIALIST REPUBLIC OF VIETNAM

**INTRODUCTION**

This questionnaire seeks information in relation to your purchases and use and/or resale of galvanised steel (the goods).

The purpose of this questionnaire is to assist the Anti-Dumping Commission (the Commission) to assess whether, and if so how, injury to the Australian galvanised industry has occurred. This information will be used to estimate the Australian market for the goods, and in the assessment of the applicant’s injury claims.

Your company has been identified as being a purchaser of galvanised steel during the investigation period (1 July 2015 to 30 June 2016).

Your assistance will help the Commission to assess whether the Australian industry is suffering material injury caused by exports of galvanised steel from India, Malaysia and Vietnam. Please take the time to review the following questions and provide the most accurate information.

It is a requirement for the Commission to publish a non-confidential version of all information to which it has regard during this investigation. You can blank or black out your answers (or parts of your answers) that are of a confidential nature. However, you must provide a summary of the redacted information for inclusion in the public record. As such, any deletions should be followed by a bracketed summary containing sufficient detail to permit a reasonable understanding of the substance of the information deleted. The following is an example:

*Management accounts (eg income statements) can be extracted for individual operating segments, global business units, value centres, etc Company X to individual grades and packing types. Accounts can be further split by legal entity (eg Company X) and sales region. XXXXXXXXXXXXXXXXXX X XXXXXXXXXXXXXXXXXXXXX XXXXX XXXX XXXXXXXXXX XXXXXXX XXXX XXXXXXXXXXXX XXXXXX XXXX XXXXXXX XXXXXX XXXXX XXXXXXX XXXX*

*XXX XXXXXXXXX XXXXX XXXX XXXXXXXXXXXXXX [explanation of cost allocation through the divisions of Company X].*

If you have any questions, or require any assistance in completing this questionnaire, please contact the case manager on (02) 6276 1462.

Thank you for your cooperation in this matter.

**PART A GENERAL**

1. Please identify your company’s principal activity with respect to galvanised steel

Building and Construction □

Car Manufacturer □

Farming □

Other (please specify) □

2. Please provide your company’s name and contact details:

Name of contact:

Contact number: (ph)

Email:

Company name:

Address:

**PART B QUESTIONS**

1. Which of the following factor(s) are important in your selection of galvanised steel supplier? (number relevant boxes in order of priority i.e. 1,2,3 etc)

Price □

Style & Design □

Specifications of quoted grade/ fit for purpose □

Quality of quoted product □

Your relationship with the supplier □

Availability of supply □

Other □

(Please specify)………………….……………………………………………

1. For the different types (grades) of galvanised steel you purchase, rank them in order of tonnes purchased (*for example, if G250 accounted for the biggest tonnage purchased put 1 against that type*); and complete for the other types in order of priority)?

G2 (….%) □

G250 (….%) □

G450 (….%) □

G550 (….%) □

Other □

(Please specify) …………………………………………………………

1. Identify the names and address of **all your suppliers** of galvanised steel during the investigation period 1 July 2015 to 30 June 2016.

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1. How do you determine / negotiate the price of the galvanised steel with your supplier / distributor? Identify all relevant factors (*such as grade/model/type; time taken from order date to time of delivery etc, relationship with your suppier*).

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1. Provide details of all of your purchases of galvanised steel in Australia (include purchases from BlueScope and/or imported products) from 1 July 2015 to 30 June 2016.

If possible, and where appropriate, the following data should be provided in Microsoft Excel format (a suggested spreadsheet attached). Please include as much detail as possible using the information in your records:

* 1. Supplier(s) name (identifying Bluescope, and the name of the overseas producer/supplier)
  2. Country of Origin
  3. Customer level of trade (Distributor, End user etc);
  4. Location – state;
  5. Location – city;
  6. Purchase date;
  7. Finish/dimensions/wall thickness;
  8. Base Steel (hot rolled or cold rolled)
  9. Hot Dipped coating type
  10. Coating mass (weight)
  11. Grade Designation ( e.g. AS 1397/JIS 3302 )
  12. Thickness (BMT)
  13. Width
  14. Form (Coil or Sheet)
  15. Prime / Non-Prime
  16. Quantity
  17. Total invoiced price
  18. Unit invoiced price
  19. Off invoice discount/rebate amount (if applicable, list each type of discount/rebate individually)
  20. Net unit sales price

1. Please provide any other comments you wish to make in relation to the galvanised steel dumping and subsidisation investigation in general, particularly as it relates to the Australian market and injury to the Australian injury.

**PART C DECLARATION**

The undersigned certifies that all information supplied herein in response to the questionnaire (including any data supplied in an electronic format) is complete and correct to the best of his/her knowledge.

The undersigned further certifies that he/she is duly authorised to make this declaration.

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**Date** **Signature**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Name**

**Return by: 9 December 2016**

**Return address**

Mail: Director, Operation 5

Anti-Dumping Commission

SAP House, Level 4

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ACT 2601

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