

Use of consultancy services in the Department

The Department engages consultants to provide specialist advice and services necessary to ensure effective program delivery. In selecting a consultant, departmental managers comply with the following core principles and policies:

- achieving value for money;
- ensuring open and effective competition to the maximum extent practicable;
- conducting the purchasing activity in an ethical and fair manner;
- promoting national competitiveness and developing industry;
- supporting a range of other Commonwealth policies; and
- accountability and reporting.

All proposals to engage a consultant require the endorsement of the relevant delegate.

Consultants may be engaged to satisfy the following departmental requirements:

- the need for specialised skills;
- rapid access to the latest technology, and experience in its application;
- the need for change agents or facilitators;
- to overcome a lack of in-house resources; or
- to undertake independent studies.

The Department uses comprehensive Chief Executive Instructions to govern its purchasing activities in relation to ongoing consultancies.

The Department seeks to achieve the best value for money in all its purchasing activities. Various purchasing methods are adopted to achieve this, including:

- public advertisement;
- limited tender; and
- sole supplier in some instances.

Consultancy services engaged in 2000-2001

The tables below list the total number and cost of consultancies working with the Department in 2000-2001 and the consultancies engaged in 2000-2001 and the amounts paid, by departmental Division.

Previous Financial Years Contracts - Expenditure spent in 2000/01 on consultancies for contracts that were **not** executed this Financial Year

Group: Australian Building Codes Board

**Name of
consultant**

**Summary description of the nature
and purpose of the consultancy**

Expenditure

| | | | |
|---|-------------------|---|--------------------|
| 1 | Business Analytix | Identifying preferred arrangements for the future publishing and management of the BCA, to advise on the tender for publishing of the BCA and marketing and new new product development | \$70,204.83 |
| | | | \$70,204.83 |

This information is for Financial Year 2000-2001 only.

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process | Justification for the decision to employ consultancy services | Expenditure |
|---|--|--|--|--------------------------|--|---------------------|
| 1 | Pacific& Australian Consulting Engineers Pty Ltd | Provision of the services of a regulatory/building energy efficiency | \$116,160.00 | Public Tender | Lack of In-house Resources | \$88,731.00 |
| 2 | Deloitte Touche Tohmatsu | Advice on incorporation of the Australian Building Codes Board | \$12,000.00 | Selective Tender | Lack of In-house Resources | \$12,000.00 |
| 3 | Progressive Building Solutions Pty Ltd | Provision of the services of a regulatory/building energy efficiency | \$116,160.00 | Public Tender | Lack of In-house Resources | \$55,906.00 |
| 4 | Constructive Concepts | Provision of Architectural energy efficiency specialist | \$47,000.00 | Public Tender | Lack of In-house Resources | \$8,373.00 |
| 5 | Microcraft | Development of a multimedia training package on cd rom | \$75,900.00 | Selective Tender | Lack of In-house Resources | \$37,950.00 |
| 6 | Warrington Fire Research (Aust) Pty Ltd | Provide fire modelling to evaluate the fire safety requirements for large isolated buildings | \$13,200.00 | Selective Tender | Lack of In-house Resources | \$0.00 |
| 7 | Atech Group Pty Ltd | RIS - Energy Efficiency, measures for domestic service installations and roof insulations | \$19,965.00 | Selective Tender | Lack of In-house Resources | \$0.00 |
| 8 | Aspinall Consulting | Assist in the publishing management and marketing system for the BCA and the implementation of the Laver recommendations | \$45,199.00 | Selective Tender | Lack of In-house Resources | \$43,278.00 |
| | | | \$445,584.00 | | | \$246,238.00 |

Group: AGAL

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|---------------------------|--|--|--------------------------------|--|--------------------|
| 1 | Mr James Roberts | Provision of task based costing and other technical advice | \$80,046.00 | Direct Engagement | Lack of In-house Resources | \$80,046.00 |
| 2 | Bligh Voller Nield | Professional services - development of a user requirement building brief | \$40,000.00 | Selective tender | Lack of In-house Resources | \$41,483.00 |
| 3 | Chinook Investments | AGAL Performance Management Committee | \$35,000.00 | Selective tender | Lack of In-house Resources | \$35,800.00 |

| | | | | | | |
|---|-------------------------------|--|---------------------|-------------------------------------|----------------------------|---------------------|
| 4 | Siller Systems Administration | Undertake a review of records management practices | \$36,000.00 | Selective tender | Lack of In-house Resources | \$34,577.00 |
| 5 | Mr Don Mercer | Chair of the strategic review of AGAL | \$49,500.00 | Direct Engagement | Lack of In-house Resources | \$30,000.00 |
| 6 | Heaney Blaylock & Associates | Industrial relations advice | \$20,876.00 | Engaged under ISR umbrella contract | Lack of In-house Resources | \$20,876.00 |
| | | | \$261,422.00 | | | \$242,782.00 |

Previous Financial Years Contracts - Expenditure spent in 2000/01 on consultancies for contracts that were **not** executed this Financial Year

Group: AUSINDUSTRY

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Expenditure |
|---|--------------------|--|---------------------|
| 1 | Ernst & Young | financial management improvement | \$23,676.00 |
| 2 | TSA consultants | BLIS database | \$159,655.00 |
| 3 | Wizard | BIZ link | \$301,755.00 |
| 4 | Aoris Nova | R&D assessment | \$14,185.00 |
| | | | \$499,271.00 |

This information is for Financial Year 2000-2001 only.

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|--------------------|--|---|-------------------------|---|-----------------------|
| 1 | BIS consultancies | NBIS evaluation, BLIS database | \$686,910.00 | Direct engagement | specialist expertise required | \$526,910.00 |
| 2 | ABA Marketing | Customer satisfaction survey | \$264,000.00 | Direct engagement | specialist expertise required | \$206,934.00 |
| 3 | NRS Group | CRM training , Magazine | \$304,972.00 | Direct engagement | specialist expertise required | \$42,842.00 |
| 4 | Aoris Nova | R&D assessment | \$100,000.00 | Direct engagement | specialist expertise required | \$92,539.00 |
| 5 | Ernst & Young | Financial commentaries | \$33,442.00 | Direct engagement | specialist expertise required | \$33,442.00 |
| 6 | Laroque Janeece | Program Management review | \$20,000.00 | Direct engagement | specialist expertise required | \$20,909.00 |
| 7 | Duesbury | Delivery of IIF and REEF programs | \$195,000.00 | Direct engagement | specialist expertise required | \$192,742.00 |
| 8 | TSA consulting | Bizlink CDRom | \$316,867.00 | Direct engagement | specialist expertise required | \$316,867.00 |
| | | | \$1,921,191.00 | | | \$1,433,185.00 |

This information is for Financial Year 2000-2001 only.

Group: AUSLIG

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|----------------------|--|---|-------------------------|---|-------------|
| 1 | Datagrations Pty Ltd | Review of AUSLIG's Aerial Film | \$25,000.00 | Selective Tender | Specialised Skills | \$23,955.00 |

| | | | | | | |
|----|---------------------------------|---|---------------------|------------------|-------------------------------|---------------------|
| 2 | Communicato Pty Ltd | Transfer of PCGIAP Secretariat to Japan | \$19,250.00 | Selective Tender | Lack of In-house Resources | \$19,250.00 |
| 3 | Prof Chris Hoogsteden | Evaluating Benefits of 100K Mapping Revision Program | \$8,400.00 | Selective Tender | Undertake Independent Studies | \$6,018.00 |
| 4 | Prof Chris Hoogsteden | Economic Analysis of Benefits of Medium Scale Mapping Program | \$20,000.00 | Selective Tender | Undertake Independent Studies | \$19,080.00 |
| 5 | Datagrations Pty Ltd | Chapter for Journeys Into Space Catalogue | \$5,500.00 | Selective Tender | Specialised Skills | \$5,500.00 |
| 6 | Freebody Cogent Pty Ltd | Review of AUSLIG's Financial Management and Reporting Systems | \$8,000.00 | Selective Tender | Undertake Independent Studies | \$8,000.00 |
| 7 | University of Melbourne | Development of National Transformation Grid | \$11,000.00 | Selective Tender | Access to latest technology | \$10,000.00 |
| 8 | Datagrations Pty Ltd | Aerial Film Preservation Strategy | \$20,000.00 | Selective Tender | Specialised Skills | \$13,818.00 |
| 9 | Curtin University of Technology | Review/Analysis of Aust Gravimetric Geoid | \$8,400.00 | Selective Tender | Specialised Skills | \$8,400.00 |
| 10 | CSIRO CMIS | Research & Development Services | \$200,000.00 | Selective Tender | Access to latest technology | \$18,250.00 |
| | | | \$325,550.00 | | | \$132,271.00 |

Previous Financial Years Contracts - Expenditure spent in 2000/01 on consultancies for contracts that were **not** executed this Financial Year

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Expenditure |
|---|---------------------------|---|--------------------|
| 1 | University of Melbourne | Software to Compute Aust Maritime Boundaries Law of the Sea | \$68,986.00 |
| | | | \$68,986.00 |

This information is for Financial Year 2000-2001 only.

Group: Business Competitiveness & Development

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|-----------------------------|--|--|--------------------------------|--|--------------------|
| 1 | Bligh Voller Nield | Advice regarding the cost of co-locating NML, NSC & AGAL | \$28,000.00 | Restricted Tender | Specialist skills required - not available in house | \$23,388.00 |
| 2 | Econtech | Economic forecasts for the National Industry Outlook Conference | \$38,500.00 | Restricted Tender | Specialist skills required - not available in house | \$38,500.00 |
| 3 | Elizabeth Weaver | Preparation of Action Agenda case studies | \$13,420.00 | Restricted Tender | Specialist skills required - not available in house | \$3,355.00 |
| 4 | Network Business Strategies | Technical Adviser to the Value Chain Management Program | \$293,027.00 | Restricted Tender | Specialist skills required - not available in house | \$170,025.00 |
| 5 | NRS Group | Production of a promotional video for the Value Chain Management Program | \$49,994.00 | Direct Engagement | Specialist skills required - not available in house | \$49,994.00 |

| | | | | | | |
|----|----------------------|--|---------------------|-------------------|---|---------------------|
| 6 | Wallis Consulting | Research regarding industry knowledge of ISO's and their services | \$18,865.00 | Direct Engagement | Specialist skills required - not available in house | \$18,865.00 |
| 7 | ACIL | Development of methodology to measure factors of import contestability & market definition in the analysis of mergers and acquisitions | \$20,000.00 | Restricted Tender | Specialist skills required - not available in house | \$6,000.00 |
| 8 | Freehills | Update & integrate review of Australian Labelling Database | \$48,000.00 | Direct Engagement | Specialist skills required - not available in house | \$0.00 |
| 9 | Walter & Turnbull | Business case for National Measurement Institute | \$15,400.00 | Restricted Tender | Specialist skills required - not available in house | \$0.00 |
| 10 | Sinclair Knight Merz | Australian Industry access to Global Supply Chains | \$99,650.00 | Public Tender | Specialist skills required - not available in house | \$0.00 |
| | | | \$624,856.00 | | | \$310,127.00 |

Previous Financial Years Contracts - Expenditure spent in 2000/01 on consultancies for contracts that were **not** executed this Financial Year

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Expenditure |
|---|-----------------------------|--|---------------------|
| 1 | NATA | Provision of advice regarding the Australian European Community Mutual Recognition Agreement | \$10,000.00 |
| 2 | Freehill Hollingdale & Page | Development of an internet accessible Australian Labelling Laws Database | \$210,590.03 |
| | | | \$220,590.03 |

This information is for Financial Year 2000-2001 only.

Group: Business Services Group

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|---------------------------|---|--|--------------------------------|--|--------------------|
| 1 | Walter & Turnbull | Completion of GST Implementation | \$ 23,888.00 | Direct Engagement | Extension of Previous Contract | \$19,745.00 |
| 2 | Wizard | Finance 1 reporting | \$ 9,022.27 | | | \$9,022.27 |
| 3 | Wizard | Financial Management Information System Technical Issues | \$ 10,375.00 | Direct Engagement | Need of Specialised Skills | \$10,375.00 |
| | | | \$ 43,285.27 | | | \$39,142.27 |

This information is for Financial Year 2000-2001 only.

Group: BTR

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|--|---------------------------|---|--|--------------------------------|--|--------------------|
|--|---------------------------|---|--|--------------------------------|--|--------------------|

| | | | | | | |
|---|-------------------------|---|---------------------|---------------|---|--------------------|
| 1 | Data Analysis Australia | Review of BTR's National Visitor Survey | \$44,397.84 | Open tender | Decision by Australian Standing committee on Tourism (ASCOT) - requirement for external review. | \$40,700.00 |
| 2 | Space Time Research | Formatting survey data on CDROM to produce CDMOTA | \$58,465.00 | Sole supplier | Specialist task, lack of in-house resources. | \$58,465.00 |
| | | | \$102,862.84 | | | \$99,165.00 |

This information is for Financial Year 2000-2001 only.

Group: Commercial Development Team

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|--------------------|--|---|-------------------------|---|--------------------|
| 1 | Cuetel Pty Ltd | Customer Satisfaction Survey | \$ 20,900.00 | Restricted Tender | Need of Specialised Skills | \$20,900.00 |
| | | | \$ 20,900.00 | | | \$20,900.00 |

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Group: Coal and Mineral Industries

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|-------------------------------|--|---|-------------------------|---|---------------------|
| 1 | The Allen Consulting Group | Consultancy Services for Light Metals Action Agenda | \$57,900.00 | Restricted Tender | Need of Specialised Skills | \$22,275.00 |
| 2 | Gutteridge, Haskins and Davey | Project Management of NRWR Project | \$484,000.00 | Open Tender | Need of Specialised Skills & Lack of In-house Resources | \$141,288.00 |
| 3 | Mark Sonter Consulting | Australian Radiation Protection and Nuclear Safety Agency's licensing of Maralinga | \$30,000.00 | Restricted Tender | Need of Specialised Skills | \$0.00 |
| 4 | DGR Consulting | Performance Indicators Stage II | \$7,840.00 | | | \$7,840.00 |
| 5 | Lisdon Associates | Groundwater modelling for the Australian Radiation Protection and Nuclear Safety Agency's Licensing of Maralinga | \$8,800.00 | | | \$0.00 |
| | | | \$588,540.00 | | | \$171,403.00 |

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Group: Corporate Division

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|--------------------|--|---|-------------------------|---|-------------|
| 1 | KPMG | Provision of Audit, Evaluation, Risk and Fraud Control Services | \$700,000.00 | Selective Tender | Specialised Skills & Lack of In-house Resources | \$85,084.00 |

| | | | | | | |
|----|---|--|--------------|---------------------------|-------------------------------|--------------|
| 2 | Len Early Pty Ltd | External Member of Audit and Evaluation Committee | \$35,000.00 | Direct engagement | Change agent or facilitators | \$3,008.00 |
| 3 | ACIS Pty Ltd | Design and technical work associated with redevelopment of the Department's Web presence | \$378,499.00 | Restricted tender | Lack of In-house Resources | \$214,907.00 |
| 4 | CSIRO Division of Mathematical and Information Sciences | First Stage Research Finder Contract 1. To develop and implement a prototype First Stage 'Research Finder' to be hosted by CSIRO Mathematical and Information Sciences. | \$16,260.00 | Restricted tender | Lack of In-house Resources | \$16,260.00 |
| 5 | CSIRO Division of Mathematical and Information Sciences | First Stage Research Finder Contract 2. To establish a management system, deliver the ISRnet version, provide software licences and technical support for First Stage Research Finder for the period from 31 July 2000 to 31 January 2001. | \$21,680.00 | Restricted tender | Lack of In-house Resources | \$21,680.00 |
| 6 | Greg RYAN | Scribing services for EL2 bulk round (including GST) | \$11,517.00 | Direct Engagement | Need of Specialised Skills | \$11,517.00 |
| 7 | ADECCO Australia Pty Ltd | Scribing services for EL1 bulk round (including GST) | \$7,548.75 | | | \$7,548.75 |
| 8 | Phil McKenzie | Scribing services for EL1 bulk round (including GST) | \$4,395.00 | | | \$4,395.00 |
| 9 | Greg Ryan & Assoc | Shortlisting/Scribe Service and Individual Assessments for the Graduate Developemnt Porgram | \$31,440.00 | Direct Engagement | Lack of In-house Resources | \$31,440.00 |
| 10 | Interaction Consulting | Design & Delvery of the Graduate Development Program | \$149,058.00 | Public Tender | Lack of In-house Resources | \$149,058.00 |
| 11 | Full Circle | 360 Feedback Sessions for SES | \$50,095.00 | Selective Tender | Lack of In-house Resources | \$50,095.00 |
| 12 | Deakin Australia | Evaluation of Masters in Industry Strategy | \$18,212.00 | Selective Tender | Undertake Independent Studies | \$18,212.00 |
| 13 | Monash Mt Eliza business School | Design & Delivery of Leadership Developemnt Program | \$627,378.00 | Selective Tender | Lack of In-house Resources | \$627,378.00 |
| 14 | ACCESS | Employers Assistance Program | \$9,050.00 | Selective Tender | Lack of In-house Resources | \$9,050.00 |
| 15 | Acumen Alliance | Quality Assurance & Technical Advisory Capacity - Financial Statements | \$7,814.00 | | | \$7,814.00 |
| 16 | Ernst & Young | Activity Based Costing Trial | \$54,307.53 | Selective Tender | Need of Specialised Skills | \$54,307.53 |
| 17 | Interim Technology Solutions | Software Evaluation of Activity Based Costing Project | \$10,798.79 | Selective Tender | Need of Specialised Skills | \$10,798.79 |
| 18 | Grosvenor Management Consulting Pty Ltd | Advice on ISR'S Implementation of E-Procurement | \$21,697.00 | Selective Tender | Need of Specialised Skills | \$21,697.00 |
| 19 | Ernst & Young | Activity Based Costing Advice & Project Management | \$259,152.59 | Selective Tender | Lack of In-house Resources | \$259,152.59 |
| 20 | John Martin | Facilitation Services re SES Forum | \$17,500.00 | select tender | Need of Specialised Skills | \$17,500.00 |
| 21 | Phil Ruthven | Keynote Speaker re SES Forum | \$12,000.00 | Celebrity Speakers agency | Need of Specialised Skills | \$12,000.00 |

| | | | | | | |
|----|-------------------|--|-----------------------|-------------------|----------------------------|-----------------------|
| 22 | Cuetel Pty Ltd | Customer Satisfaction Survey | \$20,900.00 | Restricted Tender | Need of Specialised Skills | \$20,900.00 |
| 23 | Walter & Turnbull | Completion of GST Implementation | \$23,888.00 | Direct Engagement | Need of Specialised Skills | \$19,745.00 |
| 24 | Wizard | Finance 1 reporting | \$9,022.27 | | | \$9,022.27 |
| 25 | Wizard | Financial Management Information System Technical Issues | \$10,375.00 | Direct Engagement | Need of Specialised Skills | \$10,375.00 |
| | | | \$2,507,587.93 | | | \$1,692,944.93 |

Previous Financial Years Contracts - Expenditure spent in 2000/01 on consultancies for contracts that were **not** executed this Financial Year

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Expenditure |
|---|---------------------------|---|---------------------|
| 1 | Walter and Turnbull | Provision of Audit, Evaluation, Risk and Fraud Control Services | \$80,291.85 |
| 2 | Walter & Turnbull | Technical assistance with implementation of GST | \$53,901.56 |
| 3 | Acumen Alliance | Preparation of Financial Statements | \$122,186.50 |
| 4 | Ernst & Young | Development of Cash Management & Agency Banking Function | \$25,886.99 |
| | | | \$282,266.90 |

This information is for Financial Year 2000-2001 only.

Group:

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|---------------------------|---|--|--------------------------------|--|--------------------|
| 1 | John Martin | Facilitation Services re SES Forum | \$ 17,500.00 | select tender | value for money, specialist skills | \$17,500.00 |
| 2 | Phil Ruthven | Keynote Speaker re SES Forum | \$12,000 | Celebrity Speakers agency | specialist skills | \$12,000.00 |
| | | | \$ 29,500.00 | | | \$29,500.00 |

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Group:

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|---------------------------|---|--|--------------------------------|--|--------------------|
| 1 | Greg RYAN | Scribing services for EL2 bulk round (including GST) | \$11,517.00 | | | \$11,517.00 |
| 2 | ADECCO Australia Pty Ltd | Scribing services for EL1 bulk round (including GST) | \$7,548.75 | | | \$7,548.75 |
| 3 | Phil McKenzie | Scribing services for EL1 bulk round (including GST) | \$4,395.00 | | | \$4,395.00 |

\$23,460.75**\$23,460.75**

Previous Financial Years Contracts - Expenditure spent in 2000/01 on consultancies for contracts that were **not** executed this Financial Year

Group:

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Expenditure |
|---|---------------------------|---|---------------------|
| 1 | Walter & Turnbull | Technical assistance with implementation of GST | \$53,901.56 |
| 2 | Acumen Alliance | Preparation of Financial Statements | \$122,186.50 |
| 3 | Ernst & Young | Development of Cash Management & Agency Banking Function | \$25,886.99 |
| | | | \$201,975.05 |

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Group: Corporate Finance Branch

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|---|---|--|--------------------------------|--|---------------------|
| 1 | Acumen Alliance | Quality Assurance & Technical Advisory Capacity - Financial Statements | \$7,814.00 | Limited Tender | | \$7,814.00 |
| 2 | Ernst & Young | Activity Based Costing Trial | \$54,307.53 | | | 54307.53 |
| 3 | Interim Technology Solutions | Software Evaluation of Activity Based Costing Project | \$10,798.79 | | | 10,798.79 |
| | Grosvenor Management Consulting Pty Ltd | Advice on ISR'S Implementation of E-Procurement | \$21,697.00 | Limited Tender | | \$21,697.00 |
| 4 | Ernst & Young | Activity Based Costing Advice & Project Management | \$259,152.59 | | | 259,152.59 |
| | | | \$353,769.91 | | | \$353,769.91 |

This information is for Financial Year 2000-2001 only.

Group: Human Resource Management

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|---------------------------|---|--|--|---|--------------------|
| 1 | Greg Ryan & Assoc | Shortlisting/Scribe Service and Individual Assessments for the Graduate Development Program | \$31,440.00 | Direct Engagement, consultant has previously undertaken this work for the Department | Specialist expertise to conduct this work is not available within ISR | \$31,440.00 |

| | | | | | | |
|---|---------------------------------|---|---------------------|------------------|--|---------------------|
| 2 | Interaction Consulting | Design & Delivery of the Graduate Development Program | \$149,058.00 | Public Tender | Specialist expertise to conduct this program is not available within ISR | \$149,058.00 |
| 3 | Full Circle | 360 Feedback Sessions for SES | \$50,095.00 | Selective Tender | Specialist expertise to conduct this work is not available within ISR | \$50,095.00 |
| 4 | Deakin Australia | Evaluation of Masters in Industry Strategy | \$18,212.00 | Selective Tender | An independent assessment of this program was desirable | \$18,212.00 |
| 5 | Monash Mt Eliza business School | Design & Delivery of Leadership Development Program | \$627,378.00 | Selective Tender | Specialist expertise to conduct this program is not available within ISR | \$627,378.00 |
| 6 | ACCESS | Employers Assistance Program | \$9,050.00 | Selective Tender | Specialist expertise to conduct this program is not available within ISR | \$9,050.00 |
| | | | \$885,233.00 | | | \$885,233.00 |

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Group:

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|---|--|--|--------------------------------|--|---------------------|
| 1 | ACIS Pty Ltd | Design and technical work associated with redevelopment of the Department's Web presence | \$378,499.00 | Restricted tender | Resources not available internally | \$214,907.00 |
| 2 | CSIRO Division of Mathematical and Information Sciences | First Stage Research Finder Contract 1. To develop and implement a prototype First Stage 'Research Finder' to be hosted by CSIRO Mathematical and Information Sciences. | \$16,260 | Restricted tender | Expertise not available within ISR | \$16,260.00 |
| 3 | CSIRO Division of Mathematical and Information Sciences | First Stage Research Finder Contract 2. To establish a management system, deliver the ISRnet version, provide software licences and technical support for First Stage Research Finder for the period from 31 July 2000 to 31 January 2001. | \$21,680 | Restricted tender | Expertise not available within ISR | \$21,680.00 |
| | | | \$416,439.00 | | | \$252,847.00 |

This information is for Financial Year 2000-2001 only.

Group: Corporate Performance Group

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|---------------------------|---|--|--------------------------------|--|--------------------|
| 1 | KPMG | Provision of Audit, Evaluation, Risk and Fraud Control Services | \$700,000 | <i>Selective tender</i> | A & D | \$85,084.00 |
| 2 | Len Early Pty Ltd | External Member of Audit and Evaluation Committee | \$35,000 | <i>Direct engagement</i> | C | \$3,008.00 |
| | | | \$735,000 | | | \$88,092.00 |

Previous Financial Years Contracts - Expenditure spent in 2000/01 on consultancies for contracts that were **not** executed this Financial Year

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Expenditure |
|---|---------------------------|---|--------------------|
| 1 | Walter and Turnbull | Provision of Audit, Evaluation, Risk and Fraud Control Services | \$80,291.85 |
| | | | \$80,291.85 |

This information is for Financial Year 2000-2001 only.

Group: Energy & Environment

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|----|--|---|--|--------------------------------|--|--------------------|
| 1 | Energyconsult P/L | Preparation of a workbook on greenhouse gas reductions from Transport projects | \$49,819.00 | Open tender | Specialised skills | \$49,819.00 |
| 2 | Atech Group P/L | Audit of Energy Information Services | \$38,180.00 | Open tender | Lack of inhouse resources | \$38,180.00 |
| 3 | Connect Employment & Training Services | Training & Benchmarking in the Beverage Sector for the malsters, brewing, soft drink, and containers manufactureres | \$1,123,687.00 | Open tender | Specialised skills | \$581,186.00 |
| 4 | Melbourne university Private Ltd | Preparation, development and presentation of the 3rd training & development course for the IGPP | \$197,800.00 | Open tender | Specialised skills | \$197,795.00 |
| 5 | Communication Co. | Design & Delivery of communication products for the EEBPP | \$50,000.00 | Open tender | Specialised skills | \$31,632.70 |
| 6 | Clarity Communications Australia Pty Ltd | Communication Services for Strategic Advice and Professional Writing services | \$419,170.00 | Open tender | Specialised skills | \$261,621.00 |
| 7 | Dalmera Pty Ltd | Provision of Bread Baking Technical Advice and Assistance | \$40,250.00 | Open tender | Specialised skills | \$30,930.85 |
| 8 | Sustainable Business P/L | Energy Efficiency Bread Baking workshops | \$27,178.00 | Open tender | Specialised skills | \$8,332.74 |
| 9 | Peak Energy Ltd | Motor System efficiency workshop & technical & strategic advice consultancy | \$81,200.00 | Open tender | Specialised skills | \$37,840.26 |
| 10 | Grey Advertising | Electric Energy Industry Website Design, Graphic Design & Information Research | \$93,995.00 | Open tender | Specialised skills | \$48,565.00 |
| 11 | Machinemonitor.com Pty Ltd | Motor System efficiency workshop & technical & strategic advice | \$49,000.00 | Open tender | Specialised skills | \$33,605.60 |
| 12 | Energetics | Preparation of a scoping study on energy efficiency best practice project for the wine making industry | \$10,450.00 | Restricted tender | Specialised skills | \$10,450.00 |

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|----|---|--|--------------|-------------------|--|-------------|
| 13 | Australasian Energy Performance Contracting Association | Best Practice procedural guidelines to the Energy Performance Contracting Process Standard documentation | \$66,000.00 | Restricted tender | Specialised skills | \$66,000.00 |
| 14 | Sustainable Solutions | Malsters, Beverage Manufacturing, & Beverage Containers Program Adviser to EEBPP | \$50,000.00 | Restricted tender | Specialised skills | \$47,620.39 |
| 15 | Big Switch Projects P/I | Advanced motor systems | \$71,143.00 | Restricted tender | Specialised skills | \$71,143.00 |
| 16 | DGR Consulting | Provision of consultancy services for the mid-term review of the EEBPP | \$70,602.84 | Restricted tender | Specialised skills/Independent study | \$70,602.84 |
| 17 | Energy Services Group P/I | Facilitation of workshops for energy efficiency in commercial buildings | \$47,180.00 | Restricted tender | Specialised skills | \$24,090.01 |
| 18 | One Planet Solutions P/I | Energy Data Gathering and Reporting System - Software Development | \$301,102.18 | Restricted tender | Specialised skills | \$87,193.70 |
| 19 | The Australian Centre for Value Management Pty Ltd | Facilitation of Workshops (Energy Efficient in Office Buildings) | \$23,000.00 | Restricted tender | Specialised skills | \$23,000.00 |
| 20 | Energetics Ltd (with BRI Aust Ltd) | Development of ovens workbook for plant bakeries | \$21,648.00 | Sole supplier | Specialised skills | \$17,219.89 |
| 21 | Sustainable Energy Development Authority | Development of the Tenant Energy Management handbook | \$22,606.00 | Sole supplier | Specialised skills | \$22,605.50 |
| 22 | Future Perfect Communications | Consultancy services for IGPO Ministerial launch | \$48,972.00 | Sole supplier | Specialised skills/lack of inhouse resources | \$46,790.95 |
| 23 | DGR Consulting | Personal leadership and management coaching for the Manager and five EL1s within the EEBPP | \$39,600.00 | Sole supplier | Specialised skills | \$18,867.75 |
| 24 | DGR Consulting | Facilitation for the EEBPP Business Planning for 2001-03 | \$26,400.00 | Sole supplier | Specialised skills | \$13,604.00 |
| 25 | Australian Hotels Association | Hotel Energy Benchmarking Case Studies | \$82,720.00 | Sole supplier | Specialised skills | \$8,272.00 |
| 26 | Australasian Energy Performance Contracting Association | Promotion of the Best Practice Guide to Energy Performance Contracts | \$24,090.00 | Sole supplier | Specialised skills | \$5,500.00 |
| 27 | Australian Fleet Manager Association | Pilot study within the vehicle fleet management sector | \$16,500.00 | Sole supplier | Specialised skills | \$16,500.00 |
| 28 | Redding Energy management | Aluminium Energy use Benchmarking database | \$61,200.00 | Sole supplier | Specialised skills | \$15,000.00 |
| 29 | Energetics | EEBP Wine Scoping Study - Initial phase | \$2,500.00 | | | \$2,500.00 |
| 30 | Tony Forster | Motor Systems website | \$5,000.00 | | | \$4,305.00 |

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|----|---|--|-----------------------|--|--|-----------------------|
| 31 | Bluebox Graphix | Motor Systems Challenge & EEBPP website maintenance | \$5,000.00 | | | \$3,234.00 |
| 32 | Vendace P/L | Dick Johnson - promotion of the Fleet Management pilot Project | \$6,116.00 | | | \$6,116.00 |
| 33 | Clarity Communications | Editing Guide to Energy Performance Contracts | \$7,434.00 | | | \$7,434.00 |
| 34 | Exergy Group Ltd | Review applicability of energy management system to areas of the EEBPP | \$1,408.00 | | | \$1,408.00 |
| 35 | Bluebox Graphix | Website Development- EEBPP | \$4,620.00 | | | \$4,620.00 |
| 36 | Hannagan&Bushnell | Presentation at EEBP seminar | \$3,300.00 | | | \$3,300.00 |
| 37 | Horizon | Update of Energy data Collector software | \$3,960.00 | | | \$3,960.00 |
| 38 | DGR Consulting | Performance Indicator consultancy | \$7,810.00 | | | \$7,810.00 |
| 39 | BRI Australia Pty Ltd | Good Energy Practice Guide | \$4,620.00 | | | \$4,620.00 |
| 40 | BRI Australia Pty Ltd | Bread seminar expenses-Adelaide | \$4,536.63 | | | \$4,536.63 |
| 41 | Baking Industry Association of Victoria | Case studies for Bread baking GEP guide | \$5,280.00 | | | \$5,280.00 |
| 42 | GHDA Consulting | Motor systems website report | \$3,300.00 | | | \$3,300.00 |
| 43 | Peak Energy Ltd | Motor selector technical support & article for website | \$4,064.00 | | | \$4,064.00 |
| 44 | Energetics Ltd | Bread Sector mktg Document | \$3,520.00 | | | \$3,520.00 |
| 45 | The Empower Group | Innovation workshop | \$4,950.00 | | | \$4,950.00 |
| 46 | Sustainable Energy | Bread Baking meeting costs (18/4/00) | \$1,798.20 | | | \$1,798.20 |
| 47 | Genesis Automation | Bakery Energy Workshop | \$1,100.00 | | | \$1,100.00 |
| 48 | Genesis Automation | Review case studies motor program | \$1,501.50 | | | \$1,501.50 |
| 49 | Ann Duffy | EEBPP-Articles & brochures | \$4,719.00 | | | \$4,719.00 |
| 50 | Energetics | Key Findings presentation -Communications + sectoral inventories & savings calculator & advice | \$3,960.00 | | | \$3,960.00 |
| 51 | Sustainable Business | Facilitate workshop on Energy performance contracting | \$3,300.00 | | | \$3,300.00 |
| | | | \$3,247,290.35 | | | \$1,975,304.51 |

Previous Financial Years Contracts - Expenditure spent in 2000/01 on consultancies for contracts that were **not** executed this Financial Year

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Expenditure |
|---|---------------------------|--|--------------------|
| 1 | Whizzbangart | Update Program Logo, Corporate Design, print, edit and publish reports for Energy Efficiency Best Practice program | \$26,248.00 |

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|----|-------------------------|--|---------------------|
| 2 | SMEC Aust P/L | Consultancy services in relation to an evaluation of the IGPP. | \$53,090.00 |
| 3 | Aurora Energy Pty Ltd | Program Management of CADDET and GREENTIE (EETIC) in Australia | \$204,561.00 |
| 4 | Energy Strategies | Production and Publication of Australian Energy News | \$303,558.00 |
| 5 | Exergy Group Pty Ltd | Fleet Management Sector Study | \$137,722.00 |
| 6 | Artcraft Research | Evaluation of AEN subscribers | \$18,400.00 |
| 7 | Apelbaum Consulting | Transport Energy Data and Analysis | \$38,500.00 |
| 8 | Ecoco Global | Sector Study - Dairy Processing Energy Efficiency Best Practice Program | \$10,074.00 |
| 9 | Peak Energy Ltd | Provide services in relation to the provision of a Helpdesk services to assist Australian users of the Motor Selection program | \$8,000.00 |
| 10 | Jaakko Poyry Consulting | Preparation of a workbook on land use, land use change and forestry | \$73,723.00 |
| | | | \$873,876.00 |

This information is for Financial Year 2000-2001 only.

Group: Innovation and Science Division

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|----------------------------|---|--|--------------------------------|--|--------------------|
| 1 | The Allen Consulting Group | Evaluation of R&D Tax Concession | \$58,900.00 | Selective Tender | Specialised Skills, Lack of In-house Resources & Independent Study | \$53,900.00 |
| 2 | The Allen Consulting Group | Evaluation of the R&D Start Program | \$51,200.00 | Selective Tender | Specialised Skills, Lack of In-house Resources & Independent Study | \$45,822.00 |
| 3 | Buchan Communications | Public relations services to Innovation Action Plan | \$87,241.92 | Selective Tender | Specialised Skills | \$87,241.92 |
| 4 | Clarity Communications | Technical advice/professional editing of ISIG final report | \$17,586.75 | Direct Engagement | Specialised Skills | \$17,586.75 |
| 5 | The Allen Consulting Group | Draft discussion paper and presentations on - 'Chance to Change' & 'Innovation: Unlocking the Future' | \$21,450.00 | Direct Engagement | Specialised Skills & Lack of In-house Resources | \$21,450.00 |
| 6 | The Allen Consulting Group | Writing and editing services for the 'Chance to Change' publication | \$34,242.00 | Direct Engagement | Specialised Skills & Lack of In-house Resources | \$34,242.00 |
| 7 | The Allen Consulting Group | Review of draft discussion paper - Capability Review | \$27,033.50 | Direct Engagement | Specialised Skills & Lack of In-house Resources | \$27,221.00 |

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|----|----------------------------|---|---------------------|------------------|--|---------------------|
| 8 | Techstrat Research Pty Ltd | Study on the opportunities for global specialists for Australian Industry | \$54,109.00 | Selective Tender | Specialised Skills, Lack of In-house Resources & Independent Study | \$44,000.00 |
| 9 | The Allen Consulting Group | Evaluation of the Technology Diffusion Program | \$95,000.00 | Selective Tender | Specialised Skills, Lack of In-house Resources & Independent Study | \$47,500.00 |
| 10 | Ernst and Young | Research consultancy on nanotechnology in Australian Industry | \$82,467.00 | Selective Tender | Specialised Skills, Lack of In-house Resources & Independent Study | \$69,300.00 |
| 11 | University of Wollongong | Q&Q outcomes study of CRC Program | \$139,029.00 | Public Tender | Undertake Independent Studies | \$27,805.80 |
| | | | \$668,259.17 | | | \$476,069.47 |

This information is for Financial Year 2000-2001 only.

Group: Invest Australia

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|------------------------------------|---|--|--------------------------------|--|---------------------|
| 1 | DGR Consulting | Performance Indicators Stage II | \$9,000.00 | Selective Tender | Specialised skills & Lack of In-house Resources | \$7,100.00 |
| 2 | Cameron & Assoc | Team Building | \$16,500.00 | Selective Tender | Specialised skills & Lack of In-house Resources | \$13,500.00 |
| 3 | KPMG | Confectionery | \$23,000.00 | Selective Tender | Specialised skills & Lack of In-house Resources | \$23,000.00 |
| 4 | Parker & Partners | Perception Audit, Review & Recommendation | \$15,850.00 | Selective Tender | Specialised skills & Lack of In-house Resources | \$15,850.00 |
| 5 | Arthur Anderson | Study of Tourism Infrastructure | \$25,000.00 | Selective Tender | Specialised skills & Lack of In-house Resources | \$25,000.00 |
| 6 | Comcom | Redesign Website | \$30,267.00 | Selective Tender | Specialised skills & Lack of In-house Resources | \$22,800.00 |
| 7 | Taylor, Nelson Soffres | Publications Review | \$100,000.00 | Selective Tender | Specialised skills & Lack of In-house Resources | \$0.00 |
| 8 | Aljan Computer Supplies & Services | Access database design & Development | \$3,465.00 | Selective Tender | Specialised skills & Lack of In-house Resources | \$2,342.50 |
| | | | \$223,082.00 | | | \$109,592.50 |

Previous Financial Years Contracts - Expenditure spent in 2000/01 on consultancies for contracts that were **not** executed this Financial Year

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Expenditure |
|---|----------------------------|---|--------------------|
| 1 | Price Waterhouse & Coopers | Targeted Investment Strategy - IT & T Sector | \$16,319.07 |

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|---|--|----------------------------|--------------------|
| 2 | Strategic Industry Research Foundation | Benchmarking Study of R& D | \$37,000.00 |
| | | | \$53,319.07 |

Group: Industry Policy

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|--|--|---|-------------------------|---|-------------------|
| 1 | Business Improvement Advisory Services | Attendance at Asian Productivity Organisation Workshop, submission of a report and possible follow up activities | \$9,000.00 | | | \$6,153.43 |
| | | | \$9,000.00 | | | \$6,153.43 |

Previous Financial Years Contracts - Expenditure spent in 2000/01 on consultancies for contracts that were **not** executed this Financial Year

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Expenditure |
|---|----------------------|--|--------------------|
| 1 | Arthur Andersen | Taxation of Accounting Income Project | \$16,500.00 |
| 2 | Walter & Turnbull | Audit of the APEC MI/IC Program | \$8,776.35 |
| 3 | Aust Bureau of Stats | Venture Capital Survey | \$68,000.00 |
| | | | \$93,276.35 |

This information is for Financial Year 2000-2001 only.

Group: Manufacturing Engineering & Construction

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|---------------------------|--|---|-------------------------|---|---------------------|
| 1 | Qld Uni of Technology | Supply chain management within domestic building & construction industry | \$49,500.00 | Open tender | specialist skills | \$49,500.00 |
| 2 | ACIL Consulting P/L | facilitation & development of Chemicals & Plastics Action Agenda and delivery of industry report to Government | \$151,238.00 | Restricted tender | specialist expertise | \$151,238.00 |
| 3 | Cameron & Associates | MEC Business Plan performance measures | \$12,950.00 | Sole supplier | specialist skills | \$12,950.00 |
| 4 | Pricewaterhouse Coopers | Report on growth strategies for firms in Austn Furniture Industry | \$52,745.00 | Restricted tender | specialist skills | \$41,178.00 |
| 5 | Allen Consulting Group | Report on strategies to improve trade performance of Australian Furnishing Industry | \$54,250.00 | Restricted tender | specialist skills | \$51,223.00 |
| 6 | Kreitals Consulting Group | prepare, conduct & deliver industry briefing & training in Fiji on TCF SPARTECA Scheme | \$25,069.00 | Sole supplier | specialist skills | \$25,069.00 |
| | | | \$345,752.00 | | | \$331,158.00 |

Previous Financial Years Contracts - Expenditure spent in 2000/01 on consultancies for contracts that were **not** executed this Financial Year

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Expenditure |
|---|---------------------------------|--|---------------------|
| 1 | Andrews Marketing Group Pty Ltd | Develop & implement communications/awareness strategy for building & construction industry | \$40,000.00 |
| 2 | Interim Technology Solutions | Develop IT systems for TCF SPARTECA scheme | \$16,121.00 |
| 3 | Arthur Anderson | International benchmarking study of building & construction industries | \$253,000.00 |
| 4 | Arthur Anderson | verify Bradmill Undare Group submission on financial impost of GST | \$14,630.00 |
| | | | \$323,751.00 |

This information is for Financial Year 2000-2001 only.

Group: Petroleum and Electricity Division

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|--|--|--|--------------------------------|--|---------------------|
| 1 | Gaffney Cline & Associates Pty Limited | Analysis of the Global Gas to Liquids Industry for compression ignition fuels. | \$100,000.00 | direct engagement | technical expertise | \$100,000.00 |
| | | | \$100,000.00 | | | \$100,000.00 |

Previous Financial Years Contracts - Expenditure spent in 2000/01 on consultancies for contracts that were **not** executed this Financial Year

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Expenditure |
|---|---------------------------|--|--------------------|
| 1 | URS Australia Pty Limited | Review of the environmental Impacts of Offshore petroleum Exploraton Activities. | \$96,896.28 |
| | | | \$96,896.28 |

This information is for Financial Year 2000-2001 only.

Group: Services and Emerging Industries

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|---|---|--|--------------------------------|--|--------------------|
| 1 | Sustainable Energy Industry Association | Conduct of Sustainable Energy Industry National Survey | \$22,000.00 | Direct Engagement | Specialised Skills | \$22,000.00 |
| 2 | Curriculum Corporation | Development of a Biotechnology Resource Package for Secondary Schools | \$96,024.00 | Selective Tender | Specialised Skills | \$65,620.00 |

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|----|--|--|--------------|-------------------|--------------------|--------------|
| 3 | ACTA Inc | Presentation of a Risk Hazard Analysis and Finalisation of a Flight Safety Code for the Space Licensing and Safety Office. Safety Assessments of Kistler Woomera Proposed Launch Operations. | \$140,000.00 | Selective Tender | Specialised Skills | \$139,741.09 |
| 4 | Australia New Zealand Food Authority (ANZFA) | Develop, Publish and Distribute Nationally an Information Brochure Which Explains Labelling of Genetically Modified Foods | \$110,000.00 | Direct Engagement | Specialised Skills | \$40,526.50 |
| 5 | Ernst and Young | Collaborative Services for Development of the Second Australian Biotechnology Report | \$104,500.00 | Direct Engagement | Specialised Skills | \$104,500.00 |
| 6 | Fish and Nankivell Ogilvie Watson Pty Ltd | Executive Search for Space Licensing and Safety Office Director | \$60,500.00 | Selective Tender | Specialised Skills | \$39,053.94 |
| 7 | Biolateral Pty Ltd | Formation of a Bioinformatics Industry Opportunity Task Force | \$27,500.00 | Direct Engagement | Specialised Skills | \$11,000.00 |
| 8 | Booz Allen and Hamilton (Aust) Ltd | Development of a finalised Regulatory Regime for Implementing the Requirements of the Space Activities Act 1998 | \$150,000.00 | Selective Tender | Specialised Skills | \$26,884.00 |
| 9 | ACTA Inc | In House Technical Support for Space Licensing and Safety Office | \$200,000.00 | Selective Tender | Specialised Skills | \$38,041.54 |
| 10 | Millward Brown Australia | National Survey of Public Attitudes to Biotechnology | \$106,975.00 | Selective Tender | Specialised Skills | \$106,975.00 |
| 11 | Eureka Strategic Research Pty Ltd | National Youth Entrepreneurship Attitude Survey | \$94,952.40 | Selective Tender | Specialised Skills | \$94,952.00 |
| 12 | Spruson and Ferguson | Biotechnology IP Management Training Course and Manual | \$97,390.10 | Selective Tender | Specialised Skills | \$81,315.85 |
| 13 | Futron Corporation | Review of Kistler Aerospace Corporation Proposed Maximum Probable Loss Methodology | \$55,312.24 | Selective Tender | Specialised Skills | \$55,312.24 |
| 14 | Spherion Group | Writing of Requirements Specification for Space Licensing and Safety Office System | \$16,000.00 | Selective Tender | Specialised Skills | \$5,418.88 |
| 15 | Det Norske Veritas | Proposal to Advice Petroleum Industry on Risk Management in the Space Industry | \$23,239.53 | Selective Tender | Specialised Skills | \$23,239.53 |
| 16 | ACIL Consulting Pty Ltd | Strategic Planning for the Environment Industry Action Agenda | \$172,728.00 | Selective Tender | Specialised Skills | \$172,727.50 |

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|----|--|---|-----------------------|------------------|-----------------------------|-----------------------|
| 17 | Sustainable Energy Industry Association | Engagement of an Industry Executive Officer for Energy Implementation Group | \$27,500.00 | Selective Tender | Change Agent or Facilitator | \$22,000.00 |
| 18 | Competitive Edge | Export Opportunity Workshop and Completion of Report | \$12,678.74 | Selective Tender | Specialised Skills | \$12,678.74 |
| 19 | The Meeting Managers | Manage the OECD/Australia Workshop on Innovation and Productivity in Services | \$100,000.00 | Selective Tender | Specialised Skills | \$97,155.00 |
| 20 | Buchan Communications | Biotechnology Industry Network Study | \$45,644.39 | Selective Tender | Independent Studies | \$45,644.39 |
| 21 | Australian Centre for Innovation and International Competitiveness Ltd | Comparative Analysis of Strategic Issues - Biotechnology Centre of Excellence | \$5,445.00 | | | \$5,445.00 |
| 22 | Dr Jeremy Howells | Research and Preparation of a Report and Presentation of Findings at OECD/Australia Workshop on Innovation and Productivity in Services | \$7,500.00 | | | \$7,500.00 |
| 23 | Irish Coalition of Service Industries | Research and Preparation of a Report and Presentation of Findings at OECD/Australia Workshop on Innovation and Productivity in Services | \$7,500.00 | | | \$7,500.00 |
| | | | \$1,683,389.40 | | | \$1,225,231.20 |

Previous Financial Years Contracts - Expenditure spent in 2000/01 on consultancies for contracts that were **not** executed this Financial Year

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Expenditure |
|---|--|---|---------------------|
| 1 | Ball Aerospace (Aust) | Russian Space Launch Certification | \$26,727.80 |
| 2 | Turnbull Porter Novelli | Services for Public Relations and Communications | \$307,754.28 |
| 3 | Telesis Communications | Provide report on Globally Distributed Work | \$8,250.00 |
| 4 | ACTA Inc | Review of the Proposed Hazard Analysis Methodology | \$13,076.57 |
| 5 | CSIRO Div of Mathematical & Information Sciences | Development of Hazard Analysis Benchmark | \$25,000.00 |
| 6 | CSIRO Div of Building & Construction | Report on the Potential for use of HP Computing | \$8,137.50 |
| | | | \$388,946.15 |

This information is for Financial Year 2000-2001 only.

Group: Sport and Tourism Division

| | Name of consultant | Summary description of the nature and purpose of the consultancy | Engagement price for total consultancy \$10 000 or more | Selection process used? | Justification for the decision to employ consultancy services | Expenditure |
|---|---|--|--|--------------------------------|--|--------------------|
| 1 | Walter & Turnbull | Evaluation of funding provided to four National Recreation Safety Organisations | \$20,042.00 | Restricted tender | Specialised skills | \$20,042.00 |
| 2 | Fitzwater & Associates | Assessment of sites for the construction of shooting range facilities | \$104,588.00 | Restricted tender | Specialised skills | \$23,847.00 |
| 3 | Royal Melbourne Institute of Technology | An analysis of the effects of international airline alliances on the tourism industry and consumers. | \$21,250.00 | Restricted tender | Specialised skills and lack of inhouse resources | \$21,175.00 |
| 4 | KPMG Consulting Australia Pty Ltd | Review of the Bureau of Tourism Research | \$50,413.00 | Restricted tender | Specialised skills and lack of inhouse resources | \$0.00 |
| | | | \$196,293.00 | | | \$65,064.00 |