

s22

From: Gaetjens, Dianna
Sent: Friday, 20 June 2025 10:43 PM
To: **s22**
Cc: **s22** Sloan, Troy; **s22**
Subject: TPs - opening of the Whyalla Steelworks sale process
Attachments: Talking Points - Whyalla sale process.docx; Further background on BlueScope Services Agreement.docx

Evening **s22**

Please find attached suggested TPs for the commencement of the Whyalla Steelworks sale process. We may have to update them Monday pending review of a MR put out by SA.

Let us know if you'd like additional points.

I've attached a separate doc with some further background information on the **s45, s47(1)(b)** . This is commercial in confidence and the content shouldn't be released publicly.

Kind regards

Dianna

Whyalla Steelworks sale process - Talking Points

For use after sales process opens 24 June 2025 (draft as at 20 June 2025)

Headline

- The official sale process for the Whyalla Steelworks is underway, an important milestone in its transition to an economically and environmentally sustainable, long-term future.
- The sale of Australia's second largest steel manufacturer gives prospective bidders the unique opportunity to leverage a pit-to-port asset and advance sovereign steelmaking in Australia.
- The Commonwealth and South Australian Governments are jointly contributing up to \$1.9 billion to invest alongside a new owner in the steelworks' future.
- Administrators KordaMentha are running the staged sale process and engaging with prospective bidders.

What is happening now?

- Administrators KordaMentha (Administrators Appointed) are running the sale process for OneSteel Manufacturing Pty Ltd (OneSteel), owner of Whyalla Steelworks, and engaging with prospective bidders.
- Following execution of confidentiality agreements, the administrators are providing interested parties with access to information about the business to inform their decision to bid. Information shared is commercial-in-confidence.
- In this first stage of the process, the Commonwealth and South Australia's role is limited to providing relevant information to the administrators to share with bidders.
- Later in the sale process, governments may discuss with bidders the details of any government investment to transition the steelworks to a sustainable, long-term future.

What information will be provided to bidders?

- KordaMentha is responsible for deciding the scope of information provided to bidders.
- The Commonwealth and South Australian Governments are sharing with KordaMentha information about government support, other relevant government policies and the governments' joint ambitions for the future of the steelworks.
- We understand the administrators will be providing information about the company's operations, financial performance, workforce, contracts and assets/liabilities. Questions about that information should be directed to KordaMentha.

What funding is the Commonwealth and SA providing to a new owner?

- The Commonwealth and SA have together committed up to \$1.9 billion to invest alongside a new owner in the steelworks' future. Governments will work with a new owner to finance upgrades and infrastructure. Funding will be subject to due diligence and negotiations with bidders.
 - Commonwealth funding includes up to \$500 million of the Green Iron Investment Fund.
 - The Commonwealth will also offer up to \$1 billion in other support.
 - SA is contributing \$390 million to transform the steelworks.

Why is this important?

- The Commonwealth's support for the Whyalla Steelworks recognises the important role the steelworks plays in the South Australian and national economies; its value for sovereign capability; and its significant future potential.
 - Steel from Whyalla helps Australia build and maintain its infrastructure – including railways, bridges, schools, hospitals, high-rise towers, transmission infrastructure and defence assets.
- With the right investments, the future steelworks will advance our transition to green iron and steel, representing a significant step towards realising the government's broader Future Made in Australia ambitions.

If asked – Why has BlueScope been given a special agreement? Why are BlueScope on site?

- This is a matter for the administrators.
- I understand that the administrators entered into a Services Agreement with BlueScope to provide advisory services at the Whyalla Steelworks, including to review the condition of iron and steelmaking processes and equipment and identify critical safety and operational issues.
- The administrators have publicly stated this was necessary due to the poor state of the steelworks.
- From the Commonwealth's perspective, we are operating under strict probity principles with respect to discussions with prospective bidders.
- The government will not engage preferentially with any bidders when considering government support.

If asked – which companies are bidding? Is there interest?

- We understand that multiple parties have expressed an interest. Administrators KordaMentha are running the sales process and vetting prospective bidders.

If asked – how will you select a new buyer?

- Administrators KordaMentha will assess which proposals received are in the best interests of creditors.
- Creditors will vote on proposals at the Second Creditors Meeting; a majority vote is required. The Second Creditors meeting must take place by 20 March 2026.
- Bidders that intend to make offers conditional upon government support will need to agree the terms and amount of support with governments before any proposal is put to creditors for approval.
- The terms and amount of any government support may differ for individual proposals, recognising the need to ensure any support achieves government objectives and delivers value for taxpayers' money.

If asked – will a new buyer need to produce green iron and steel?

- The Commonwealth Government has earmarked up to \$500 million of the Green Iron Investment Fund to support the longer-term transformation of the steelworks. The use of this grant funding will be determined in consultation with bidders.
- In total the two governments have committed to investing up to \$1.9 billion alongside a new owner who has the capability to secure the transformation and long-term operations of the steelworks. The amount and terms of government investment made will depend on factors including how proposals address joint government objectives, including for a green steel future for Whyalla and South Australia.

If asked - why is the Commonwealth government commitment larger than SA's?

- The Commonwealth and SA have together committed up to \$2.4 billion in support for the Whyalla Steelworks. The package includes up to \$1.9 billion joint investment in the steelwork's future, with governments to work with a new owner to invest in the upgrades and new infrastructure.
- The governments are in some cases contributing different amounts to individual components of the package.
- Final funding will be subject to negotiations and due diligence, and subsequent government agreement.

If asked - Will the government take an equity stake in Whyalla?

- The Commonwealth will consider appropriate financing options in due course. Decisions around the form and amount of funding will be subject to negotiations with possible future buyer/s and appropriate due diligence.

If asked – Will the Commonwealth provide additional funding for an extended administration of the steelworks?

- The Commonwealth will consider requests for further funding in accordance with the usual processes of Government.

Further background on BlueScope Services Agreement

To accompany Whyalla sale process TPs

Further background:

- BlueScope has provided a **s47(1)(b), s45** advisory service to support the operations of the steelworks and provide the administrators with comfort any WHS and safety issues existing at the time of their appointment have been addressed such that there are no persisting risks for OneSteel personnel and contractors.
- We understand the administrators felt they needed specialised expertise on site as soon as possible following OneSteel being put into administration, given critical issues identified. **s45, s47(1)(b)**
- **s45, s47(1)(b)**
- **s45, s47(1)(b)**
- Creditors are not obliged to accept any proposal recommended to them. **s45, s47(1)(b)**
- Ultimately, the creditors will determine the outcome of any sale proposal (at the Second Creditors Meeting).
- **s45, s47(1)(b)**
- **s45, s47(1)(b)**
- **s45, s47(1)(b)**

s22

From: s22
Sent: Friday, 20 June 2025 9:36 AM
To: s22
Cc: s22
Subject: RE: Whyalla Flights [SEC=OFFICIAL]
Attachments: RE: Visit details - 24 June [SEC=OFFICIAL:Sensitive]

Hi s22 ,

Thanks for your email. I've been in touch with Di Hugo from KordaMentha who has requested Troy's boot, trouser and shirt size as they will be providing him appropriate PPE.

The SA Department for Energy and Mining (Maria Kosti) has also been in touch regarding contact requirements for personnel arriving onsite at the steelworks and Whyalla airport tarmac – Has the SA premier's office been in touch with you? Please see attached email.

If not, are you able to please provide the details of each person arriving on-site?

Below is a copy and paste from the attached SA email and Troy's flights.

- Flight from Adelaide to Whyalla Tuesday, 24 June 6:50am QF2571 **Troy is on this flight**
- Flight from Whyalla to Adelaide Tuesday, 24 June 11:55am QF2574 **Troy is departing Whyalla later, at 1725 on QF2577 as he will be meeting with KordaMentha after.**
- Minister flight from Adelaide to Sydney 4:55pm **Troy will be departing Adelaide on the following day on Wednesday afternoon.**

I'd be grateful for the Minister's program once finalised and very happy for a phone call to discuss logistics 😊

We need have details for each person arriving on site for the presser. Likewise, we need a list of people who will be accessing the tarmac at the airport so the Whyalla Airport can generate them access passes.

What is require for each person arriving on site:

Full Name:

Company:

Mobile No:

Must Wear: Steel capped safety boots, long sleeved cotton shirt (hi Viz preferred), long cotton trousers (denim jeans permitted).

No polyester permitted.

Testing: All entries to site are subject to random breath & alcohol testing. All BAC must be at 0.0%.

Additional information from Steelworks:

Media personnel will not be permitted to visit a prescribed route or get off the bus without the above PPE being adhered to.

No-one is permitted to drive on site, therefore we will require the number of personnel asap (including all media) as I will need to hire a bus to take them on site and keep them together.

By having numbers ASAP, I will be able to allocate helmets, gloves, glasses – these are mandatory on site.

As the Premier usually arrives in his vehicle with a security team, we will require his security teams details.

We will give this information to our Head of HSR to allow them to coordinate security and routes on site for pre-scope.

All people in the Premier's vehicle must be included in this group alone.

s22

Whyalla Steelworks Taskforce

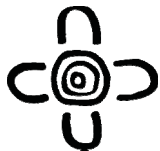
Ngunnawal Country, Industry House, 10 Binara Street (GPO Box 2013), Canberra ACT 2601 Australia

Department of Industry, Science and Resources

s22

| industry.gov.au ABN 74 599 608 295

Our purpose is to help the government build a better future for all Australians through enabling a productive, resilient and sustainable economy, enriched by science and technology.



Acknowledgement of Country

Our department recognises the First Peoples of this Nation and their ongoing cultural and spiritual connections to the lands, waters, seas, skies, and communities.

We Acknowledge First Nations Peoples as the Traditional Custodians and Lore Keepers of the oldest living culture and pay respects to their Elders past and present. We extend that respect to all First Nations Peoples.



s22

From: s22
Sent: Friday, 20 June 2025 9:24 AM
To: Kosti, Maria (DEM)
Cc: s22
Subject: RE: Visit details - 24 June [SEC=OFFICIAL:Sensitive]

Hi Maria,

Just letting you know I have been liaising with Di from KordaMentha regarding Troy's attire (they will provide him with boots, a shirt and pants). I'll copy you into my response.

For Troy's pass, please see the below details. Do you need us to seek details for those travelling with Minister Ayres, or is your Minister's office doing that?

Full Name: Troy Sloan
Company: Department of Industry, Science and Resources
Mobile No: s47F

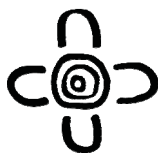
Thanks,

s22

Whyalla Steelworks Taskforce
Ngunnawal Country, Industry House, 10 Binara Street (GPO Box 2013), Canberra ACT 2601 Australia
Department of Industry, Science and Resources
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From: s22
Sent: Thursday, 19 June 2025 5:53 PM
To: s22

Subject: RE: Visit details - 24 June [SEC=OFFICIAL:Sensitive]

~~OFFICIAL: Sensitive~~

Hi s22 – if Troy is attending, we will need to provide these details to SA asap.

Would also be useful to know whether Min Ayres' office is liaising direct with SA Prem's office on this.

s22

Department of Industry, Science and Resources

Kaurna Country, 50 Flinders Street, Adelaide, SA, 5000

~~OFFICIAL: Sensitive~~

From: s22

Sent: Wednesday, 18 June 2025 1:51 PM

To: Sloan, Troy <Troy.Sloan@industry.gov.au>; s22
<Dianna.Gaetjens@industry.gov.au>

Gaetjens, Dianna

Cc: s22

Subject: FW: Visit details - 24 June [SEC=OFFICIAL:Sensitive]

SA has provided access requirements for steelworks (and folk accessing tarmac for airport announcement).

SA Prem's office may share with Min Ayres' office. @Gaetjens, Dianna may still be worth sharing in next communication to MO?

We can then provide that detail to SA to ensure access.

s22

Department of Industry, Science and Resources

Kaurna Country, 50 Flinders Street, Adelaide, SA, 5000

From: Kosti, Maria (DEM) <Maria.Kosti@sa.gov.au>

Sent: Wednesday, 18 June 2025 1:33 PM

To: s22

Subject: Visit details - 24 June [SEC=OFFICIAL:Sensitive]

~~OFFICIAL: Sensitive~~

CAUTION - This email originated from outside of the organisation. Do not click links or open attachments unless you recognise the sender and know the content is safe.

~~OFFICIAL: Sensitive~~

Hi s22

Below is the info I sent to the Premiers office to collect the details for the Steelworks.

I also need the same information for the Airport – anyone who will be going on the tarmac, will need to get them access passes.

Thanks heaps!!
MK

We need have details for each person arriving on site for the presser. Likewise, we need a list of people who will be accessing the tarmac at the airport so the Whyalla Airport can generate them access passes.

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Company:

Mobile No:

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No polyester permitted.

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Additional information from Steelworks:

Media personnel will not be permitted to visit a prescribed route or get off the bus without the above PPE being adhered to.

No-one is permitted to drive on site, therefore we will require the number of personnel asap (including all media) as I will need to hire a bus to take them on site and keep them together. By having numbers ASAP, I will be able to allocate helmets, gloves, glasses – these are mandatory on site.

As the Premier usually arrives in his vehicle with a security team, we will require his security teams details.

We will give this information to our Head of HSR to allow them to coordinate security and routes on site for pre-scope.

All people in the Premier's vehicle must be included in this group alone.

Maria Kosti

Director

Whyalla Steelworks Industrial Transformation Unit

Department for Energy and Mining

T: +61 8 8429 0201 | M: **s47F**

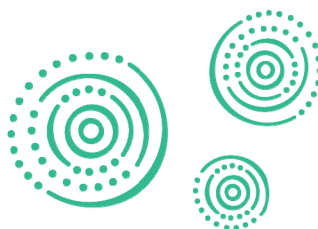
E: maria.kosti@sa.gov.au | W: www.energymining.sa.gov.au

📍: Level 27, 91 King William Street, Adelaide SA 5000 - Kaurna Country

📍: Shop 73, Westlands Shopping Centre, McDouall Street, Whyalla Norrie SA 5608 - Barngarla Country



Government of South Australia
Department for Energy and Mining



As guests on Aboriginal land, the Department for Energy and Mining acknowledges everything it does impacts on Aboriginal country, the sea, the sky, its peoples, and the spiritual and cultural connections which have existed since the first sunrise. Our responsibility is to share our collective knowledge, recognise a difficult history, respect the relationships made over time, and create a stronger future.

DISR - for release under the FOI Act

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~~OFFICIAL: Sensitive~~

s22

Chat Shared +

20/06 11:44 am

Hi s22 I've sent you an email, but Troy wanted me to check in to see if the Minister wants him at the airport upgrade opening, and will Troy be travelling with the Minister from the Whyalla airport? Thanks, and happy to chat 😊

20/06 12:10 pm

s22 s22
Hi s22 lovely to e-meet you. I have seen you email but just need to check a few things with s22 who has been working on the program 😊 I will check on your message and get back to you shortly, thank you

20/06 12:11 pm

No worries - thank you!!

20/06 12:13 pm

s22 s22
The Minister would like Troy at the airport upgrade opening please and we will have a hire car which Troy can come in our car with the Minister for the day

However I understand Troy is meeting KordaMentha, if you want to give me a call happy to discuss logistics and rough plan for the day

20/06 12:14 pm

I'll give you a buzz now

